

Board of Directors

John Watkins–President Charles Nunes–Vice President & Park Maintenance Lorena Lemus–Secretary Brenda Critzer–Treasurer Fernando Da Silva–Management Mark Schieber–Rules and Regulations (Absent) Leroy Laird–Public Relations Brien Carlson–Park Use (Absent) Tom Barcellos–Collections

Owners Present

24

Meeting was called to order at 9:08 am by John Watkins

Flag Salute by Dale Critzer

President's Address

- 1. Please turn off all cell phones.
- 2. This meeting is restricted to Owners only.
- 3. This is a volunteer Board. No one is paid for their time. Board Members are reimbursed for out of pocket expenses.
- 4. Discussion of issues can become heated and emotional, but everyone deserves to be treated with dignity and respect.
- 5. Regular and special meeting of the Board are open to all Members of the association, Members who are not on the Board may not participate in any deliberations or discussions unless expressly so authorized by a majority of a quorum of the Board of Directors.
- 6. Owners may participate in meeting during the Owner's Comments section of the agenda.
- 7. Questions, comments or suggestions will be referred to a Board Member, as appropriate or taken into consideration by the Board for research, review and discussion, and placed on next month's agenda.
- 8. Holiday RV Park's procedures and meetings are governed by our bylaws, CC&Rs, and rules adopted by the Board.
- 9. John Watkins resigned from the position of President and will serve as Vice-President to Charles Nunes, the new Board President.
- 10. Motion to accept the minutes of the May 12, 2018 meeting was made by Fernando Da Silva and seconded by John Watkins.

<u>Correspondence – Leroy Laird</u>

We received many positive comment cards written by our visiting guests so I would like to read them to you:

- "Aaron is fabulous in the office and always helpful. Keep up the great work!"
- "Just wanted to take a moment to thank all of your staff for keeping things running smoothly. I was very impressed with Ron and how he handled all the activity and how professionally he treated everyone. We love camping here and we can rely on things being taken care of. Thank you."
- "Ron helped us hook up and was friendly and helpful." Ed Aldrich (Locker 440)
- "Ron is doing a great job at keeping the clubhouse and laundry room clean."
- "Ron did a great job greeting us when we arrived and help us get set up. Very, very friendly and helpful." Don Brooks
- "All the staff in the office and maintenance are like family, very friendly and helpful." Joe & Filomena Rocha (Locker 797)
- "We would love to have an ice machine back in our Park, perhaps a machine that takes money for a bag of ice to recoup the costs."

Those are the cards from last month, I will share more comments from the online guest survey during my public relations report.

Committee Reports

<u> Management – Fernando Da Silva</u>

To repeat the request I made last month, if anyone has questions about the Park or for the Board please go the office and talk to Julie, she is here to help everyone get the answers they need or to notify the Board if an Owner has questions for us. As management, it will really help me out and the rest of the Board if everybody can follow that protocol moving forward. It will help cut down on the rumors that spread throughout the Park sometimes!

Collections – Tom Barcellos

We are holding at around \$1,500 in past dues because of the accounts that are in foreclosure and a few others, but otherwise collections are running smoothly. The Park's bookkeeper sent out an incorrect invoice to the Members that were late for only \$5 dollars instead of the actual amount due (\$99). We are looking to take on further dues invoicing in-house and through the RMS software platform that we currently use. Julie and Aaron are working on that as we speak. This should reduce a lot of confusion.

The July assessment was just mailed out to everyone, so please look for that in the mail soon. The Board is still discussing the details of issuing a special assessment; we will be revisiting the topic later today. Any final decisions will be sent to every Member in the form of a letter.

Park Maintenance - Charles Nunes

We don't have any ongoing projects right now. The roadwork was completed last month with the slurry seal and restriping of the Park. However, I would like to ask everyone to please report any items that need repairs to Julie. I will be addressing a project list later this morning.

Financial Report: Brenda Critzer

Accounts	Balance
bobank – Operating	\$100,034.61
obank – Laundry	\$3,429.62
abobank – MM	\$0.00
abobank – Dues	\$2,097.30
Iorgan Stanley Dean Witter	\$148,201.03
Aission Bank CD	\$105,970.74

The gross profit last month was \$53,012.92, compared to \$66,768.21 for May 2017.

Brenda Critzer made a motion to pay bills in the amount of \$30,889.36, seconded by Tom Barcellos.

Rules and Regulations - Mark Schieber (Absent) - Charles Nunes (Representing)

Nothing to report this month.

