



Board of Directors

Charlie Weeks (2021 – 2024) – President
Mark Schieber (2020 – 2023) – Vice President & Public Relations
Denise Gagliardi (2021 – 2024) – Secretary
Talley Snow (2022 – 2025) – Treasurer
Darin Batty (2022 – 2025) – Management
Tom Barcellos (2021 – 2024) – Collections
John Watkins (2020 – 2023) – Rules and Regulations
Don Smith (2023 – 2026) – Maintenance
Charles Nunes (2019 – 2025) – Park Usage (Zoom)

Members Present – 30

Meeting called to order at 9am by Charlie Weeks.

Flag salute led by Mark Schieber (Locker 155).

President's Address

- Please silence or turn off all cell phones.
- This meeting is for members. We welcome Non-Members to attend the meetings, but they are not allowed to make any comments or ask any questions.
- This is a volunteer Board. No one is paid for their time. Directors are reimbursed for traveling expenses.
- Members are welcome to participate during the *Member's Comments* section of the agenda as well as during the meeting but must pertain to the subject being discussed.
- As stated in the rules, all complaints to Park Management must be in writing and signed by the person making the complaint. Anonymous statements will not be taken into consideration.
- Discussion can become emotional, but all members deserve to be treated with dignity and kindness.
- The Board aims to answer member questions at every meeting. However, responses to specific comments or questions may be deferred for review and placed on next month's agenda.
- Holiday RV Park's meetings and procedures are governed by its bylaws, CC&Rs and rules.

Committee Reports

Financial Report – Talley Snow

Park Accounts	Balance (7/31/23)	Monthly Comparison	July 2023	July 2022	Difference	% Change
Mechanics Bank-Operating	\$130,455.35	Income	\$185,996.76	\$158,529.55	\$27,467.21	17%
Mech. – Laundry	\$30,480.65	Expense	\$77,658.05	\$84,156.22	-\$6,498.17	-8%
Mech. – Dues	\$75,399.27	Net Income	\$105,504.65	\$70,568.12	\$34,936.53	50%
Mech. – Emergency Reserves	\$101,810.99					
Mech. – CIM Reserves	\$25,914.71					

Financial Report – Talley Snow

Things are looking really good. We have had a great summer so far and I believe we will have a couple more full weekends after our summer season is wrapped up and complete so we should see things continue in a positive direction. I have a couple other things to discuss later in the meeting in regard to transferring money and will wait until that time.

Collections – Tom Barcellos

Currently we have \$16,568 outstanding in dues and of that \$2,118 is accumulated from 5 shares that are more than 60 days past due, of which 2 of those are currently in the foreclosure process and we will be holding an auction for those 2 in October or November. Once we have a concrete date decided, we will make sure to put that information out in plenty of time for people to plan on making it as we have done in the past.

So, that leaves us with \$14,450 due from our July assessment. There will be late charges put on any lockers that have not made payment by September 1st. The office staff has been working diligently on reaching out to people to give them a reminder and let them know prior to the late fee hitting. We will have an update next month on where we stand, and we should be pretty close to zero when we do that update.

Management – Darin Batty

There isn't a whole lot of information to report as everything is running great; Office is doing good and maintenance staff is doing good staying on top of everything during these busy summer months.

Park Use – Charles Nunes

In July 2022, our park use was 85.6% coming in with a revenue of \$183,372.35 compared to this year July 2023 where our park use was 89.50% coming in with a revenue of \$186,209.68. The park use was a difference of just about 4% between the years and our revenue was a difference of \$2,837.33 which means in the month of July we have done a great job of keeping the park occupied and full to almost 90% which is great. And my understanding, if I am not mistaken, is that for the next at least 3 weekends, we will continue to be close if not at 100% full, which will be a great end to our summer season.

Comment from Charlie Weeks – A lot of great information came out of that report which makes me very happy because for us to hold a monthly average of almost 90%, it means we had to be booked 90 – 100% of the time in the park. Normally, during our mid-weeks as all of you might know when staying in the park during the quieter times, we have a lot of people leaving and then coming back for the weekends. But what these numbers show is that our office staff has done such an amazing job of booking throughout the entirety of the summer and filling in those gaps in order to have the park full. We love seeing it and it really is nice to have the park full and operating well!

Correspondence / Public Relations – Mark Schieber

Interesting thing is every week I go through the questions and comments, and it seems as though everyone is saying the same thing; our sites are too small, people are not taking care of their dogs or using the dog run, people are driving too fast through the park, etc. Sometimes I wonder, are there too many complaints or are we out there trying to communicate the concerns to our members, and this is now really reduced? Are we helping to stay on top of it or not? But when I speak with people who are staying in the park whether it be in person or on the phone, I get the vibe and I'm being told that things feel good, and it feels like the old days. Most of the comments we are receiving are problems we aren't able to solve because of how the park is built. So, I am encouraged to hear that everything I tend to hear and see is an upward trajectory and not a downward trajectory and we will continue to go up from here.

July 2023 Guest Survey Comments: *Please refer to the attached comments at the end of this document.*

Park Maintenance – Don Smith

There are a couple new items that I will be discussing later on in the meeting but for now the guys are doing great and have been staying really busy with all the people coming in and out of the park. They have been doing their best to stay on top of the weeds in all the sites and keep the sites and facilities cleaned up, which is very good. Everything seems to be looking really good around the park and I haven't really heard any negative feedback from any of the guests staying in the park. Once everything starts to slow down after the summer and the holidays, the guys will have more time to start focusing on the projects around the park and making sure all sites are clean and well maintained.

And lastly, Kim has also started back full time in the park so you will see him around the park more often and make sure to welcome him back!

Rules and Regulations – John Watkins

I have spoken with Aaron and there haven't been any problems; we are pleased with where things are going. Next month we are going to sit down and go through the rules and regulations and see what we can do about cutting them down more. I definitely don't want it to be as long of a process as last year, but we believe we should be able to cut a couple more things out and fine tune the ones that are remaining. Other than that, things seem to be looking good and we have no problems.

Manager's Report – Aaron Cartwright

Over the snowbird application weekend, we had Lori Couto here again with her food truck and she had a good weekend though not as successful as during 4th of July but that is to be expected with us not having as many people in the park as during 4th of the July. She had a net revenue of \$400 which is good for the park and good for her as well. I do want to schedule her for Labor Day weekend but I do hear they may be a tri tip BBQ so I am going to work around that and make sure nothing conflicts with that and if people want to have a good time around here than we won't conflict with that and we will figure out how to do business around that.

