Holiday RV Park Members December 2023 Meeting Packet



Contents are Approved for Members Only



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Executive Session

- 1. Finalize Letter from Board to Members
- 2. Finalize Employee Evaluations
- 3. Finalize 2024 Employee Handbook

Agenda

Holiday RV Park Members Association Meeting Saturday, December 9, 2023 9:00 am

> Talley Snow TBD Denise Gagliardi Talley Snow Denise Gagliardi

Talley Snow Tom Barcellos Darin Batty Charles Nunes TBD Don Smith John Watkins Aaron Cartwright Denise Gagliardi

John Watkins Talley Snow



Board of Directors

Charlie Weeks (2021 – 2024) – President Mark Schieber (2020 – 2023) – Vice President & Public Relations Denise Gagliardi (2021 – 2024) – Secretary Talley Snow (2022 – 2025) – Treasurer Darin Batty (2022 – 2025) – Management Tom Barcellos (2021 – 2024) – Collections John Watkins (2020 – 2023) – Rules and Regulations Don Smith (2023 – 2026) – Maintenance Charles Nunes (2019 – 2025) – Park Usage

Members Present - 19

Meeting called to order at 9:12 am by Charlie Weeks.

Flag salute led by American Legion of Arroyo Grande Post 136.

President's Address

- Please silence or turn off all cell phones.
- This meeting is for members. We welcome Non-Members to attend the meetings but they are not allowed to make any comments or ask any questions.
- This is a volunteer Board. No one is paid for their time. Directors are reimbursed for traveling expenses.
- Members are welcome to participate during the *Member's Comments* section of the agenda.
- As stated in the rules, all complaints to Park Management must be in writing and signed by the person making the complaint. Anonymous statements will not be taken into consideration.
- Discussion can become emotional, but all members deserve to be treated with dignity and kindness.
- The Board aims to answer member questions at every meeting. However, responses to specific comments or questions may be deferred for review and placed on next month's agenda.
- Holiday RV Park's meetings and procedures are governed by its bylaws, CC&Rs and rules.

Committee Reports

Financial Report – Talley Snow

Park Accounts	Balance (10/31/23)	Monthly Comparison	October 2023	October 2022	Difference	% Change
Mechanics Bank-Operating Mech. – Laundry Mech. – Dues	\$66,270.66 \$21,136.80 \$25,935.27	Income Expense Net Income	\$92,504.34 \$76,918.74 \$11,963.15	\$79,864.41 \$75,663.86 -\$10,549.90	\$12,639.93 \$1,254.88 \$22,513.05	9% -6% 27%
Mech. – Emergency Reserves Mech. – CIM Reserves	\$81,801.92 \$5,531.26					

Things have been steady this past month but we are expecting everything to start slowing down as we go into our winter months. I am not going to request we move any money into the reserves this month as we have started to slow down and we are not seeing as much of an income as previous months. We will need to move some money from the CIM account into the operating account in order to cover a large insurance bill which covers the park assets.

Collections - Tom Barcellos (Absent) - Aaron Cartwright

The dues are down to an absolute minimum and we are down to about \$2,000 outstanding, which we can contribute about 80% of that to two shares that are currently being foreclosed on. This week I had Charlie sign and notarize two notices of trustees auction so there is a time and a date for an impending auction for the two shares. We are going to be having it right here at the Magnolia Center on December 9th at 11am right after the board meeting ends. The current owners of those shares will now need to attend the auction and bid on their share in order to keep the share. Otherwise, we will be recouping all charges associated with the share including legal fees, advertisement in the newspaper, past due charges and late fees. The parties will then reclaim anything that is left over after all costs are recouped.

Management – Darin Batty

There is nothing new to report on a management standpoint other than as we are getting ready to close out this year, I would really like to thank Aaron and the staff because they have done an amazing job this past year. We have been receiving a lot of great feedback and it always about how great of a job the staff is doing and Aaron as well. We really appreciate the hard work.

Park Use – Charles Nunes (Absent) – Charlie Weeks

I looked at the overall percentages and I think they are running at an average about 76% which seems to be running month over month. One of the things I did want to bring up with the park use is I think our new reservation policy where we are able to make the reservations a little earlier and we are able to make things a little more sound. We also took the cuffs off of management a little more in the office allowing us to help fill the park up. We are looking at one of our slower months this month and we are almost 90% this weekend and some of more of the weekends coming up. They have been working hard on getting people in the park and making sure they are return guests wanting to come back. We really do appreciate all the staff and Aaron for their hard work!

Correspondence / Public Relations – Mark Schieber

So, like I say every week, the surveys are pretty similar and seem to be more positive than negative. We did have one talking about the spaces being too small, tons of them talking about the incredible job the staff is doing and we still get beat up a little bit with the cleanliness. It got me thinking about how now we have this brand new KaiVac machine which will help with the cleanliness but people keep asking about scheduling cleaning times for the bathroom. We have come to discuss setting up a schedule for closing the facilities for cleaning but unfortunately there is not a time that will 100% be a solution. We are investing in new equipment and trying to schedule the proper manpower to try and get it done so please be patient with us. If there is an issue, please let the office know and they will respond. Other than that, everyone I have spoken to since I got back in the park has said everything is good and running smoothly.