Public Relations/Publicity – Leroy Laird

Here a few comments and suggestions from our guests that took the Park's online survey last month; there are a couple of responses that are a bit unique so I thought I would share them with you:

- "We like it well enough to buy a share."
- "Bathroom cleaning time should be moved to after check-out time (12:00 pm)."
- "Our happy place."
- "FIRST: Our staff is the best! But as I've stated before both in surveys and at Board Mtgs, the women's restroom/showers is in serious need of help. The grout in there needs to be CLEANED and REGROUTED. This

action should have been done PRIOR to Summer Season. It doesn't take a fortune to take this action. The shower curtains are still too small. It saddens me that I have been saying this for the past several years and it has been ignored! These cosmetic issues are taken seriously by female visitors. Also, there needs to be more than one person working evenings preceding Holidays, i.e. Memorial weekend. It was chaotic and there was a serious altercation at the pool Saturday evening. Too many kids, not enough supervision."

- "I know you have heard it before! But the only complaint is the internet!!!!!"
- "Get some cedar chips for Dog Run or grass."
- "We stayed in order to visit the vintage trailer rally across the street. While I fully understand the limitations of the property site and location, if I were to make one suggestion it would be to consider eliminating 4 spots in each row... giving around 40 feet to redistribute to the width of all the other spots. I would consider adding low planters / landscaping between each space, which would still allow slide-outs to operate. While this *would* mean giving up the profit from those lost spaces... I think in the long run it would create a sense of privacy, a bit of luxury from added greenery, and possibly easier to park which was a definite issue we saw several people struggle with during our stay. Other than that, our visit was quiet and everyone was friendly. Wishing you the best."

Park Use – Brien Carlson (Absent) – Fernando Da Silva (Representing)

May 2018 occupancy was 67.01%, compared to 81.14%. A big reason for that drop was due to the Easter holiday falling very early in April this year instead of mid-April last year. A shift in a major holiday like that will affect our occupancy the following month.

There was no scheduled outage at the Diablo Canyon Nuclear Power Plant this year and that had a large impact too. Last year there was an outage from April – June and that kept the Park busier during those months compared to this year.

<u> Manager's Report – Julie Hill-Taylor</u>

To begin, today is my one-year anniversary of working here at Holiday RV Park! I would like to address the altercation at the pool on Memorial Day Weekend. There was a group of guests at the pool that took offense to a large party of kids and teenagers that went into the pool immediately after them. One man in particular started arguing with the oldest teenager present she got her parents got involved, then the situation quickly spiraled out of control and the parents attacked with the man that was yelling at the kids. It basically went from an argument to a melee within 5 minutes, based on the security footage.

This is another clear example of what happens when guests choose not to engage the staff and take matters into their own hands. If the man that started the whole disagreement had called Ron or myself then the staff could have spoken with the kids and explained that their party was too large to all be in the pool area at once without any parental supervision. To also reiterate what I keep instructing our guests; if there is an emergency, just call the Pismo Police Dept. and let them handle it.

That being said, I have made some adjustments to the maintenance schedule to ensure that there is not just one person here on Friday or Saturday night trying to keep an eye on the entire Park while still trying to work and clean. The busy weekends will now have better staff coverage this summer.

On a related note, the office summer hours are into effect through the next few months. That means on Fridays the office will be open until 6 pm to better accommodate the influx of guests that check-in later on the weekends.

You may have noticed a few signs that have been posted on the office asking non-staff members to keep out of the area behind the office. There was a guest that opened the back gate, walked up the porch and into the office at 7:30 am when I was in the office alone...two days in a row. That is not appropriate behavior. Please understand that even though you are Owners, there are certain areas of the Park that are off limits to you for a variety of safety and liability reasons.

As a reminder to all Monthlies, please remember that as you are signing your new rental agreements there is a requirement to visit the office and register for at least 7 days per calendar quarter to confirm that you are staying in the Park and utilizing your space. I see several Monthlies here today that I know are in compliance, and I thank you for helping the office staff keep track of your days here. Just to be clear, for those that are *not* in compliance with this requirement; there will be consequences. Next year these Owners may not be offered a Monthly space again.

The requirement is about encouraging Park usage; we *want* people to use their Park to the best advantage that they can. We are not trying to push you to be here all the time of course, but if you are not using your Monthly space at all then maybe that could be opened up for an Owner that would like to be here.

If you have already fulfilled the 7 day requirement, please just stop in the office to check-in and verbally let us know you are in the Park. It really helps the staff have a better understanding of who is on property in case there should ever be an emergency or a situation where our staff needs to start contacting guests in the Park.