We had a suggestion from Meredith Oates last month during the meeting to replace the ice scoop in the Clubhouse, so I went ahead and bought an ice scoop and if someone takes it, that's okay I bought another one. It is the kind you can leave inside the freezer because it is a plastic silicone instead of metal ones, so it makes it more convenient and definitely something we need to have.

We also received a comment from Mary Jo Sawyer at the last meeting about the rules and regulations about pets in the park; how do we communicate this to the people? Do we spend time on the phone with people? Do we spend time when they are trying to check in and we have RVs crowding at the front of the park? We try to communicate it to guests as they are checking in but in lieu of all that, I made two signs to put in the dog run where most pet owners would spend some of their time there and they can look at the rules and hopefully catch some attention of the pet owners who may not know the rules. It is not all the rules under the sun, but it is the most important rules on a sign. Great suggestion and idea from Mary so thank you!

One of the other things we have been doing is we started the process of having an early check-in policy with an early check-in fee to complement our late check out policy that we have always offered to guests staying in the park. So far, it has been largely positive, and I would view it as a success. For example, July 2023 we netted in \$430 for either early check in or late check out. In July 2022, we netted only \$60, and it was only late check outs back then, so it is having a positive effect. There has been a little pushback from some members, not the general public, stating it isn't fair and why are we doing this. The bottom line is the check-in time is at 2pm and there is a reason we have it in place based on business and guest needs. If someone would like to check in early, then we will do our best to accommodate that with a fee which I believe is pretty reasonable. So, we will probably officially be working that into the rules and regulations for next year since late check out has already been in the rules.

Comment from Gayland Monken (Locker 281) – What if your RV is towed into the park early? Are you able to get into your RV early or do you have to wait until 2pm to get into it?

Reply from Aaron Cartwright – If you are going to use the facilities and check in early, then you would need to pay the early check in fee. It is a benefit and convenience to us as a business and the tow drivers to be able to tow the trailers into the park early. They also are capable of parking the trailers on their own without any assistance from staff.

As everyone heard from John Watkins, everything has been going fairly well with the rules but as you can see in the survey comments people mentioned, people outside of the park have been using the facilities who are not registered guests in the park. I will mention there was a person associating themselves with an owner that was taking advantage of our pool. I made sure to handle that situation and let the owner know that due to their unfortunate behavior in the park, they were no longer welcomed in the park at all. This is for registered guests, members and paying customers only; it is not a public pool. Any registered guest, member or paying customer may have guests from time to time but they need to respect the facilities, staff and be with you at all times. This is a family park and should be treated as one so we will not allow people to break the rules such as cannon balling in the pool/spa, diving, no drunkenness, no horseplay, etc.

Comment from John Watkins – Aaron did a very good job of handling the situation. He made sure to communicate with the staff and myself and made sure to have a conversation about how to handle the situation and then executed the situation perfectly.

Finishing on a good note though, we were featured in a California Outdoor Hospitality Association (CalOHA) magazine which is an industry magazine for the RV industry. We received a cover page story including an article with pictures of the park free of charge of course. This went out to about 1,300 locations all along the western United States. I am really proud to see the park getting some recognition in print from our peers. There are just a couple copies that we received to give out to our Board of Directors, couple copies for the individuals who allowed us to feature their sites in the pictures and then the member who took the pictures of the park. There is a framed copy hanging up in the office if anyone would like to stop by to see it.

Comment from Monika Harris (Locker 350) – Is there a way to be added to a mailing list in order to get a copy of this or show it to people that are outside the park so they can read about the park?

Reply from Aaron Cartwright – No this magazine actually gets mailed from CalOHA out to all of the other RV campgrounds, dealerships, organizations like that because it is an industry magazine. It is not meant for the general public. CalOHA does provide us with guides that are customer facing which have information about the parks in various areas. The industry magazine is sent to the park office, and we receive it every month and it has information about the RV businesses and what is changing and going in the actual RV industry.

Comment from Joelyn Lutz (Locker 369) – So do you have something when people check in where it asks, “how did you hear about us?” so we can tell how many people are coming in based off the advertisement? And do people actually answer the question?

Reply from Aaron Cartwright -On the back of the parking tags we give out to people when they check in that is one the specific questions that is asked. And yes, some people do.

Reply from Charlie Weeks – This was a really big deal, and a lot of people were actually involved in this. Aaron was actually the one who did the amazing write-up in the magazine, and it was really great!

Reportable Actions – Denise Gagliardi

I just have one reportable action from last meeting which is that we transferred \$20,000 from the operating account into the emergency reserves account.

1. Cable/Internet: Spectrum – Don Smith

As everyone knows, Spectrum recently came into the park and replaced the big device up in the office and switched everything over from analog to digital. And as everyone quickly found out, you will need to rescan the channels in order for the channels to show up. Some of the channels are still missing at this time and it is something Spectrum is aware of and is currently working on a solution in order to try to get all of our channels back. All in all, the internet and the cable service are better. As far as them getting us a proposal for contract, they have a team of people supposedly working on that as well. I have also reached out to a couple of different providers as well to have them send us their proposals as well so I can get different pricing for different carriers.

Reply from Charlie Weeks – Everything I have heard so far has been positive other than the disruption people have been having with their TVs and the fact that some of the channels are missing but everything seems to be coming in clearer and the internet seems to be much better.

Comment from Gayland Monken (Locker 281) – How are we in regard to reaching our capacity for our internet? Are we working on normal rates or are we being slowed down because we are almost at capacity? And are there other ways to watch cable without having a direct connection like Roku or smart devices?

Reply from Don Smith – We are set up on a commercial plan so we don't have any caps or anything that would cause our internet connection to slow down. They have nodes set up everywhere around the park in order to help with ample coverage. If you download the Spectrum app on any device as long as you are hooked up to the park's Wi-Fi, it will automatically connect you to our cable plan. The Roku app also shows a TV guide whereas even the new system that is in place does not have a guide to show you what is actually on. And everyone who has their own box in the park has even said that everything is going great with them where they used to have their own boxes go down about 20 times a day and that doesn't seem to be happening anymore.