October 2023 Guest Survey Comments: Please refer to the attached comments at the end of this document.

Park Maintenance – Don Smith

We received our new KaiVac machine for cleaning the restrooms and we are seeing a big difference as far as labor and cleanliness is concerned. We have the new proposal from the same vendor we received the KaiVac from that we are going to look at for the shop chemicals so we can try to reduce our costs with purchasing these chemicals to keep the overall park clean since they are using them on a daily basis. It will hopefully allow us to get everything from one vendor while also keeping the costs down.

We are currently working on painting the numbers on the ground in the sites through the winter when it is permitted with weather and occupancy. We have already finished painting the no parking in front of the laundry and also repainting the ADA site up at the front of the office and everything is looking good.

We are also currently working the engineering firm for the park surge protecting and it is currently underway with them reviewing the currently electrical going into the park, reviewing previous plans with the county, reviewing the current architectural plans for here in the park and we also have them looking into future potential use for charging electric vehicles prior to them installing the surge protector. The installation of the surge protector should take place in the next 3-4 weeks so the engineering firm has time to get together with the county in order to get it permitted before installation.

Comment from Mark Schieber – I just want to say as a reminder, the surge protector we are purchasing and installing is to protect the park's assets like the pool equipment, office equipment and laundry equipment. The fact it does have the availability to protect anyone's RV is a bi-product and is not a guarantee. We suggest having your own surge protector if you have any concerns about your own RV as that is truly the best way to protect your own RV. The park will continue to not be liable for any damage done to your RV from power surges. But this piece of equipment we have never had before so we are hoping it will help limit the amount of damage.

The maintenance team has also been making good use of the new pressure washers and keeping everything clean around the park. They have been using them on all the buildings and then pressure washing around the buildings and inside the dog run which has made a huge difference as far as the cleanliness and overall look of the park.

The last thing is we are working on updating an old daily checklist the maintenance team used prior to help them prioritize the tasks they have every day. It is just a little reminder for when they have a couple of extra minutes everyday to take care of some small tasks as well as do some preventative maintenance on the tools we invested in.

Rules and Regulations – John Watkins

We have placed the final draft of the rules and regulations in the owners' information for the meeting as well as in the board members' packets. We did go through and redline quite a few rules to remove from the current draft as well as added a few words to clarify current rules. We have the mindset that if we don't use it, then we don't need it and we will be removing it. We are also in agreement we want to keep the rules paired down to keep the fun up in the park instead of limiting people on what they can and can't do. The board is going to take a look at it during executive session and we will hopefully be able to approve everything and get them ready for the January annual mailing.

Manager's Report – Aaron Cartwright

I would like to start by thanking the American Legion today for coming out to conduct the retiring of our flags and thank them for their service. Traditionally, we do a donation for them for doing the service as well as showing our appreciation to them. *(See Motion Section)*

We are going to have a CPR, AED and First Aid training class that will be happening on December 1st in the clubhouse at 9am. This training will mostly be for the staff members but anyone is welcome to join us if they would like. There is a \$55 registration fee for the class and certification. It's great information to have and may come in handy when you need it the most.

We touched briefly on parking procedures last meeting but we have now implemented additional procedures since our last meeting. If you do the responsible thing and pay for parking at the office, we will get you a parking pass to put in your car for maintenance to be able to visually see. When the office is getting ready to close for the night, we will print a list for the maintenance staff which will show who has paid for parking and who hasn't. This will assist the maintenance staff in knowing who has permission to park where and if they have done the responsible thing of paying the office. We are also giving the maintenance staff any parking passes of guests who do not make it to the office prior to closing time to pick up their pass and they will be putting those at their site or on the vehicle that has paid parking. If someone has not paid for parking and we see it happening, then we are charging their card on file for the space they have parked in with no objections. We have credit cards on file for all guests including snowbirds and monthlies who are checking in so if we recognize the car parked in another site and we are unable to locate the person, they will be charged. If push comes to shove, we will start blocking sites off with cones or in another creative way to prevent parking issues.

As things tend to slow down in the park and the time change goes into effect for the winter, we are adjusting the closing times for the clubhouse and pool area from 10pm to 9:30pm. As we get into the dead of winter, we will adjust the times again from 9:30pm to 9pm so our staff is able to close down everything effectively and leave for the night on time.