Old Business

1. Summer Events & Announcements – Glennita "Nink" Miles (Beach Social Club)

The Beach Club served a Linguiça sandwich luncheon last weekend and it went pretty good. Our next event will be a Chili Verde cook-off on July 7^{th} from 3pm - 5pm. The Beach Club will raffle off the Trager grill that day too, so please purchase a ticket if you are interested in winning.

As always, if you have any fun ideas for an event or activity in the Park, please let someone on the Beach Club know!

2. <u>Spectrum – Julie Hill-Taylor</u>

Spectrum installed a new, temporary Wi-Fi solution for the summer while we await an actual upgrade to fiber optic Wi-Fi service in September. I am very pleased with the results so far, since the network is definitely faster than before. It will work best near the common areas of the Park like the clubhouse, laundromat and the restrooms.

Our contact at Spectrum did suggest that little things like opening a window, or a door, or sitting outside will help guests to receive better a better signal because pretty much all RVs are metal or fiberglass shells, so interference is a given when you are inside of them.

We do have a special guest service support line with Spectrum in case you are having trouble connecting and the Park office is not open to assist you, but my understanding is that our guests have to clearly state they are having a problem connecting to the "temporary Wi-Fi solution" in order to receive the correct instructions.

3. Project List & Costs- Charles Nunes

I have went through a list of projects scheduled to take place over the next 5 years with the Board and Julie. I believe I shared these last month, but just to remind everyone, we are looking at a bathroom remodel, repairs to the sewer pipes under the bathroom, an elevator lift to replace our older, non-ADA compliant elevator, an electrical conversion to 50 amp service to every space in the Park, further paving and roadwork, handrail installations and repaved walkaways to the common buildings for ADA compliance, replacement of the oldest washers and dryers in the laundromat, landscaping improvements and new signage to reflect the new Holiday RV logo design and to improve the Park's aesthetics.

That covers all the improvements the Board would like accomplish over the next 4 to 5 years in order to get this Park back up to a level of quality and service that will not only sustain the value of our investments here, but increase that value.

4. Special Assessments – Charles Nunes

Our project list leads me directly to our next topic, which is a special assessment. The Board formed an ad-hoc committee composed of myself and Brenda Critzer representing the Board of Directors, and John Souza and Kip Hayes representing the general Membership. We met a few weeks ago and had a very constructive meeting for about 4 hours or so. The points of discussion were the practicalities of issuing a special assessment to all our Owners, and finding a way to make sure the responsibility is shared equally and to ensure it will have least possible financial burden to our Owners.

Just to be clear, *the Board has not made any official decisions regarding a special assessment*. We are still trying to work out all the final details before presenting the complete assessment to the Membership. To give everyone an idea of where we are heading though, the ad-hoc committee devised a payment plan that amounts to \$31 per month over the course of 4 years; which would total approximately \$1,488 per share. Another option that was proposed was to assess \$40 per month over the course of 3 years; for an approximate total of \$1,440 per share. Another consideration was to allow for a 5% discount to Owners that agreed to pay for a full year in lieu of monthly payments, or a 10% discount to Owners that pay for the entire assessment in a single, up-front payment. Again, these are not finalized

figures, but I hope everyone has an understanding that the Board is committed to making sure there will be options available for our Owners to choose from.

I would like to invite John Souza and Kip Hayes to share their thoughts at this time:

<u>Comment from John Souza (Locker 227)</u> – I know there has been some concerns brought to me by other Owners that claim the Board cannot issue a special assessment, but we researched the matter within the Park's Conditions, Covenants & Restrictions (CC&Rs) and it does state that it is within to Board's powers to institute a special assessment.

Thank you for bringing that up John. We are still finalizing the details but we are moving past the point of contention that the Board cannot do this. It is well within the CC&Rs scope to allow this type of assessment for the improvement and financial stability of this Association.

<u>Kip Hayes (Locker 366)</u> – Charles, I was hoping you could explain the assessment process in a little more detail for everyone here that was not a part of the ad-hoc committee or are not versed in the CC&Rs of the Park. For example, the Board can only issue an assessment like this once every 5 years.

That's exactly right Kip, so that is one of the reasons why our project list spans a 5-year timeline. I know the total sounds costly, at a projected 1.2 million dollars, and I have never in my 38 years as an Owner been asked to pay for an assessment like this before, but with the need for these projects to be completed there is no alternative but to place some kind of assessment on the Owners in order to maintain Holiday RV as the good, Membership Park that it is.