2. Assembly Bill 1472: Update – Aaron Cartwright

If you weren't here for the last two meetings, the California state assembly kicked around a bill that would severely impact long term guests in every RV park in California. It pretty much states you can't ask anyone to leave just because you don't want them to become residents in your RV park. It would be a civil penalty of \$500 and so on. The bill died in the legislative process and basically tabled until the April 2024 legislative calendar which means it will probably be forgotten about. The person who introduced this didn't come back with anything that the other assemblyman and legislators were looking for. We can put this out of discussion for now and if it ever comes up again then we will talk about it then.

Reply from Darin Batty – And I just want to say thank you to all of you who called and wrote letters to your local assemblyman on such short notice from the last meeting.

3. Picnic Table Replacement – Aaron Cartwright

I would like to replace the old wood picnic tables because most of them are worn and are truly disgusting and doesn't help with the image for this park moving forward. My thoughts are to replace them with something that is lighter weight, easy to store and can withstand the elements. I found a model through U-Line, which is a great distributor since we always shop from them, great customer service, fairly good pricing, order next day delivery and when we need them, we can get them. I purchased one just to see the quality and it is over at the laundry mat for anyone to take a look at.

If I buy at least 3, they are \$350 a piece and we would need approximately 100 total for the park. This would be a process and not purchase them all at the same time because we would need to disassemble the ones we have and slowly replace the ones we have disassembled.

Comment from John Watkins – So you are wanting to replace the ones in each of the sites and the ones in the Magnolia Center as well?

Reply from Aaron Cartwright – The Magnolia Center is not as much of a problem, and I would rather go in a different direction with that furniture.

Comment from Talley Snow – Do you think if we placed a larger order, U-Line would consider reducing the price?

Reply from Aaron Cartwright – As far as I know without asking them, they would not be willing to reduce the price. Once you cross the threshold, I don't believe they give any further discounts because they have already discounted them with purchasing 3 or more.

Reply from Talley Snow – Okay. Just to throw out a suggestion for the old tables. Instead of just throwing them out, maybe we could put them on Facebook marketplace to try and recoup the costs. Or maybe we could try and use the wood for projects around the park. And also, since we are going into our slower months, maybe we buy a good chunk of them right out the gate.

Reply from Charlie Weeks – Yeah, we could buy something like groups of 10 or something like that. They do take a little while to put together but once they are together, they look really nice.

Reply from Talley Snow – I don't know if this is something that we are ready to make a motion on, but I believe we have sufficient funds in the laundry room account to go ahead and make a purchase of a minimum of 10.

Reply from Charlie Weeks – I think we have sufficient funds. It seems like a table they will have in stock all the time so if it is something that we don't need right now we could always wait. Or if we need them right now then maybe we jump on the opportunity to purchase some.

Reply from John Watkins – I definitely think it is something we need to do soon because it is an improvement on the park, and we definitely have the money to do it right now. If we are looking at needing to purchase 100 of them, looking at the financials if we purchased 50 of them, we could do it right now.

Reply from Talley Snow – I don't believe we need to do all of them at one time.

Reply from Aaron Cartwright – There are definitely logistics involved and we do not have the space to be able to store 50 tables right now plus any of the old ones we are taking out. They are going to deliver them in bulk and the guys are going to have to take the time to put them together as well.

Reply from Mark Schieber – Yeah, I believe that if we are getting them at a discount of 3+, then we order 10 at a time as needed and replace them as they are needed. Then that way you are only dealing with a small portion, and you are getting the discount anyway.

Reply from Tom Barcellos – I think the best way to do it is to get them in pallets and it is something we would probably need to research so we could know how many come on each pallet and if the pricing would be better. I agree we shouldn't be getting them all at once and we need to concentrate on the sites that need them where the old tables are falling apart and can't be fixed.

Comment from Debra Kindell (Locker 249) – At the last meeting, I believe there was a discussion about getting heat resistance tables. Were you able to research that and see if you could find one that is heat resistant?

Reply from Aaron Cartwright – It is a trade off where we certainly wouldn't want them to put a grill or something on top of these tables. They would need to put something down in order to protect the table. That was something Darin was mentioning where they would need to go to a hardware store and get a little wood block or something,

Reply from Debra Kindell (Locker 249) – In that respect, I believe we should only get smaller quantities that way we can keep an eye on how people use them and how long they last.

Reply from Charlie Weeks – I think a nice stencil or a sticker letting people know they can't place BBQs on the table otherwise people will say they didn't know they couldn't place them on the table. It sounds like we have a couple of ideas out there where we can hold off and find out more information on a pallet order or even if we plan on purchasing more getting a reduced price on them. It isn't something we are in a rush to purchase so I think we can do more research and get a couple of the questions answered before we start purchasing them. I am thinking by next meeting we can get more information and present it to the Board, and we should be able to decide by then. Is everyone okay with that?

Reply from Tom Barcellos – No, I will make a motion to commit us to buying an appropriate number of tables, which would be 50 or 100, whichever it is. We get approval to get it done and then Aaron will let us know through email or whatever the answers to our questions are. The reason I say this is because when you start getting past summer time and you start getting into winter time, if you want to walk into the Home Depot, they have cleared out the summer inventory and start bringing in the winter inventory. The same will go for the inventory at these different companies that offer this stuff, and they may not have it readily available, or the cost may go up. Right now, they are trying to get rid of the inventory and so we might get a better deal. We may be able to get the best deal now.

Reply from Darin Batty – Yes, I agree with the pricing statement. We need to find the best pricing but still move forward.

Comment from Charlie Weeks – Okay so Tom is making a motion to purchase 50 or 100?

Reply from Liz Cuccia – I think you keep it as up to 100 and then that way Aaron can research pricing and decide how many to get each month.

Reply from John Watkins – Yes, I would second that. We should be doing up to 100.

Comment from Gayland Monken – Can I suggest something about the BBQ grills? People will do it and place the BBQ grills on the plastic tables. Can I recommend that when we get these, can the maintenance guys figure out a little piece of metal and screwing them on? They do it across the street.

Reply from Mark Schieber – That is something we can figure out later. I think there are still some variables not yet answered here. This pallet pricing thing, Aaron have you ever dealt with U-Line in any determination on any pricing of the 3+ options or anything above that?

Reply from Aaron Cartwright – On their website, they just have it listed as you buy this quantity, and it is this pricing, or you buy that quantity, and it is that pricing. I would probably need to talk to a rep or something to see if it is even possible.