We had a couple of suggestions that came from the new cards we placed in the new suggestion boxes around the park last month so I am going to go through these real quick. The new suggestion cards are much nicer now because they are actual card stock. (*See end of guest survey comment section below in red*)

Reportable Actions - Denise Gagliardi (Zoom) - Charlie Weeks

So, because Denise is only able to join us via zoom today, she sent over the few reportable actions that we have for this meeting from last meeting. The reportable actions are to allow Liz (Bookkeeper) to clean up members' AR dues that are under \$20 and issue refunds to anyone above \$20. There were a lot of entries in there that needed to be cleaned up and this allows us to have everyone cleaned up so it is easier to keep track of what everyone owes. The second one is the 10% increase for the 2024 assessment dues which now makes them \$311.40. The third item is a 5% increase to the monthly rent for monthlies effective 1/1/2024. The fourth item is a credit card processing fee of 3% effective 1/1/2024 and we will be sending out a notice to explain how this will effect anyone going forward as well as ways you will be able to avoid paying the fee. The last one is the Board approved a \$2,000 budget for prizes for the annual meeting.

Old Business

1. Finalize 2024 Rules & Regulations – John Watkins

This was discussed during Rules & Regulations committee reports.

2. Screen/Gate Behind Bathrooms – Talley Snow & Aaron Cartwright

We have a concern that in the breezeway between the restrooms and the sites people can zip through there on a bike, scooter, e-bike, e-scooter and people have tried to go through there in their golf carts but they weren't successful. Previously, we used to have a gate there before in order to deter these types of situations from happening but still allowing people to be able to walk through there should they need to. We are now thinking it is time to introduce it for the new facilities. In the packets, there are a couple ideas that I was able to research. The problem we are having is that it is a 4' gap and most of these gates that are used commercially are only about 3' wide. It may involved purchasing two of them in order to do something like a saloon door.

Reply from Don Smith – We could just hire a local welder to fix something up for what we need. It normally runs under \$1,000.

Comment from Aaron Cartwright – That is probably what we need to do then. My one concern is that we don't want it to be too heavy because of the ADA requirements. We need to make sure everyone can push it open and closed without making it too difficult.

Reply from Don Smith – We can make it as light as we want as long as the spring tension is 5%. We set the spring tension on either side and it makes any gate ADA compliant. It will need to swing both ways in order for it to be ADA so we just need to figure out placement.

Reply from Aaron Cartwright – Sounds like Don has some good suggestions to help us come up with what will serve the Park's needs the best. We will make sure we get something nice for the park that will allow access for everyone but will deter people from racing through there. Our main goal is to make sure guests are staying safe and so keeping the kids out of there who are going through on scooters and bikes is our main priority. We will discuss this further and come up with the idea that works best for everyone and then present it again at a later date.

1. Finalize 2024 Annual & Capital Budget – Talley Snow

John and I reviewed the 2024 Annual and Capital Budget with our bookkeeper, Liz. Aside from going down each item individually since everyone can see it in their packet, we are prepared to make a motion to approve this budget. We increased some of the items and removed some of the items so it was more balanced out for this upcoming year.

2. Finalize Annual Mailing Packet – Aaron Cartwright

There isn't anything that I see at this time that needs to change with the annual mailing packet. We will add or remove items on a case-by-case basis. At this time, I don't see any reason to change it as the cost is not an issue and it is a lot of information to give the members so they are properly informed. I will not be making any changes at this time unless we need to add anything or remove anything per the boards' instructions.

3. Finalize 2024/2025 Timeline – Aaron Cartwright

Once again, I don't see anything we need to change at this time on the timeline other than correcting the dates for the new calendar year. I will be making those updates and we will add this into the annual packet at the time of mailing.

4. Review Monthly Tenant Compliance – Aaron Cartwright

This is actually just a reminder from our timeline of events. Generally, around November we check to see where our monthlies stand with compliance for their 7-day requirement. We also make sure they are up to date on their insurance and registration for their RVs. As of right now, it looks like everyone is up to date on their insurance and registration and thanks to the great weather the last couple of months, many of the monthlies have also already achieved the 7-day requirement for the quarter even though we still have 2 months to go. I am only aware of 1 person who will probably not make it because they are having a life-changing surgery but we are aware of this and will be keeping in communication with them to confirm everything.

5. Board Resumes for Candidates Due 12/9/23 (Reminder) – Charlie Weeks

As of today, we only have 2 resumes that are submitted to the office for the elections in 2024. As a reminder, all resumes must be submitted to the office by the end of the board meeting next month in December in order to be considered. We currently have 3 chairs that are becoming available so we need people to put their resumes in so we can fill those 3 chairs. We have 1 more month to get those in and anyone who has any questions can definitely speak with Aaron or the office in order to find out what they need.

Member's Comments

Nancy Houck (Locker 63) – I wanted to bring up the parking again. I know we spoke about it at the last meeting but I didn't hear anything about if you guys had made a decision to do a package deal or anything in order to lower the cost of parking for some of us who are here quite a bit?

Reply from Charlie Weeks – We will discuss it in executive session.