<u>Comment from John Souza (Locker 227)</u> – I want to bring up an important aspect of this assessment to everyone; this is being done solely to make improvements to the Park's infrastructure and facilities, this is not something being implemented to cover operational costs of the Park or to boost revenue or anything like that. I know that I have been a long proponent of implementing a daily usage fee for Owners, like Pismo Creek RV Resort, but that is with regards to how we cover our operational costs only.

<u>Comment from Fernando Da Silva</u> – That is a very important point to keep in mind. We are talking about two separate parts of this Park that should have been managed differently. We should have one group of expenses to improve and maintain the "30-year old house," that is our infrastructure and the project list Charles outlined. The other side of the house is about daily operations and the costs required to run this Park as a business. I can assure you that the Board will carefully be reviewing the Park's operational budget too because we owe it to every Owner to make sure the Park's regular expenses are covered. If it comes down to assessing additional fees for usage, we guarantee you that means there is no alternative option.

<u>Comment from John Watkins</u> – To Fernando's point about infrastructure versus operations, I just pulled the Park's financial reports from the last 5 years and when you sit down and look at them it becomes clear that our savings were drained by previous Boards to fund improvements like the pool & spa remodel, road work, etc. All of those projects should have not been financed using our operational revenue. If past Boards had taken better care of the Park going back 20 years ago, and assessed Owners in order to fund large improvements then we would not be in the state we are right now.

Now, whatever amount the Board decides to assess the Owners for in order to fund all the necessary improvements to the Park, please rest assured that this money is not going to come out of our operational costs for the first time in decades. All the income the Park collects from off-the-street guests, Snowbirds, Monthlies etc. will not be drained to repair our aging infrastructure, instead it will continue to cover the daily operation of the Park like it should have been. Once an assessment takes effect I cannot foresee the need to implement any usage fees for Owners; we will be generating enough money to operate the Park. We are not going to keep on robbing Peter to pay Paul; our money won't be misspent. We will finally retain a reserve account for emergencies like we are required by law to have.

<u>Comment from Brenda Critzer</u> – Our number that is earmarked for improvements, 1.2 million dollars, is calculated to allow for the unknown in case more work is required to complete an exhaustive project like the restroom remodel or the elevator lift because we are dealing with such old facilities.

<u>Comment from John Watkins</u> – Furthermore, with our Owners fully funding these projects that means we can take the proper steps to get permitted and licensed contractors to complete the work safely and with the high level of quality we need. We are not going to allow the staff to make these kinds of repairs; it is not acceptable for projects of this caliber.

<u>Comment from Leroy Laird</u> – I am not sure that replacing the washers and dryers out of an assessment fund is needed at this time compared to the requirements placed on the Park to make all the ADA improvements and such.

<u>Comment from John Watkins</u> – Leroy, that project line is more related to the fact that we have been forced to take money from the laundry account to pay for non-laundromat improvements so in order to get the facilities where they need there is an obligation to pay the laundry account back for all those previous years of borrowing.

<u>Comment from John Souza (Locker 227)</u> – John, I hope you are right about not having to implement additional fees for the Owners. I don't take pride in trying to get something done if we need the money, but if it is not necessary then that is great.

<u>Comment from Kip Hayes (Locker 366)</u> – Charles, how many shares do you have? Just how much will this assessment cost you?

Well, I have 3 shares so I guess it will cost triple the amount I said before! I mean, the Board is in the same boat as everyone else, we are Owners too. We would definitely not be doing this if we didn't have to.

<u>Comment from Tom Barcellos</u> – I'm going to tell you guys that I have been coming here for many, many years as a shareholder, and that as of the last Board meeting in May when Lorena was seated as the 9th Board Member here...as of that *moment*, it is the first time that I can honestly tell you that every person sitting at this table, and every person that is working in that office, and that every person working in our maintenance yard has *this Park's best interest at heart*. There is nobody here saying "What about me?" or "What can I get out of this deal?" I can assure you that going forward we are all on the same page, we want what is best for the Park, we have tough decisions to make, we made sure that John and Kip were invited to participate in ad-hoc committee discussions, we can explain anything that needs to be explained, we are getting down the brass tacks and we are all in agreement on what needs to be done. If we have to stretch a rule just a little bit to everything done, then so be it; but we are going to be honest about it. There is nobody up here anymore that is going to pack their pockets, or going to get some extra, or pass a little bit back and forth. I can tell you, *it's a new day*.