Reply from Mark Schieber – I just think if we buy 100 of these things as example and we find out we have to start screwing pieces of boards on these things and now we can't sell the old ones on marketplace for any money. Does U-Line offer a table that has these pieces for the BBQs already attached or something like it? Or do they sell the attachment pieces to add onto the table we were already looking at or anything like that? I just think we should start with a smaller batch.

Reply from Aaron Cartwright – Not that I saw, no.

Reply from John Watkins – I agree but that is why we were saying up to 100. We leave it up to Aaron so he can buy 3, 6 or 10.

Reply from Mark Schieber – I am just saying maybe we are looking at the wrong table and maybe we can find a table that can get all of those things for \$500 instead of \$350 but it has everything we need.

Reply from Aaron Cartwright – Yes, I know exactly what you are talking about, and I have seen them, and Don has suggested them, and I love those tables. They are thermoplastic but they are extremely heavy so that puts an “x” on one of our needs. We need to make sure they are light, so they are easily able to be moved around in case people don’t want them in their sites because they need to be able to park in their site, so they have to be movable and storable.

Reply from Mark Schieber – So Aaron what do you think then of getting a smaller batch of them like 10-25 of these to test them out before we get all 100?

Reply from Aaron Cartwright – I think that is what we are talking about right now. I am not going to buy 100 even if you told me to because the staff would kill me, and we don’t have the storage room to be able to store the ones that we are replacing or the ones we are waiting to put together. The benefit to making a motion now for up to 100 would be I wouldn’t have to come to the board every month and say “please can I get a motion to buy 10 tables?” If we approve me to buy up to 100 tables, then I can buy them at my discretion while communicating it with the board.

Reply from Mark Schieber – Okay so would you guys consider changing your motion to 25 or something like that?

Reply from Tom Barcellos – The motion is for UP to 100 so that means he can buy 10 or 25 or whatever he sees fit. This way he doesn’t have to keep coming back and waiting until the meeting to get an answer.

Reply from John Watkins – Yeah, I like him buying 3,4, or 5 at a time but at least this way he doesn’t have to keep coming back to us all the time. If he is happy and the people are happy, then leave it up to Aaron to decide on the quantity he buys each time he buys them.

A motion was made, and roll called on. Motion passed.

New Business

1. Transfer Operating Account Funds to CIM – Talley Snow

See motions below.

2. Refuse Compactor – Don Smith

One of things I would like to recommend today is installing a Refuse Compactor in the back of the park behind the 700 sites by Aaron’s trailer and behind the shop. The 1st reason I had suggested we do that is because we would save probably between \$18-\$20,000 a year from the garbage bill. The total cost for the unit and installation would come to about \$80,000 total but then we are talking about saving up to \$20,000 going forward.

The 2nd reason I suggested this is because we would reduce the number of garbage trucks that would be coming into the park every year going from 104+ trips a year down to about 10 per year. From a safety standpoint with the kids, we are eliminating 90% of truck traffic. From the point of view of road use and longevity of our pavement, especially since we are looking to replace the roads at some point, we would absolutely eliminate the heaviest vehicle that would be coming through the park. We essentially would probably have one trip a month.

So, in your packet, you have all your information, the cost of everything, the cost savings that I am talking about. These compactors are very quiet, they don’t leak, and they don’t smell. If you wanted to check one out, Pismo Coast Village has had one that has been upwind to our park for about 20 years and most people don’t even realize it is there because it is in the corner and up against the fence. They are sealed units, there are no cockroaches, and no rats and people don’t seem to complain about them. They are everywhere including restaurants and they are in shopping centers behind the businesses. It is the most effective way to collect and dispose of trash. So, purchasing this compactor will not include our recycling; we will still continue to have the recycling containers and have them picked up every week. The forklift that we have now can handle moving the dumpsters around. We don’t have to have as many dumpsters by the restroom and instead just have one of the recycling and one of the trash cans and the rest can go back by the shop. When the trash gets full, the maintenance guys can just pick up the dumpster after they are done moving a trailer and just empty the dumpster. The

compactor itself will let you know when it is getting full so we can schedule someone to come in and dump the compactor. I have about 20 years of experience with these compactors and so I can answer pretty much any question you may have.

Comment from Leslie Bodine (Locker 005) – I think it is a great idea, but I have a question. So, you are saying it is reducing the number of trucks that come through here, but what about the recycle? And how about smell?

Reply from Don Smith – The 104 trips only include garbage. So, if you add the once a week for recycling, that is still going to come. If we wanted to put a secondary compactor back there for recycling that would only dump probably about once a year and then it would totally eliminate trucks coming in the park altogether. My recommendation is walk across the street to Pismo Coast Village and that is an apples-to-apples comparison. They are going to have the same trash and smells coming from it that we would have in our park because they are also an RV park.

Reply from Leslie Bodine (Locker 005) – Okay but that actually has better ventilation than we would have back in the back of our park.

Reply from Don Smith – Okay but that is upwind from us, and I don't ever smell it. These are sealed units and even walking by it you don't smell it. These things have to be sealed because they are meant to keep the bugs out and keep the smell minimal. They would also be under warranty, and we would have a service agreement. We are just trying to look at ways to reduce cost and promote safety.

Reply from Jerry Bodine (Locker 290) – I think it is a great idea, but my comment is ever since you have mentioned this, I have been driving around and looking at several restaurants where they are a complete mess around them. I am assuming that it was carelessness and neglect by the employees based off what you are saying. You are making it sound like there is very little for the staff to do and I am not sure that is going to be the case.

Reply from Don Smith – No, I am not saying that there isn't going to be a lot for them to do because they are going to be the ones that are going to be responsible for emptying all the garbage bins. I mean we have, I believe, 4 dumpsters in the park and we pay for twice a week service right now which I don't believe we will need. During the winter, they hardly rotate them at all but during the summer is when they get so full. When they are as full as they are right now, they just stay that way until the garbage company can pick them up. If we had the compactors, then we could empty them anytime they got full, and we wouldn't have to wait. When the guys have the forklift out from moving trailers around, they can just pick one up and empty it at the same time.

Comment from Darin Batty – Just a thought though, what are they going to do with the adaptors they have in order to move the trailers? They are going to have to take them back to the shop before picking up the dumpsters.

