# THESE MINUTES ARE SUBJECT TO BOARD APPROVAL

# HOLIDAY RV PARK OWNERS ASSOCIATION BOARD OF DIRECTORS MEETING December 13, 2014

#### **BOARD OF DIRECTORS PRESENT**

#### **MEMBERS IN ATTENDANCE**

3

Terry Redwine - President
Brien Carlson - Vice President & Management
John Watkins - Secretary
Fernando Da Silva - Treasurer
Tony Damiano - Park Maintenance
Mary Halberg - Rules & Regulations
Jon Mackenzie - Collections
Susan Magee - Park Use
Tom Barcellos - Public Relations

Mary Halberg - Rules & Regulations - Absent

Tom Barcellos was appointed to the Board.

Meeting was called to order by Brien Carlson @ 9:00am

Flag Salute by Jon Mackenzie

Minutes from November 2014 meeting stand approved.

Terry Redwine is back, we are glad to have him back.

#### PRESIDENTS ADDRESS

- 1. Please turn off all cell phones.
- 2. This meeting is restricted to owners only.
- 3. This is a volunteer board. No one is paid for their time. Board members are reimbursed for out of pocket expenses.
- 4. Discussion of issues can become heated and emotional, but everyone deserves to be treated with dignity and respect.
- 5. Regular and special meeting of the board are open to all members of the association, provided that association members who are not on the board may not participate in any deliberations or discussions

- unless expressly so authorized by a majority of a quorum of the board of directors.
- 6. Owners may participate in meeting during the 2 owner comment sections of the agenda.
- 7. Questions, comments, suggestions will be referred to the park director, Steve, as appropriate or taken into consideration by the board for research, review and discussion, and placed on next month's agenda.
- 8. Holiday Parks procedures and meetings are governed by our by-laws, CC&R's, and rules adopted by the board.

# CORRESPONDENCE

**Comment Card 1:** Al and Judy Quinn, Non Owner: We enjoyed our stay at Holiday RV Very Very much and god willing we will be back next year! To Steve, Mike, Luke and Janae you all our wonderful. God Bless You.

**Comment Card 2:** Non Owner: We were the guest of an owner, we enjoyed our stay very much. Your new manager is wonderful. Steve was wonderful and personable, we will be back.

**Comment Card 3:** Owner: We need hand rails in the women's bathroom stalls.

Letter from an Owner: See Attachment

#### **COMMITTEE REPORTS**

Financial Report: Fernando Da Silva

ACCOUNTS	BALANCE
Rabobank - Operating Account	37,711.61
Rabobank - Laundry Room Account	22,665.52
Rabobank - MM	45.00
Rabobank - Dues Account	52,138.85
Morgan Stanley Dean Witter	138,554.98
Pacific Western - CD	29,848.67
Mission Bank Capital BF	3,022.04
Mission Bank CD	104,968.77

# PROFIT & LOSS: CURRENT / PREV. YEAR MONTHLY COMPARISON

ITEM	November 2014	November 2013	DIFFERENCE
Total Income	823,980.49	755,002.03	68,978.46
Total Expense	758,831.56	693,402.86	65,428.70

Motion to pay bills in the amount of 30,269.22 by Fernando Da Silva Seconded by Tony Damiano, Roll Call, Mary Absent, Motion Carried

# <u>Management - Brien Carlson</u>

There is nothing to report at this time.

# <u>Collections - Jon Mackenzie</u>

We have one person who still owes for July 2014 dues.

# <u>Park Maintenance - Tony Damiano</u>

WIFI is working awesome, with the new antennas in it works great. The guys are trimming the trees in the park.

# Rules & Regulations - Mary Halberg - Absent

Steve - Margie Ellis is selling her share and trailer.

# Park Use -Susan Magee

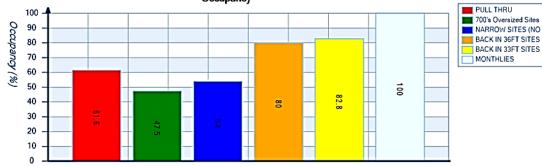
The Park had a 81.79% occupancy rate for the month of November.

#### Holiday RV Park

#### Occupancy and Average Rate Report

Date: From 1-Nov-2014 to 30-Nov-2014

Date, 170111-1107-2014														
Description	Period	Site	Available	Used	Unused	RevPAR	Осс (%)	Total Gross Revenue	Total Net Revenue	Gross Avg Room Rate (RevPOR)		Avg Length of Stay		Occupant
PULL THRU	Days	15	450	277	173	8.84	61.56	3,975.78	3,975.78	14.35	14.35	15.39	0.00	70
700's Oversized Sites	Days	4	118	56	62	9.02	47.46	1,064.00	1,064.00	19.00	19.00	4.00	0.00	47
NARROW SITES (NO SLIDES)	Days	9	226	122	104	4.44	53.98	1,004.00	1,004.00	8.23	8.23	4.21	0.00	111
BACK IN 36FT SITES	Days	56	1672	1337	335	7.58	79.96	12,666.00	12,666.00	9.47	9.47	9.76	0.00	490
BACK IN 33FT SITES	Days	74	2217	1835	382	4.64	82.77	10,296.00	10,296.00	5.61	5.61	10.99	0.00	541
MONTHLIES	Days	40	1200	1200	0	11.08	100.00	13,300.00	13,300.00	11.08	11.08	30.00	0.00	158
Gi	rand Total:	198	5883	4827	1056	7.19	82.05	42,305.78	42,305.78	8.76	8.76	12.39	0.00	1 417
				Occup	ancy									
100 -				•							_ P	ULL THRU		
	■ 700's Oversized Sites													
90 -								_		⊢ I 📻 N	ARROW SITE	S (NO SLID	ES)	
8 %											BACK IN 36FT SITES			/



# Public Relations/Publicity -

The Thanksgiving dinner did not go well, the Beach Social Club lost money. Only ten people came.