<u>Comment from Elsie Metzler (Locker 828)</u> – I think that many Owners are worried and upset about the idea of assessments being talked and talked about for so long that they feel anxious about not having answers to something that is looming over their heads. It feels like the Board is saying things like "I think" too much when there should be hard facts being presented and acted on.

<u>Response from Brenda Critzer</u> – Elsie I really appreciate your comments but I just wanted to emphasize to you is that our new Board is working harder to research any major decisions thoroughly before acting. We all feel that previous Boards made too many rash decisions so we hope everyone will be patient with this Board and allow us time to make the best choices for the Park and all the Owners. Please don't think that we are somehow stalling; I know that none of us want to make a snap judgement and then have to come back and tell everyone that we made a mistake or a problem arose because the Board did not take enough time to plan for every contingency.

<u>Comment from Kip Hayes (Locker 366)</u> – Elsie, I think it would be helpful for those Owners in the Park that are worried to attend the Board meetings or speak with Fernando or Julie directly to try and get some answers to their questions.

<u>Comment from Elsie Metzler (Locker 828)</u> – Some people are afraid that if they speak up to or against the Board or their decisions then there are ways for the Board to get even with them. If you choose not to believe that, it's okay, but there are some Owners that still feel this way about previous Boards especially.

<u>Response from John Watkins</u> – I'm glad you brought this up; I would like to remind everyone that before I was back on the Board everything was very autocratic. Owners were not welcome to participate outside of just a few minutes at a time during Owners Comments, then the Board would close the meeting to executive session and that was that. Slowly but surely, I was able to convince the old Board to open things up and allow for more discussion like were doing right now. Now we are conversing with each other, not talking at you.

<u>Comment from Tom Barcellos</u> – I wanted to point out something today. While a \$1,300 - \$1,400 assessment is expensive, everyone should keep in mind that your shares have increased in value nearly \$5,000 in the past two years. So as we move forward to make more improvements everyone's shares will continue to grow in value.

<u>Comment from Rodney Gage (Locker 279)</u> – Charles, would it easier to implement some kind of marginal daily fee for Owners, say \$5, to try and make the special assessment smaller?

Rodney, one problem we ran into during the ad-hoc committee meeting was that our CC&Rs prohibit that kind of fee when Owners use their 42 free days; it states that Owners of record get 42 free days in plain English. Now, beyond the 42 days there really is no restriction other than the fact that Owners are permitted to enjoy extended reservations at rates set by the Board, so that might be an area that gets revisited later.

New Business

1. <u>Snowbird Application Process – Julie Hill-Taylor</u>

So Aaron and I composed a list of procedures for the Snowbird application process that we feel is sufficient to allow for our needs, but I wanted to present this to you as a Board for discussion and to get your input. Basically, our interested parties should make arrangements to turn in their completed application on August 1. If anyone chooses to line up before 7 am, they will have top priority. If someone enters the line after 7 am, then they will have less priority. Applications turned in via fax or email will have priority after those persons that line up, regardless of time remitted.

I will not be accepting incomplete applications this year, meaning all applicants must also attached to their application: a copy of their RV registration and insurance with proof of liability coverage, a copy of their photo ID and at least 1 picture of their RV. If these items are not attached I will hand the application back. Our staff is here to help everyone with making copies or printing pictures, but you must ask for assistance in advance on August 1. We are too busy with other work during the summer to spend all day completing people's applications *en masse*. I would like to ask the Board to now discuss our procedures and let me know if you feel like something should be modified.

<u>Comment from Fernando Da Silva</u> – I think that if someone has a legitimate reason for not being here on August 1, like jury duty for example, then they should have more priority than the persons that show up after 7 am. Maybe we could place those applications to the bottom of the 1st priority group? We should pay a little respect to those persons that might have personal or medical obligations or are not fully retired yet, but still want to Snowbird.

After further discussion, John Watkins made a motion to adopt the Snowbird application procedures as presented with the amendment that any person that must fax or email their application on Aug 1st will be prioritized after those that arrive before 7 am, but before those that arrive after 7 am, seconded by Fernando Da Silva.

Owner's Comments

<u>Shirley Brady (Locker 253)</u> – Regarding the ADA improvements the Park has to make to the elevator and the clubhouse, would it be possible to delay that project, or is there a way to build a single story clubhouse in the back of the Park where the mobile home is located?