Reply from Don Smith – If I am not mistaken, I believe the adaptors we have on now, the dumpsters go under them without having to be taken off so we can dump them currently.

Comment from Liz Cuccia – So, we are just talking about trash right now, but recycling is still going to be coming through the park. Why wouldn't we just put all of it in the same place and do one for recycling as well since one of your pros is to get the large trucks off the road? The trucks are coming in at the same time so whether they collect trash or recycle, they are still going to be coming in on the roads. And then how many extra man hours are you talking about because during the busy months, these guys aren't going to have the extra time to be taking these to the trash? I just think it is going to take more time than is being accounted for because it will be a process to run the through the cycle of compacting the trash and that is all while they have multiple trailers coming in at a time.

Reply from Don Smith – Well, I just went over that, and it really isn't going to be much extra time since the fork lifts will already be out.

Comment from Mark Schieber – Also, Aaron how would you like a dumpster next to your house?

Reply from Aaron Cartwright – Yeah, well to respond back, would you? I love saving money and I love the idea of it being clean. If it doesn't smell, it doesn't smell. But I have worked with trash compactors before, and that thing smelled to high heavens. It was 15 – 20 meters away from everybody and these would be right next to everyone in the 700s not just

me. Those are very prime spots all year long and I have a feeling that our owners and guests would be pretty ticked off if they come back and there is a trash compactor near them. Let's put it this way, people are upset that we don't have Fox news and CNN and History channel, and they are ready to kill us. If they come in and show up and there's a trash compactor next to them. And this isn't something that we can reverse; this is a serious investment.

Comment from Mark Schieber – And that is the other thing about PCV, is they don't have their dumpster near their guests, the restaurants don't have theirs near their customers, the guys at the strip malls are in the back as well; those are all coordinated that way, so they are not in the view of guests. I think Don has the right idea; I just don't think our park is right venue for it.

Reply from Don Smith – I mean we can put a 10' fence around it in order to block off the view of it. Then you wouldn't know it was there unless someone pointed it out. Just wanted to throw it out there and is just an idea. We can circle back to it next meeting or in the future.

3. HD Forklift – Don Smith

During the summer, we had one forklift to move trailers and 5th wheels around and rigs are getting bigger, and we don't have a lot of room back there to maneuver getting them in and out. We have less liability of having the big trucks hitting other rigs and if we were able to purchase one of these then we would have this and the current forklift. For example, yesterday we had like 6 rigs blocking the front entrance of the park and throughout the park where people weren't able to get through. This would really help from a safety standpoint and just a basic adjustment in order to get people in quicker because you would have this working on one side of the park and the forklift working on another side of the park. This can be stored somewhere at the front of the park when being used because this moves at walking speeds instead of the forklift we have which can zip up and zip down. So, this is something that Aaron was wanting us to look at purchasing so we can move people around the park safely and more efficiently.

Comment from Aaron Cartwright – This came as a request from maintenance because specifically Luke had a really close call a couple of weeks ago where he thought he was golden, but the weight distribution was just not correct, and he almost went forward on the forklift. In looking at a bigger forklift, they are great but looking at the next model up from the model we have, very expensive and much bigger with all these bells and whistles that I don't believe we would need. With the forklifts we are unable to do goosenecks because the attachments we have snaps the pieces on their trailers and does damage to the trailers. The guest was not happy he had to park himself because he was expecting us to do it for him and that is kind of the boat we are in at the moment with the tightness of our park. This machine would allow us to do every trailer and be able to handle more weight than our forklift can do today. Trailer Caddy has it priced at about \$15,500 and we would need to add some additional attachments and batteries.

Comment from Debra Kindell (Locker 249) – Have you spoke with the maintenance about this new forklift since they are going to be the ones using it the most? How do they feel about it? Would this help with us having to move our vehicles in order to be able to get people in?

Reply from Aaron Cartwright – Yes, I have spoken to all of them about it and they were pretty jazzed about it. I think it would mitigate the safety issues of them being injured or trailers being damaged. And yes this would help with that has this is very maneuverable; the forklift we have already is also very maneuverable but the way this has the weight distribution it helps with getting the trailers in easier. I believe with this one the hitch weight can be over 400,000lbs with treaded tires but a lot of these extra tires would need to be purchased for off of asphalt, but we wouldn't be moving the trailers on dirt because we normally don't go into the dirt with the larger trailers.

Comment from Charlie Weeks – I have seen a lot of these in the paved lots and the parking lots and I have watched them being used; they are normally using them to move straight back and forward. All of the parking is on flat and hard surfaces and when I spoke with them they said they don't allow them to go outside on the road or speed bumps because of their stability.

Reply from Aaron Cartwright – Correct, all of the companies I reached out to had similar questions as well and I had to explain the layout of the park. That is why I would want to keep the forklift we have so that way we have both options and sometimes we will have scenarios where neither one of them will work because of the weight or height of the trailer that we are having to move is.

Reply from Mark Schieber – So, I know these things are used at a lot of the RV shops and it moves really slow. We could get all of these attachments and everything and invest a lot of money but for the safety of our staff and financially wise, at what point do we just tell the consumer they need to park it themselves or hire someone to do it for them? And number 2 is these things are more meant for an environment that is different than our environment.

Comment from Tom Barcellos – This is the same thing I brought to the board about 7 years ago because when you get people in here with their big trucks and big rigs and they are congesting up the streets trying to get one in, it becomes an issue. If you could just attach this to the forklift and bring it over to the site and hook it up and get it done, it would be more efficient and less time consuming. I said it then, and I say it now that we need something like this to make it easier. How many spots do we have where the speed bumps would actually be a problem? Not that many because you would either have monthlies or snowbirds by where the speed bumps are. And the asphalt is solid in the park which will make it easy to use in our park. Probably the only place you may be concerned about is near the drains.

Reply from Aaron Cartwright – The companies do claim they would do a demonstration prior to purchasing in order to show how it would work and see if it would be a good fit for our park. If the staff is not comfortable using it, then I wouldn't even consider purchasing it. Before we commit to anything, I would want to contact the company and see what we can do about getting a demonstration done so that way we can make sure it is what we want to purchase it. And I go back to staff safety, so if it is not this then we need to get a heavy-duty forklift because I want them to be safe.

