

THESE MINUTES ARE SUBJECT TO BOARD APPROVAL

**HOLIDAY RV PARK OWNERS ASSOCIATION
BOARD OF DIRECTORS MEETING
Annual Meeting
March 14, 2015**

BOARD OF DIRECTORS PRESENT

Brien Carlson - Vice President and Collections
Jon Mackenzie - Secretary
Mary Halberg - Rules and Regulations
Susan Magee - Park Use
John Watkins - Management
Tom Barcellos - Public Relations
Tony Damiano - Park Maintenance
Terry Redwine - President - Absent

MEMBERS IN ATTENDANCE

47

Meeting was called to order by Acting President Brien Carlson at 10:05am

Flag Salute by Mitch Coonce

Motion to approve the minutes from the March 2013 meeting was made by Peggy Norman Locker 133, seconded by Tammi Wyatt Locker 536, Motion Carried.

Terry Redwine is not here today, due to his brother passed away.

The manager position is open. The Board will be looking for a new manager.

Certification of Quorum - Jon Mackenzie

Yes we have a quorum

PRESIDENT'S ADDRESS

1. Please turn off all cell phones.
2. This meeting is restricted to owners only.
3. This is a volunteer board. No one is paid for their time. Board members are reimbursed for out of pocket expenses.
4. Discussion of issues can become heated and emotional, but everyone deserves to be treated with dignity and respect.
5. Regular and special meetings of the board are open to all members of the association, provided that association members who are not on the board may not participate in any deliberations or discussions unless expressly so authorized by a majority of a quorum of the board of directors.
6. Owners may participate in meeting during the 2 owner comment sections of the agenda.
7. Questions, comments, suggestions will be referred to the park's acting manager Tony, as appropriate or taken into consideration by the board for research, review and discussion, and placed on next month's agenda.

8. Holiday Parks procedures and meetings are governed by our by-laws, CC&R's, and rules adopted by the board.

CORRESPONDENCE

Nothing to report

COMMITTEE REPORTS

Financial Report: Fernando Da Silva

ACCOUNTS	BALANCE
Rabobank - Operating Account	39,487.58
Rabobank - Laundry Room Account	27,829.52
Rabobank - MM	45.00
Rabobank - Dues Account	88,469.85
Morgan Stanley Dean Witter	138,554.98
Pacific Western - CD	29,859.83
Mission Bank Capital BF	2,995.04
Mission Bank CD	104,968.77

PROFIT & LOSS: CURRENT / PREV. YEAR MONTHLY COMPARISON

ITEM	FEBRUARY 2014 - FEBRUARY 2015	FEBRUARY 2013 - FEBRUARY 2014	DIFFERENCE
Total Income	946,589.64	874,860.84	71,728.80
Total Expense	856,957.41	785,665.57	71,291.84

By May or June of this year we are looking at reducing the fees, such as Snowbirds, Monthlies.

Jim Coleman Locker 22 made a motion to approve the financials, Seconded by Al Miller Locker 545, Motion Carried.

Management - John Watkins

The office is running pretty smoothly. We are learning more about RMS. We are working with Matt and the office staff on making RMS more personable.

Brien Carlson: I want to thank Tony Damiano for everything he is doing while we are looking for a manager. I also want to thank Jon Mackenzie for everything he is doing as well.

Collections - Brien Carlson

Some of the Owners sent their dues back with their ballots. We are getting the dues in.

Park Maintenance - Tony Damiano

Things are going really good. We had a busy year in 2014. Things that got done around the park were as follows;

- 7 new WIFI antennas were installed

- New office door
- Fixed the pool heater
- Redid the entrance to the laundry room
- Repaired the office ramp
- Turned space 252 into four extra parking spots
- Spa was resurfaced

Rules & Regulations - Mary Halberg

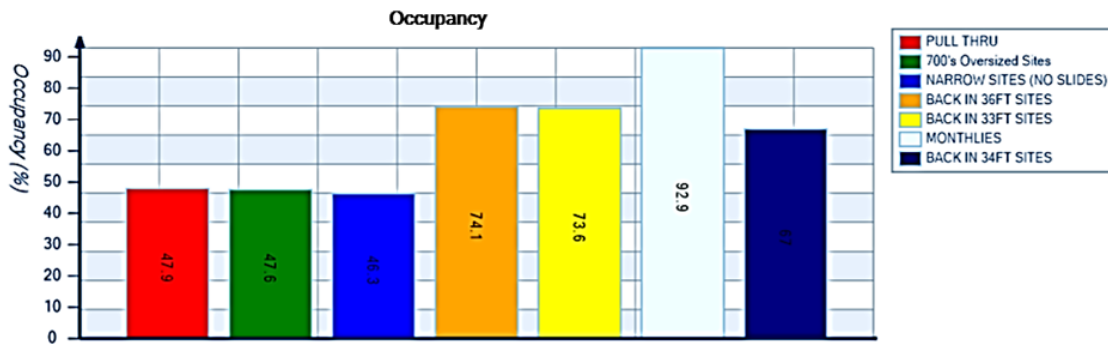
The 2015 Rules and Regulations are done. There was just one change and that was the quiet time went from 11pm back to 10pm.