<u>Response from Charles Nunes</u> – The idea of somehow using that space in the back has been brought to the Board's attention before and our determination is that we still have a good clubhouse here up front, and the costs involved with either remodeling, removing or rebuilding the mobile home to make it into a functional clubhouse would be far greater than the cost of installing an elevator lift. The lift improvement is the most reasonable choice to serve the needs we have.

<u>Response from Julie Hill-Taylor</u> – As far as delaying the lift installation, our concern is also with the age and condition of the elevator we have. Outside of the timeline to finish our ADA mandates, our elevator is so old that it is a real liability to continue to allow its use day in and day out. Replacing it with a safer alternative again seems like the most reasonable choice.

<u>Kip Hayes (Locker 366)</u> – I noticed on the guest survey there was a comment that reads, "Members are very rude and racist." When I first started staying in the Park years ago there was an Owner at that time flying a Confederate flag above his trailer. I know he is no longer here with us, and I'm sorry about that, but that flag should not have been allowed. I wouldn't want anyone staying here or just driving through to think bad things about all of us.

<u>Response from Julie Hill-Taylor</u> – That comment was a direct result of the altercation at the pool during Memorial Day Weekend. In that particular case one party involved felt they were being discriminated against by the man that started complaining. He lied and said he was an Owner. However, sometimes we receive non-Members complaining that they do not enjoy staying in the back of the Park because "the people in the back are not very nice." I take those comments personally because I care about everyone in the Park. However we receive comments like that one on our surveys it does pose the question of whether or not it's true or if we might have an image problem. Maybe some Owners are acting in a way is perceived by others as being too entitled. As Owners, we should expect the best behavior out of you because it reflects the whole Park and our status as a nice place for families to stay. <u>Meredith Oates (Locker 91)</u> – I have not heard any updates about whether or not our children or grandchildren are allowed to use our free time. Are we going back to the way things used to, or are the same rules in effect?

<u>Response from Aaron Cartwright</u> – It was discussed briefly last month, but the office staff was not given any directives. One reason for that is because Holiday RV Park Owner's Association is governed by two sets of laws; the Covenants, Conditions & Restrictions (CC&Rs) and the bylaws. Both documents state that the 42 days of free use of the Park are intended for Owners of record and members of their household only. All other parties should be expected to pay the prevailing daily rates (\$50-\$64 currently). However, there has always been a very loose interpretation of the word "household." As I'm sure you are all aware, for the most part Owners could give time to whomever they wanted to.

This year the Rules and Regulations were updated to correct this oversight and we are now following the letter of the law as written; an Owner's non-household guests cannot stay for free. In March there was an amendment to change the bylaws and the CC&Rs of the Park, but only the amendments to the bylaws passed because there was not a strong enough of a majority to amend the CC&Rs (66.66% required).

So simply put, the bylaws now read that Owners' immediate family members can use the free time, but the CC&Rs do not. The problem with this is that the bylaws specifically state that in any event where there is a conflict between the CC&Rs and the bylaws; the CC&Rs will always prevail.

<u>Shirley Brady (Locker 253)</u> – How did they originate making the household include family members? All the years I've been an Owner we have been allowed to share the time, so what changed?

<u>Response from Charles Nunes</u> – Previous Boards have interpreted the term "household" to include an Owners' immediate family, the push from this Board to amend the bylaws and CC&Rs was to legally change the actual wording for good.

All Motions

Fernando Da Silva made a motion to approve the minutes from the May 12, 2018 meeting, seconded by John Watkins. Roll Call: Tom Barcellos, Brenda Critzer, Leroy Laird, Lorena Lemus and Charles Nunes voted yes. Brien Carlson and Mark Schieber absent. Motion Carried.

Brenda Critzer made a motion to pay bills in the amount of \$30,889.36 seconded by Tom Barcellos. Roll Call: Fernando Da Silva, Leroy Laird, Lorena Lemus, Charles Nunes and John Watkins voted yes. Brien Carlson and Mark Schieber absent. Motion carried.

John Watkins made a motion to adopt the Snowbird Application procedures as presented with the amendment that any person that must fax or email their application on Aug 1st will be prioritized after those that arrive before 7 am, but before those that arrive after 7 am, seconded by Fernando Da Silva. Roll Call: Tom Barcellos, Brenda Critzer, Leroy Laird, Lorena Lemus and Charles Nunes voted yes. Brien Carlson and Mark Schieber absent. Motion carried.

Meeting adjourned at 10:55 am

Respectfully Submitted,

Lorena Lemus Board of Directors – Secretary CC Aaron Cartwright Senior Reservation Agent