Reply from Mark Schieber – So, let's say we bought the heavy-duty forklift, we could sell our current one for some of the cost and make back a little money to be able to even out the cost and we would probably be able to get a pretty nice one with all the bells and whistles. I think we should just go out and buy the correct tool the first time and be done with it.

Reply from John Watkins – Okay so we can circle back around to this at the next meeting when Aaron can look at what a larger forklift would be and bring us more options. And make sure we see what the payments will be because we don't want anything more than a years' worth of payments.

4. Main Panel Park Surge Protector – Don Smith

Our park has no surge protection from any electrical surge that comes into the park. We have more than numerous times had PG&E fry trailers and have had electrical damage done to the park and trailers in the past. So, what I am suggesting is that the park install a surge protector into the panel next to the restroom so it can safeguard the RVs and the park equipment. The surge protector installs as well as have to have an electrical engineer take a look at everything and map it all out because in the future we would probably need to purchase some larger transformers and we would want to do it right the first time around, would be up to \$25,000 in total.

Comment from Darin Batty – Just a comment on this, if something were to happen to the switchgear and the switchgear were to go out, they are backordered with the manufacturers for a minimum of one year so we wouldn't be able to get them anytime soon.

Reply from Charlie Weeks – And we definitely don't want that to happen so why we don't go ahead and do a motion on that right now and get at least the study done.

See motions below.

5. Park Landscaping & Magnolia Center Shades – Don Smith

One of the things we would like to do that Aaron and I were discussing is to just put a little bit of money aside to have a draft person come out and design a plan for the front of the park landscaping. Currently, everything is different as far as the décor and landscaping goes; there rose bushes by the office, the water fountain that doesn't work in front of the office, there are trees by the laundry center as well as DG that looks like a cat box, the hedges by the laundry room block people's views from being able to exit the park, and the wood chips by the pool that the dogs just go to the bathroom on and makes it have an odor around the pool. It would just be nice to have it look more uniformed so if we could have someone come out just to create a design that everyone approves and likes, then we can slowly purchase the materials we need and the maintenance guys in their slow season like winter can start making the improvements needed and install them over the period of like 6 months.

Reply from Aaron Cartwright – There is definitely a lot of room for improvement; it is very hodgepodge as Don mentioned. I really prefer the look from years back when the board bought river rocks as dogs won't walk in them and urinate on them. If we had them around the swimming pool and in the front, it would make the park a lot more attractive. We can get the materials in here and then have the staff take care of it. It would be a good weed barrier and would help with that issue as well.

Reply from Charlie Weeks – What would it cost us to have a landscape company come out and give us a draft up a design for us?

Reply from Aaron Cartwright & Liz Cuccia – I believe that would cost us more money than we would be willing to pay.

Reply from Darin Batty – Why don't we just have a student from Cal Poly come out and design it? If we go through a landscaping company or architect then they own the plans, and we are going to have to buy those plans which are going to cost us more money on top of the materials we are going to have to buy.

Reply from Don Smith – And this also takes us into possibly purchasing some shade sails in order to give more coverage from the sun in the Magnolia center. We could add 5 poles in the Magnolia Center and attach these sun shades as protection. The Cal Poly students may be able to work that into their design as well.

Reply from Aaron Cartwright – Yes, I agree that a lot of past managers have tried to figure out something to do to make the Magnolia Center more appealing and have not been able to come up with a plan other than to replace the furniture. There are a lot of other things that can be done than just placing hard benches and tables over there to make it more appealing and more welcoming for people to want to sit in that area. I will reach out to Cal Poly and see what information I can get from them, and we can go from there.

6. AED Replacement: Restroom & Clubhouse or Office – Aaron Cartwright

So, something that needs to be done sooner rather than later is to replace the AED machines with new ones because the ones we currently have are extremely old and probably do not hold a charge. Since we have had construction finished, my understanding is it is a requirement that we have at least the restrooms and the office has an AED unit with a set of basically everything you would need to be able to use the unit in case of emergency. There is a company that sells really nice packages that include the unit, an alarm you would need when someone opens it, the pads and supplies and signage. I have two different units I saw which would be the Philips which is very much like the currently one we have and is a little less expensive or the Zoll which is more expensive and has more of an onscreen direction instead of looking through a book to find the answers.

Reply from Darin Batty – I am familiar with Philips as I just retired from law enforcement, and we all had one of these in our cars and includes all the things the Zoll does as well just a different design. It is very easy to use and works really well.

Comment from Mark Schieber – Something interesting in looking at both models is the Philips has adult pads listed as \$75 at the bottom of the page; do they come with the unit and these are just additional pads as needed?

Reply from Aaron Cartwright – Those are extras, and each unit initially comes with both sets of pads included in them. Those options are only if we needed replacement pads or needed extra pads. I may recommend though if Darin has the experience with the Philips that sets my mind straight to save the money since we have to purchase 2 and he can walk through how to use it without us trying to figure it out.

7. Guest Parking Authorization Form – Aaron Cartwright

As I was going through some of the old folders of our members, I can across this form that gave other guests permission to park in long term guests' spots when they were not actually physically in the park. We continuously get calls from people who are saying someone is parking in their spot and they don't like it and then come to find out it is a friend of theirs who they are totally fine with parking in their spot. There are also instances when people choose to park in the spot and probably do not have any permission to park in their spot but because we don't have anything that says yes or no we can't do anything about it until it is brought to our attention. This is something we have gotten away from over the years,

but I think it is very reasonable and an easy way for our business to enforce rules and regulations that are in place as well as very easy for us to look it up and get our answer quickly. It is a very simple ask from everyone to fill one of them out and very easy to adopt.

Comment from Talley Snow – My biggest thing is if we are going to adopt it again, then we need to make sure we are enforcing it. I think we also need to start enforcing regular parking like people leaving trucks halfway out of their site.

Reply from Darin Batty – Yes, I would say the biggest complaint I get walking around the park is people complaining about parking. So, if this is a way for us to enforce that and make it easier for everyone I definitely think it is something we should do. All parking needs to be enforced including empty spaces being parked in and people who are sticking out more than a couple inches out of their site.

Reply from Aaron Cartwright – That is correct and is something we have been working on over the last couple of weeks since the last board meeting. The guys have been trying to notice that more often and effectively enforce it as they see it.