Kay Johnson (Locker 215) – In the morning, there are times we need to go take showers and it is cold in the bathrooms. I noticed the windows are open with the breeze flying through, the showers are open and the heater is going. I most of the time have to hug the wall because it is so cold in the bathroom. Is there any way we can make it warmer in the bathroom for the people taking showers in the morning when it is cold?

Reply from Aaron Cartwright – I will say we will be closing those more but not fully in anticipation for the rain and colder weather. We can't close them fully because unfortunately we need the ventilation when people are taking the showers so often and it would be a swamp in there if we didn't.

Reply from Don Smith – The ventilation fans should be engineered for a cubic foot per minute to address all of the issues she is talking about. We may need to change them in order to make sure they are ventilating properly but I agree with Aaron we do need to leave the windows open a little bit in order to make sure the facility is breathing properly.

Lavena Amaral (Locker 314) – The first thing I want to say is more of a compliment than a comment which is I just want to say I really appreciate the new picnic tables in the sites. I believe the grounds are very clean and the only one issue I have is really with the trailers coming in and out of the park. I know not everyone is able to have a brand-new RV but we need to keep up with the ones we have. I believe they should at least be clean on the outside, fixed properly and not have a bunch of junk on the outside of them or on the backside of them. That way when your neighbor is outside having a picnic with family, you aren't having to see someone's dirty towels, sewer caps or junk sitting on the back of their trailer. I believe this needs to be addressed by the staff that is going around the park looking at these things.

Reply from Charlie Weeks – Thank you for your comment. That is something every member needs to pay attention to. We need to make sure we are keeping our spaces clean and our units clean as well since that is our job. And it is our job as management to make sure that is being done.

Ken Johnson (Locker 215) – I have a question about the fees for charging the golf carts. I would like to know what it is going to be based on.

Reply from Charlie Weeks – We have discussed it and done a lot of research on it. We will be discussing that prior to 1^{st} of the year. We need to figure out if we are going to charge anything and if we are what that charge will be. We have not made any decisions at this time.

Reply from Mark Schieber – One of the things I do continue to say about the golf cart issue is that we are an RV park and not a mobile home park. We have a tendency to blend the two types of parks together and depending on who I speak to on any given day the support goes to either one of the parks depending on the situation. In most RV parks, golf carts are not normal and they are more found in mobile home parks or long-term parks. Some of these golf carts are street legal and actually carry tags on them. Several years ago, Brien Carlson brought this issue up and at the time the board was not ready to discuss it. Unfortunately, now we have to discuss it because California is going in the direction of making everything electric and we have to figure out where we are going to draw the line on what the park is going to pay for and what charge we may need to pass onto the guest.

Jerry Bodine (Locker 686) – When you do the discussion on the electric vehicle fee, are you going to give the members all the stats on what it cost to charge them and tell us what your proposal is before you implement them or are you just going to charge it and give a bill?

Reply from Charlie Weeks – We will look at it and analyze it and then we will vote on it. Our job is to run the corporation and we will report to you once we have made a decision.

Reply from Mark Schieber – I understand everyone gets concerned when we start talking about a fee and they don't want to be blindsided with it. Every one of the board members has a different opinion on how they feel about it when we do have discussions about it. Some of us have golf carts and some of us don't so we all try to take a perspective on it. We have some electrical data and so we have been throwing out numbers like \$20 or \$25 a month but we are trying to be reasonable about it from both a business standpoint and a members standpoint. The reason we are bringing it up now is to let people know the topics are coming and it is on the table that we are discussing them.

Nancy Houck (Locker 63) – I just wanted to thank the Board for all the work they have done and continue to do. You guys have done a tremendous job turning this park around. And I also want to say thank you to the office staff because you guys are an amazing team. I hope the new board members that come on are able to contribute as much as you guys have and continue to. Thank you!

Reply from Charlie Weeks – Thank you and I hope to see your resume! Let's get people on the board that want to help!

Board Member's Comments

Talley Snow – I would like to just remind everyone once again about the speed limit in the park being 5mph. I am sorry that you have to continue hearing this from me and that this will be something I will continue to harp on but someone is going to run over my children if this doesn't start happening. There is one particular person that is not an owner here and next time I see her going 30mph through the park, she is going to get an earful. So please to the people that are staying here, please pay attention to the speed limits because I would greatly appreciate it.

Charlie Weeks – So just a couple of announcements more than comments today. The first thing I would like to say is Ed Lehtinen is battling cancer currently and is not doing well. The bake sale we are holding today will help support him with medical bills and expenses he is incurring during this difficult time. Everyone in the park is just looking for a way to contribute and help our neighbors. The office has been receiving donations as well and will continue to do so as the months go on. So, I just want to thank everyone and hope we can all help each other out.