Teena is doing a Christmas Breakfast on December 20, 2014

# **DECEMBER BIRTHDAY SHOUT OUTS**

Rosie Dias Bob Begley Shirley Fagundes Howard Moore Larry Kindell Mitch Coonce Elston Salvador Glennita Miles John Giotta Fernando Da Silva Wilma Horan Michael Penney

Ianet Hair

#### DIRECTOR OF OPERATIONS - STEVE SEUFERT

- Annual Dinner will be at the Moose Lodge in Pismo Beach. The Moose Lodge can hold up to 140 people with a dance floor.
- The Ping Pong Table is gone. The frame got torn on it. Walmart is refunding the money to us.
- The Occupancy Agreements got mailed out and we are getting them back signed.
- The clubhouse has been painted, has new bookshelves and a couch.
- Las Vegas Conference went really good. I learned that where we have our AED System is not in a good location, it should be moved to the bathrooms. So we will be moving it to the bathroom area.
- We had a couple issues with bamboo fences; I had the customers take them down.
- We are going to be fixing the pool deck holes.

#### OWNERS COMMENTS

■ Anna Brown Locker 1: Everything looks great. The moral of the staff is good.

# **OLD BUSINESS**

# 1. 2013 Audit Report

We have the audit, it is complete. They did a very good job.

#### 2. Occupancy Agreement

Already covered this is Director of Operations

#### 3. Rates 2015

John Watkins made a motion to go back to 2013 rates for everything; Seconded by Tony Damiano, John Watkins withdrew his motion.

John Watkins made a motion to change the Non Owner Snowbird Pull Thru rate back down to \$999.00, Seconded by Tony Damiano, Roll Call, Mary Halberg Absent, Brien Carlson Voted No, Jon Mackenzie, Susan Magee, John Watkins, Terry Redwine, Tony Damiano, Tom Barcellos, Fernando Da Silva voted Yes, Motion Carried.

#### 4. 2015 Election

We got three letters of intent to run. Terry Redwine, Brien Carlson, Tom Barcellos

#### 5. Charter QAM Update

The QAM is working great.

#### 6. Sheds at sites

Jon Mackenzie made a motion to allow people to have two sheds up to 52 cubic feet at their sites, seconded by Tony Damiano, Roll Call Mary Halberg Absent, Brien Carlson Voted No, , Jon Mackenzie, Susan Magee, John Watkins, Terry Redwine, Tony Damiano, Tom Barcellos, Fernando Da Silva voted Yes, Motion Carried.

#### **NEW BUSINESS**

#### 1. 2015 Election Resumes

We got three resumes.

Tony Damiano nominated Jon Mackenzie as the Election Chairman.

#### 2. 2015 Mail out Packet

Fernando Da Silva made a motion that the person in charge of the election supply the information for the packet, Seconded by John Watkins, Roll Call, Mary Halberg Absent, Brien Carlson Voted No,, Jon Mackenzie, Susan Magee, John Watkins, Terry Redwine, Tony Damiano, Tom Barcellos, Fernando Da Silva voted Yes, Motion Carried.

#### SECOND OWNERS COMMENTS

- Anna Brown Locker 1: Talking about updating the look of the park. It would be money well spent. I think we could enhance the look of the park with little money.
- Jerry Brown Locker 1: To the electrical issue is there a lot of waste with the clubhouse and the bathroom with the door and windows being left open.

Motion to go into executive session by Brien Carlson, Seconded by Fernando Da Silva, Roll Call, Absent Mary Halberg Absent, and Motion Carried

Meeting Adjourned at 11:30am

#### 10/23/2014

Dear Board members.

My name is Joseph Prudhomme in Space #416. Yesterday I just completed my 8 month move. Like many others in the park, I was against this rule of moving every 8 months. I did not think it was necessary. But I have changed my mind, It is actually good to move the rig out.

It was so filthy dirty underneath, I could not believe all the accumulated dust & debris from the wind, plus feathers from birds and ducks' poop. I'm glad I was able to clean all this. Plus it is also good for the rig, to open & close the slides a few times and check the tires & roll them a little bit.

I would like to make a suggestion if I may. I am in favor of the move, but I wonder if you could work on the timing. My next move is scheduled for June 22, 2015. It is extremely difficult to move during Prime Time. It is hard to find a spot when the park is full, plus Butch, the man who moves my rig is very busy. You should not allow any move during Prime Time.

If you would allow the rigs to be moved within a window-period of 10 to 12 months every year, everyone would be able to avoid Prime Time. Also you should allow the rig to be out of the space for 24 to 48 hours, to allow for change of carpet, or upkeep of the shed, or other items. On my next move, I would like to change my carpet, because it is starting to look tacky, and will need 48 hours, an impossibility during Prime Time, but easy to do after September.

I am not complaining, I don't like complainers. This is just a suggestion:

- Every rig moved within a period of 10 to 12 months every year
- Rig can be out 24 to 48 hours maximum
- No move during Prime Time

This is just a suggestion from my recent move. I love this place and desire to see everyone living in this park, happy to be here. Life is difficult enough, a little help in the timing, would make a huge difference in people's lives.

Our motto should be: "LIFE IS EASY AT HOLIDAY RV".

Sincerely

Joseph Prudhomme