Comment from Tom Barcellos – We have gotten into these situations in the past, so I agree we need to have a policy in place to make it easier for staff to be able to enforce. A couple years ago a snowbird had given permission for someone to park in their spot, but the owner of the car had recently changed his vehicle, and no one knew so we called a tow truck and hooked the car up to the tow truck. The owner of the car returned and said they had permission and the snowbird ended up confirming that when we reached out to them. Unfortunately, the tow truck had already hooked up to the car, so the owner of the car had to pay the tow truck to drop the car there because the tow trucks have to get money once they hook up to the vehicle. It caused the whole side of the park to be plugged up with the tow truck and everyone was upset because of it so let's get a policy in place so we don't have to worry about that, and it can be enforced.

Reply from Aaron Cartwright – I was very surprised to see we had gotten away with this. I will definitely get it out to all of snowbirds, monthlies and anyone who is going to have friends parking in their spot to make sure that we implement the policy and enforce it going forward.

8. Park Improvements: Use of Laundromat Revenue – Aaron Cartwright / Liz Cuccia

We currently have about \$30,000+ sitting in our laundry room account. We have made lots of improvements in the laundry room with the dexter app, the floors, the roof, and upgrading all the washers and dryers in 2019. The only thing I see being something we may need to fix in an emergency is if the water heater blew up or something like that. That is a lot of money sitting in the reserve for a facility that pretty much pays for itself. If we needed to replace a machine with installation included it would be about \$40,000 and that would be if every single machine broke down in that facility.

Comment from Liz Cuccia – When Aaron and I talked, we were saying we would be comfortable with up to \$30,000 being left in the account so we would have the means if one or two of the machines broke down or the water heaters went out for any reason since there are two of them. Anything in excess of \$30,000 could be used to help Aaron with the little projects he needs to do around the park like buying the 10 picnic tables and he has the ability to just go and purchase them from that account without going over whatever threshold is placed on the account.

Reply from Mark Schieber – I agree except I believe any excess funds from the account should be voted on or transferred into the operating account and be spent from those accounts and offset the expenses of those other accounts.

Reply from Aaron Cartwright – If that is the consensus, then can you set a threshold so that if it gets over the threshold, we can transfer the funds into the other accounts.

Reply from Mark Schieber – We will just make those motions part of the monthly meetings when we are dealing with all the other financial decisions.

Reply from Tom Barcellos – Yes we should make the threshold somewhere between \$20,000 and \$25,000 or something like that and move it into the CIM account as a sub-category so that way it is interest bearing and then it will make money off that money in the CIM when it is not being spent instead of leaving it in the laundry account where it is not accumulating any interest and not being used for anything at this time.

Reply from Darin Batty – I think we make the threshold \$20,000 because that gives us the ability to replace half of everything. And then we put it with the \$10,000 we normally move over.

See motions below.

9. Employee Appreciation – Talley Snow

I would like to propose a possible employee appreciation luncheon that would include the members to be part of it. My thought process would be that the board would provide the main meat dish or whatever it would be and then the members who would be staying in the park could provide some side dishes and desserts. I don't think it is just the board who appreciates the staff, but I think it is the membership as a whole as well. I thought it would be cool to invite everyone to share in the sentiment especially now that we are nearing the end of our busy time.

Reply from Mark Schieber – If this is something that has to do with the employees, I think it is definitely something we can discuss in executive session because I believe there are also some other things we can do for the employees than that just an employee luncheon,

Reply from Talley Snow – This was something I wanted to do that we could include the members in which is why it is being brought up in general session.

Reply from Jerry Bodine (Locker 290) – Has anyone asked the employees if this is something they would even want to do?

Reply from Aaron Cartwright – Here's a thought just surprise us with food. We all love the idea but sneak it up on us. I think the staff would get a kick out of that. But when you do a scheduled event then it is almost like something where you are expected to go because you are an employee, and each employee then has to decide if they get a real lunch break or not because each of have different needs when it comes to our lunch breaks.

10. Snowbird Applications – Aaron Cartwright

As many of you are aware, we had snowbird application day on August 1st. It was very successful, and I want to thank everyone in large who did their part by making sure all their paperwork was put together properly and was prepared when they got up to the front of the line because that helped in making sure it was a smooth and successful morning. Every year seems to be getting better and better with people coming to us in advance asking for help with the paperwork and getting it checked ahead of time so that way there are no questions when it comes to that day of. Next year, I really don't see any reason why we can't change the time for accepting applications from 7:00am to 7:30 or 8:00am in the morning because it just seems to be going faster and faster every year and we don't need as much time to be able to complete it before we start our regular tasks for the day.

Everything we received was excellent and it looks like I will need to talk to the board in private just to get their approval on the ones that did apply. As I have continued to tell people, please do not worry about anything as far as your snowbird application goes; Just be good people, follow the rules, pay all your rents on time, and make sure all your paperwork is in order and you should have an issue being accepted. It will really come down to whether you are a member or a non-member and how many of each the board decides to approve in total for the year.

Comment from Monika Harris (Locker 350) – How many applicants actually applied this year?

Reply from Aaron Cartwright - We had a total of 48 member applicants for a total of 49 member spots being considered for this snowbird season. We had a total of 9 non-member applications that will be considered for this year. So, it is a total of 58 total snowbird sites to be approved for this year and my suggestion to the board is to approve all 58 snowbird sites. The other caveat too is the Diablo guys are back and in full force so from September to October we are going to have about 9-10 guys here working which is really nice because they pay us \$1200 a month and they are quiet and just here to work. It is guaranteed money for us, and they take off before the Thanksgiving holiday which allows us to have those sites for members and non-members who would like to come in and use the park. In previous years, we were down to just about 2-3 guys because they had found a RV park right next to the plant. But for whatever reason, that RV park messed up really bad and so they have decided to all come back to us and stay in our park again which will allow us to have the benefit of that.

Member's Comments

Leslie Leigh (Locker 086) – I just want to say that I think you guys are all doing a great job! The staff has been doing an incredible job and they are really keeping everything running smoothly.

Frank Polehonki (Locker 242) – Just a couple of things. We are still seeing a lot of kids and people that are speeding pretty quickly through the park with their bicycles and even some adults with their cars and golf carts so I was just wondering if we could possibly increase the signage in the park about the speed limit? Maybe with the current things that we have we could repaint them and maybe make the signs a little clearer for everyone to see.