The second thing I want to announce is we lost one of our members this past weekend; We lost Albert "Ace" Miller. He has been a long-term member in the park and had finally gotten a monthly space here in the park with his wife Jan. He was a happy go lucky guy and I don't think there is one bad thing that anyone has ever said about him. So, I just want to say Jan is in our hearts and we are definitely feeling the loss. So, please keep Jan in your thoughts as she navigates this difficult time.

The last thing I just want to say is I hope to see people who are active in this park submitting their resumes for this next election. We really need to get some people on this board who are active, are around the park to know what we can do better and who are willing to put in the work to make the park better and better each and every year. We want to continue to have a board that wants to produce, wants to help and want to get things done.

Meeting adjourned at 10:09am.

Respectfully Submitted,

Denise Gagliardi Board of Directors – Secretary

Cc

Jennifer Del Monte Senior Reservation Agent

Guest Survey Comments from October 2023

- I feel like there should be a ping pong table / pool table in the clubhouse. More amenities for kids and teens. (Board games)
- Really wish the spaces were wider but appreciate the very nice gathering areas you provide to compensate for lack of space at the RV site.
- My husband and I were guests of Mel and Janet Cabral 10/19 10/22/2023. Our stay was very good clean park grounds and beautiful clubhouse. However, on Saturday 10/21 my husband found the men's restroom to have feces smeared over the toilets, walls and floor of two regular stalls as well as feces smeared on the floor leading to the showers. My husband left the restroom and reported the bathroom condition to Luke and a woman who said she was on the board. The incident is a health and safety hazard. Cameras should be installed outside the restrooms to show day and time of patron usage. Using the same security code for all those in the park allows for misbehavior and total disrespect for people and property by those choosing to act in a disgraceful manner. A more "SECURE" system should be implemented as soon as possible. Greg Stone and Mary Lou Bouchard.
- Thank you for making us able to have a late check out. Will definitely be back.
- Everyone who works there and the people in the park are very accommodating and very polite. We had a very nice time visiting the park. Thank you very much.
- Good job all. Chris & Terrie
- We absolutely love the whole staff at Holiday, everyone is so friendly and helpful. This is the best place to stay ever!!!!
- Clean and quiet!!
- We were at the monthly meeting. Concern was brought up about how to keep track of golf carts for charging occupants for charging carts. Cars must have a tag on mirror of vehicles. Might golf carts have a sticker on them? They could have their locker number on the sticker.
- It's always such a pleasure to deal with Aaron. He's friendly and has always gone out of his way to accommodate us. The clerk that checked us in when arriving was friendly also and went out of her way and cleared up an issue for us which we are grateful for (can't remember her name, I apologize for that)!
- Totally enjoy the park everything we stay! Thank you!
- Everyone was so nice and accommodating. The location was great, right near the beach! We were able to park out tour bus for 2 nights here and it was exactly what we needed.
- Water aerobics for guests and members.
- Get a Wi-Fi extender or bridge. The Wi-Fi is terrible.
- Great Place!

All Motions

Talley Snow made a motion to approve the minutes of the October 2023 meeting, seconded by Darin Batty.

Roll Call: Tom Barcellos (Absent), Darin Batty, Denise Gagliardi, Charles Nunes (Absent), Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Talley Snow made a motion to approve paying the bills and payroll, seconded by Darin Batty.

Roll Call: Tom Barcellos (Absent), Darin Batty, Denise Gagliardi, Charles Nunes (Absent), Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Talley Snow made a motion to move \$50,000 from the CIM account into the operating account in order to pay the insurance bill, seconded by Don Smith.

Roll Call: Tom Barcellos (Absent), Darin Batty, Denise Gagliardi, Charles Nunes (Absent), Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Darin Batty made a motion to donate \$200 to the American Legion, seconded by Talley Snow.

Roll Call: Tom Barcellos (Absent), Darin Batty, Denise Gagliardi, Charles Nunes (Absent), Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Talley Snow made a motion to approve the 2024 Annual budget of \$1,472,910, seconded by John Watkins.

Roll Call: Tom Barcellos (Absent), Darin Batty, Denise Gagliardi, Charles Nunes (Absent), Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

Mark Schieber made a motion to adjourn to executive session, seconded by Darin Batty.

Roll Call: Tom Barcellos (Absent), Darin Batty, Denise Gagliardi, Charles Nunes (Absent), Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.