Park Use - Susan Magee



Holiday KV Park
Occupancy and Average Rate Report
 Date: From 1-Feb-2014 to 28-Feb-2015

Description	Period	Site	Available	Used	Unused	RevPAR	Occ (%)	Total Gross Revenue	Total Net Revenue	Gross Avg Room Rate (RevPOR)	Net Avg Room Rate	Avg Length of Stay	Confirmed (%)	Occupants
PULL THRU	Days	15	5844	2802	3042	8.53	47.95	49,837.46	49,238.55	17.79	17.57	15.57	0.00	681
700's Oversized Sites	Days	4	1556	741	815	9.46	47.62	14,755.82	13,414.38	19.91	18.10	4.23	0.00	605
NARROW SITES (NO SLIDES)	Days	9	3440	1593	1847	4.90	46.31	16,866.14	15,761.95	10.59	9.89	4.86	0.30	1 205
BACK IN 36FT SITES	Days	56	21889	16213	5676	8.54	74.07	186,928.50	181,117.72	11.53	11.17	10.77	0.13	5 446
BACK IN 33FT SITES	Days	74	28833	21228	7605	7.44	73.62	214,526.17	206,866.49	10.11	9.74	10.80	0.20	7 124
MONTHLIES	Days	40	15710	14589	1121	11.57	92.86	181,704.89	181,704.89	12.45	12.45	355.83	0.00	162
BACK IN 34FT SITES	Days	11	4303	2881	1422	10.72	66.95	46,109.36	44,725.78	16.00	15.52	9.90	0.34	1 060
Grand Total:		209	81575	60047	21528	8.71	73.81	710,726.33	692,629.76	11.84	11.54	58.85	0.14	16 283



Public Relations/Publicity - Tom Barcellos

Tom said he has only been here a few months. Teena is doing a great with the Beach Social Club.

MARCH BIRTHDAY SHOUT OUTS

- | | |
|---------------------------------------|--|
| ❖ Jay Hollis - 1 st | ❖ Bryan Eget - 19 th |
| ❖ Marina Damiano - 3 rd | ❖ Max Inabnit - 24 th |
| ❖ Mary Jo Lomier - 5 th | ❖ Frank Ford - 24 th |
| ❖ Stephen Simon - 7 th | ❖ Robert Sawyer - 26 th |
| ❖ Marlene Noorigian - 7 th | ❖ Shirlene Hollis - 27 th |
| ❖ Skip Campbell - 8 th | ❖ Jeanne Avila Schabs - 27 th |
| ❖ Kay Johnson - 9 th | ❖ Teddy Allen - 27 th |
| ❖ Jon Mackenzie - 12 th | ❖ Eva Mackenzie - 28 th |
| ❖ Barbara Simon - 12 th | ❖ Terry Redwine - 30 th |
| ❖ Gerry Brown - 16 th | ❖ Tony Damiano - 31 st |
| ❖ Tony Martin - 19 th | |

ELECTION RESULTS

Tom Barcellos: 677 votes, 47.64%
 Terry Redwine: 432 votes, 30.86%
 Brien Carlson: 301 votes, 21.50%

Totals number of votes that came in this year was 1400 which came to 53.33%, so we definitely had a quorum.

OWNERS COMMENTS

❖ Lou Garrett Locker 313: I want to say thank you to the Board.

NEW BUSINESS

1. Budget / Capital 2015 - Fernando DaSilva

INCOME	
MEMBER DUES	224,835.00
DAILY/WEEKLY RATES	198,317.00
MONTHLY RENTS	394,229.00
SNOWBIRD RATES	240,878.
PET CHARGES	1,500.00
LAUNDRY ROOM	22,000.00
PAID PARKING	4,235.00
ANNUAL DINNER	5,495.00
TOTAL INCOME	1,091,089.00

2. EXPENSES	
ADVERTISING	6,625.00
VEHICLE	4,668.00
GOLF CARTS	2,500.00
CREDIT CARD FEES	13,495.00
CABLE SERVICES	37,500.00
DUES AND SUBSCRIPTIONS	1,985.00
EMPLOYEE BENEFITS	29,850.00
WORK COMP.	14,385.00
LICENSE/PERMITS	2,195.00
MAINT/POOL/SPA	7,980.00
MAINT/REPAIR GENERAL	26,678.00
WATER/GARBAGE	32,875.00
GAS/ELECT.	122,350.00
INSURANCE GENERAL	19,853.00
OFFICE/OFFICE EQUIP.	17,350.00
IT	25,250.00
WAGES	298,000.00
PROPERTY TAX	74,395.00
ANNUAL MEETING	3,285.00
ACCOUNTING	19,850.00
LEGAL/PRO	6,535.00
DIRECTORS	19,830.00
TELEPHONE	4,800.00
MISS EXP	12,000.00
TOTAL EXPENSES	804,234.00

SECOND OWNERS COMMENTS

- ❖ **Linda Laird Locker 252:** I appreciate what you said Tom. Teena has done a lot for the dinner and so has Mitch Coonce.

Motion to adjourn the annual meeting by Mario Dias Locker 355, Seconded by Jan Miller Locker 545, Motion Carried.

Meeting Adjourned at 10:30pm

Respectfully Submitted,

Susan Magee
Board of Directors
Secretary

CC
Janae Price
Lead Reservations