Reply from Aaron Cartwright – Yes, I noticed that a lot of the signs around the park are starting to look a little worn out and they are harder to see and read. That is normally a project that we pick up at the end of summer when things start to slow down, and we have the time to be able to do them as well as not having so many people in the park.

Comment from Frank Polehonki (Locker 242) – I totally get that. And maybe even possibly plant a couple more signs around everyone just to bring it to everyone's attention just so there is no question as to the speed limit and it makes it easier to enforce because it is everywhere in the park. We have a lot of people in the park who are elderly, and I feel like the 5-mile-an-hour speed limit is very important to the health and safety of everyone.

Reply from Tom Barcellos – We all get blind to that sign for the speeding limit that is in the same spot so I am wondering if maybe having one or two of the sandwich boards that we could move around on a regular basis in order to bring more awareness and attention to the speed limit. You don't always notice those things because they are there all of the time. And maybe we can also put it on the board in front of the park.

Reply from Aaron Cartwright – I agree that would be a great idea so I can definitely look into that!

Frank Polehonki (Locker 242) – Another thing I wanted to mention as well that the park may be interested in investing in is there is a little mechanism I have seen in advertisement that costs about \$65 and it is for when someone is choking; you put a plunger type device around the persons mouth to help in a choking incident. I don't know if that is something the park would like to have on hand in the office or if it is something that can be incorporated into the installation of the AED machines. It is just something smart to have on hand.

Reply from Aaron Cartwright – It would be great to be able to incorporate in the cabinet that the AED machine comes in, so it is all in one place.

Board Member's Comments

Talley Snow – Just a suggestion that maybe we bring up the speeding and the other rules being broken up when they check in so that way we can make sure they are aware of them and possibly add it onto the check in process. Just something to think about!

Meeting adjourned at 11:09am.

Respectfully Submitted,

Denise Gagliardi

Board of Directors – Secretary

Cc

Jennifer Del Monte

Senior Reservation Agent

Guest Survey Comments from July 2023

- My only complaint is not policing the parking issue strictly enough. Sunday pulling out, the spot next to me had the rear of their car sticking out 6' past their camp spot as did the spot across from me. Not a huge deal just makes pulling out tough.
- Thank you!
- Very disappointed in the jacuzzi rules. One of the nights there were 13 people on the jacuzzi and 6 of them were from Pismo Coast Village. I paid to have access to these facilities, and I could not even sit in there. I believe more supervision of pool area is needed.
- Wonderful stay and experience. Thank you!
- The office staff as well as the maintenance staff were very helpful, and I will definitely recommend the facility to family and friends.
- As always, the Park staff were pleasant and helpful. One thing I've noticed, and I don't know if the park can do anything about it, but the trash dumpsters fill up quickly. It would be helpful if trash could be picked up more often. Thanks.
- Excellent restrooms! Very clean pool! Compliments 👍
- I had an issue with our site coming in. Jennifer and staff went out of their way to accommodate and were very professional and pleasant. Maintenance staff was awesome too. Will definitely be back. New pool area is stellar. Thank you 😊
- Wonderful staff. Very friendly and helpful.
- I think if you put the lots on angles, it would make it much easier to back in or out of the spots. Wider spots would be great too. It's extremely narrow and the neighbors across the street are close too which makes it nearly impossible to move your camper unless the forklift guys are working.
- The RV spaces could be a little bigger.
- Staff was very friendly and very helpful. Areas are kept very clean, and our kids loved the heated pool 😊
- Was great to stay. Really do wish the spots were just a little bit wider. Good thing we didn't hang around RV like we normally do. Still a great place and would highly recommend it.
- We are very worried about the speed of cars traveling through the park. It is nearly impossible to read the painted 5 MPH on the road. When people are speeding it does not seem to be being addressed. As owners of the park this is extra concerning as this could become a huge liability should any sort of accident occur. With small children and busy streets, slow-moving vehicles are the best way to keep everyone safe. The space numbers are all very faded too. However, as always, the maintenance guys are always so helpful and work so hard! The office personal is always great too!
- Everyone was so helpful and kind. The place looks beautiful, and the staff is great! This is our go to place on our way to San Diego. A few blocks from the beach we love Holiday RV!
- I was told by maintenance staff I could not use my long board to take trash out or make trips back to the trailer (very far away), but I was allowed to use a bike, roller skates or any other device. I understand the not wanting kids hanging out and grinding rails and kick flipping off park benches. But rules not applied fairly or logically breed rebellion.
- We love our piece of Heaven here. The staff is great, maintenance excels as well. Aaron is a great manager.
- Kevin, I think that was his name or Ken, was super nice and helpful.
- Just too crowded and sites are small. Otherwise, we had a good experience. Thanks!
- The women's restroom needs to be cleaned more regularly.
- We enjoyed our time and appreciated the staff moving our trailer in and out of the very tight spaces.
- The restrooms needed to be cleaned more frequently. They didn't get cleaned daily. Hand towels and toilet paper ran low. Trash cans were full in the restrooms. There is a sign to report problems but no info of how to contact maintenance after hours.
- People let their dogs pee and poop in the empty RV spots instead of the dog run.

All Motions

John Watkins made a motion to approve the minutes of the July 2023 meeting, seconded by Darin Batty.

Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Talley Snow made a motion to approve paying the bills and payroll, seconded by Don Smith.

Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Tom Barcellos made a motion to purchase up to 100 new U-Line picnic tables at park manager's discretion, seconded by John Watkins.

Roll Call: Tom Barcellos, Darin Batty, Charles Nunes, Don Smith, John Watkins, and Charlie Weeks all voted yes. Denise Gagliardi, Mark Schieber, and Talley Snow all voted no.

Talley Snow made a motion to transfer \$50,000 from operating account to emergency reserves account, seconded by Darin Batty.

Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Talley Snow made a motion to transfer \$25,000 from operating account to CIM account, seconded by Tom Barcellos.

Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Don Smith made a motion to approve up to \$25,000 to purchase and install main panel park surge protector to protect the park's electrical, seconded by John Watkins.

Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Tom Barcellos made a motion to purchase 2 Phillips defibrillators as described in August 2023 Board packet, seconded by Darin Batty.

Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Talley Snow made a motion to move \$10,000 from laundry account into CIM account, seconded by Don Smith.

Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Mark Schieber made a motion to adjourn to executive session, seconded by Darin Batty.

Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.