10:36 AM

12/06/23

Cash Basis

Holiday RV Park Profit & Loss Prev Year Comparison N

November	2023
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	Nov 23	Nov 22	\$ Change
Ordinary Income/Expense			
Income Non TOT Taxable Revenue			
7200 · Members Dues	0.00	2,963.00	-2,963.00
7201 · Special Assessments	0.00	67.00	-67.00
7212 · Late Checkout	280.00	20.00	260.00
7214 · Weekly Rent-No Tax	4,925.41	2,620.30	2,305.11
7220 · Monthly - Members	23,498.00	21,231.21	2,266.79
7231 · Snowbird - Non-Members	11,794.00	8,393.45	3,400.55
7234 · Snowbirds - Members	34,105.06	30,305.00	3,800.06
7242 · Member Daily - Non taxable 7245 · Mobile Home Rental Income	763.00 1.600.00	4,615.00	-3,852.00
7245 · Mobile Home Remain income 7295 · Washer & Dryer	2,934.70	0.00 2.202.00	1,600.00 732.70
7310 · Parking Fee	940.00	1,060.00	-120.00
7320 · Water Commission	41.45	12.41	29.04
7994 · Late Fee on Dues	0.00	336.40	-336.40
Total Non TOT Taxable Revenue	80,881.62	73,825.77	7,055.85
TOT Taxable Revenue			
7210 · Non-Member Daily	34,557.43	23,009.30	11,548.13
7219 · Mid Week Special	656.00	0.00	656.00
7235 · Snowbirds - taxed	1,483.68	0.00	1,483.68
Total TOT Taxable Revenue	36,697.11	23,009.30	13,687.81
7620 · Escapee- 15% Discounts	-465.90	-381.75	-84.15
7640 · FMCA/Camp CA - 10% Discounts	-1,471.21	-443.43	-1,027.78
7650 · Military/LE Discount - 15%	-453.82	-125.25	-328.57
7660 · Long Weekend Discount	-126.58	0.00	-126.58
Total Income	115,061.22	95,884.64	19,176.58
Gross Profit	115,061.22	95,884.64	19,176.58
Expense Business Promotional Costs 8050 · Advertising Expense 8400 · Donations & Contributions 8450 · Dues & Subscriptions 9055 · Website Expense	6,117.75 200.00 0.00 100.00	0.00 0.00 120.00 50.00	6,117.75 200.00 -120.00 50.00
Total Business Promotional Costs	6,417.75	170.00	6,247.75
Computer IT Dept			
9056 · Software	386.34	144.48	241.86
9062 · IT Service Labor	1,664.72	1,736.72	-72.00
Total Computer IT Dept	2,051.06	1,881.20	169.86
Meetings & Events			
9092 · Monthly Meeting Expenses	113.25	200.03	-86.78
9650 · Travel (Not Meals)	39.82	43.25	-3.43
Total Meetings & Events	153.07	243.28	-90.21
Professional Fees			
9120 · Accounting & Auditing	7,700.00	1,800.00	5,900.00
9140 · Professional Fees - Other	0.00	120.00	-120.00
9170 · Directors Expense	1,098.43	1,727.50	-629.07
Total Professional Fees	8,798.43	3,647.50	5,150.93
8201 · Bank Fees & Charges			
8240 · Credit Card Processing Costs	2,203.53	2,026.50	177.03
8250 · Bank Charges	0.00	25.00	-25.00
8201 · Bank Fees & Charges - Other	2.98	0.00	2.98
Total 8201 · Bank Fees & Charges	2,206.51	2,051.50	155.01
8425 · Employee Appreciation	3,400.00	0.00	3,400.00
	-,		-,

12/06/23

Cash Basis

Holiday RV Park Profit & Loss Prev Year Comparison

November 2	2023
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	Nov 23	Nov 22	\$ Change
8439 · Taxes			
9070 · Property Tax 8439 · Taxes - Other	66.22 5,450.53	698.44 0.00	-632.22 5,450.53
Total 8439 · Taxes	5,516.75	698.44	4,818.31
8600 · Utilities			
8260 · Cable Television (Park)	5,068.95	4,751.50	317.45
8650 · Garbage	2,665.34	2,466.43	198.91
8660 · Gas	3,389.42	3,898.94	-509.52
8670 · Water & Sewer	5,443.41	4,759.38	684.03
8680 · Electric	12,808.46	13,159.25	-350.79
9600 · Telephone & Internet	347.94	383.26	-35.32
9602 Internet	0.00	139.98	-139.98
Total 8600 · Utilities	29,723.52	29,558.74	164.78
8700 · Insurance Expense	0.470.00	40.057.00	0.407.00
8702 · Insurance - General Liability	2,170.00	10,657.83	-8,487.83
8770 · Insurance - Employee Health	4,341.00	1,707.18	2,633.82
8772 · Insurance - Employee Vision	190.56	98.18	92.38
Total 8700 · Insurance Expense	6,701.56	12,463.19	-5,761.63
9000 · Licenses & Permits 9001 · Payroll	829.00	2,404.00	-1,575.00
9060 · Payroll Tax	2,040.43	1,703.87	336.56
9075 · Payroll Service Fees	702.60	679.86	22.74
9350 · Salary & Wages	24,315.05	20,723.83	3,591.22
Total 9001 · Payroll	27,058.08	23,107.56	3,950.52
9002 · Repairs & Maintenance			
9003 · Pest Control Services	100.00	0.00	100.00
9030 · General	514.01	382.13	131.88
9032 · Electrical	254.00	0.00	254.00
9033 · Plumbing	487.00	0.00	487.00
9081 · Water Salt Softner	0.00	196.19	-196.19
Total 9002 · Repairs & Maintenance	1,355.01	578.32	776.69
9050 · Office Expenses			
9037 · Timeclock Machine & Software	20.00	0.00	20.00
9051 · Office Expense	269.94	63.55	206.39
9052 · Office Supplies	1,174.42	110.92	1,063.50
9059 · Printing, Copy Expenses	284.38	235.49	48.89
9071 · Customer Amenities	304.91	107.38	197.53
9100 · Postage & Delivery	81.35	62.15	19.20
Total 9050 · Office Expenses	2,135.00	579.49	1,555.51
9370 · Supplies			
9023 · Janitorial Supplies	5,819.88	0.00	5,819.88
9024 · Small Tools	55.06	815.60	-760.54
9026 · Park & Grounds Supplies	4,413.45	44.02	4,369.43
Total 9370 · Supplies	10,288.39	859.62	9,428.77
Total Expense	106,634.13	78,242.84	28,391.29
Net Ordinary Income	8,427.09	17,641.80	-9,214.71
Other Income/Expense Other Income			
9810 · Foreclosure Income 9870 · Interest Income	0.00 17.14	59,700.00 2.93	-59,700.00 14.21
Total Other Income	17.14	59,702.93	-59,685.79
Other Expense	0.40.00	0.004.40	0.050.40
9820 · Foreclosure Expenses	246.00	2,304.40	-2,058.40

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Holiday RV Park Profit & Loss Prev Year Comparison November 2023

	Nov 23	Nov 22	\$ Change
9911 · Garnishment Payable 9922 · Interest Expense	0.00 2.066.44	0.00 3.584.32	0.00 -1,517.88
Total Other Expense	2,312.44	5,888.72	-3,576.28
Net Other Income	-2,295.30	53,814.21	-56,109.51
Net Income	6,131.79	71,456.01	-65,324.22

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12/06/23

Cash Basis

Holiday RV Park Balance Sheet Prev Year Comparison

As of	November	30, 2023
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	Nov 30, 23	Nov 30, 22	\$ Change
ASSETS			
Current Assets			
Checking/Savings			
1001 · Cash Accounts			
1010 · Petty Cash	200.00	200.00	0.00
1030 · Cash on Hand	800.00	800.00	0.00
1040 · Bill Changer	500.00	500.00	0.00
1050 · Mechanics-Operating Acct - 0802	23,330.49	94,157.35	-70,826.86 9.716.76
1060 · Mechanics-Laundry Room - 7211 1063 · Mechanics- Dues Account - 6422	23,349.38 33,691.27	13,632.62 5.509.87	28,181.40
Total 1001 · Cash Accounts			
	81,871.14	114,799.84	-32,928.70
1065 · Reserves	151 050 50	91 795 60	70 070 00
1070 · Mechanics Emergency Reserves 1075 · Mechanics CIM Reserves	151,858.58 51,767.08	81,785.60 4,384.64	70,072.98 47,382.44
Total 1065 · Reserves	203,625.66	86,170.24	117,455.42
Total Checking/Savings		200,970.08	84,526.72
Accounts Receivable	200,490.00	200,970.08	04,320.72
11000 · Accounts Receivable	-844.50	-1,213.20	368.70
Total Accounts Receivable	-844.50	-1,213.20	368.70
Other Current Assets			0.00
2010 · A/R Member Dues 2301 · Deposit-Workers Comp	-1,965.50 1,557.60	-1,965.50 1,557.60	0.00 0.00
2400 · Prepaid Insurance	91,101.38	20,585.00	70,516.38
2410 · Prepaid Expenses	4,104.00	0.00	4,104.00
2460 · Prepaid IncomeTaxes	10.674.00	0.00	10,674.00
2461 · Prepaid Expenses Annual Meeting	1,050.00	1,050.00	0.00
2462 · Prepaid Holiday Dinner	500.00	500.00	0.00
3150 · Deposits - Other	41,370.00	41,370.00	0.00
Total Other Current Assets	148,391.48	63,097.10	85,294.38
Total Current Assets	433,043.78	262,853.98	170,189.80
Fixed Assets			
Electrical Upgrades			
4044 · Electrical Phase 1	141,996.13	141,996.13	0.00
4045 · Electrical Phase 2	37,527.00	37,527.00	0.00
4046 · Electrical Phase 3	49,008.16	49,008.16	0.00
4047 · Electrical Phase 4	28,357.00	28,357.00	0.00
4048 · Electrical Phase 5	25,183.57	25,183.57	0.00
4049 · Electrical Phase 6 Electrical Upgrades - Other	42,375.50 919.42	42,375.50 919.42	0.00 0.00
Total Electrical Upgrades	325,366.78	325,366.78	0.00
4015 · Clubhouse Improvements 4019 · Other FF&E	2,600.00	2,600.00	0.00
Total 4015 · Clubhouse Improvements	2,600.00	2,600.00	0.00
4038 · Office Remodel 4036 · New Office Furniture	4,141.19	4,141.19	0.00
Total 4038 · Office Remodel	4,141.19	4,141.19	0.00
4039 · Improvements	, <u>-</u>	, · · · · · · · ·	2.00
4033 · Camera Security System	13,446.35	13,446.35	0.00
4034 · Magnolia Center Refurbish	16,309.65	16,309.65	0.00
4035 · Outside Lighting	5,458.00	5,458.00	0.00
4040 · Improvements Prior to 2015	288,961.17	288,961.17	0.00
4042-1 · Capital Improvements 2017	51,113.97	51,113.97	0.00

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Cash Basis

Holiday RV Park Balance Sheet Prev Year Comparison As of November 30, 2023

	Nov 30, 23	Nov 30, 22	\$ Change
Total 4039 · Improvements	384,057.69	384,057.69	0.
4052 · Pool & Spa Upgrades			
4030 · Pool Chair Lifts	11,277.10	11,277.10	0.00
4050 · Spa	12,603.30	12,603.30	0.00
4053 Pool Construction	84,636.00	84,636.00	0.00
4054 · Pool Furniture	5,064.20	5,064.20	0.00
4055 · Pool Re-Wiring	1,291.00	1,291.00	0.00
4056 · Pool Heaters	15,090.00	15,090.00	0.00
4057 · New Pool Cover (020117)	6,290.00	6,290.00	0.00
4052 · Pool & Spa Upgrades - Other	3,347.64	3,347.64	0.00
Total 4052 · Pool & Spa Upgrades	139,599.24	139,599.24	0
4058 · Submersible Pump (2)	41,985.44	41,985.44	0
4059 · Buildings			
4021 · Pre Construction 2020 - 10/31	18,777.48	18,777.48	0.00
4022 · Portable Restrooms and Showers	17,440.00	17,440.00	0.00
4051 · CIP	1,710,869.91	1,672,817.29	38,052.62
4059 · Buildings - Other	122,802.00	122,802.00	0.00
Total 4059 · Buildings	1,869,889.39	1,831,836.77	38,052
4070 · Laundry Facility	98,880.26	90,946.67	7,933
4080 · Equipment			
4081 · Laptop	1,800.71	1,800.71	0.00
4082 · Office Equipment	8,124.21	4,060.21	4,064.00
4080 Equipment - Other	44,850.91	43,335.43	1,515.48
Total 4080 · Equipment	54,775.83	49,196.35	5,579
4090 · Vehicles	28,717.89	28,717.89	0
4999 · Accumulated Depreciation			
4220 · Accum Depr Building	-114,451.04	-114,451.04	0.00
4230 Accum Depr- Pool Chair Lifts	-7,387.00	-7,387.00	0.00
4233 · Accum Depr- Security Sysytem	-10,564.96	-10,564.96	0.00
4240 · Accum Depr - Improvements	-279,456.04	-279,456.04	0.00
4241 Accum Depr- Land Improvements	-14,990.96	-14,990.96	0.00
4242 · Accum Depr- Capital Improve	-7,187.96	-7,187.96	0.00
4250 · Accum Depr-Spa	-10,778.00	-10,778.00	0.00
4250 · Accum Depi-Spa 4253 · Accum Derp- Pool	-42,536.04	-42,536.04	0.00
	-5,438.06		0.00
4260 · Accum Depr - Furniture & Fixtur		-5,438.06	
4270 Accum Depre-Washer/Dryer	-54,898.00	-54,898.00	0.00
4280 · Accum Depr - Equipment	-46,822.04	-46,822.04	0.00
4290 · Accum Depr - Vechicles	-30,218.00	-30,218.00	0.00
4300 · Accum Depr - Phase 1	-50,093.08	-50,093.08	0.00
4301 · Accum Depr - Phase 2	-12,509.04	-12,509.04	0.00
4302 · Accum Depr - Phase 3	-15,792.00	-15,792.00	0.00
4303 · Accum Depr - Phase 4	-26,938.96	-26,938.96	0.00
4304 · Accum Depr - Phase 5	-21,406.00	-21,406.00	0.00
4305 · Accum Depr - Submersible Pumps	-226.96	-226.96	0.00
4306 Accum Dep - Phase 6	-157.00	-157.00	0.00
Total 4999 · Accumulated Depreciation	-751,851.14	-751,851.14	C
5000 · Mobile Home-Furniture & Fixture	11,013.97	11,013.97	C
tal Fixed Assets	2,209,176.54	2,157,610.85	51,565
her Assets			
4500 · Unrealized Gain/Loss Investment	-772.85	-772.85	(
4510 · Suspense	12,750.00	12,750.00	C
otal Other Assets	11,977.15	11,977.15	C
AL ASSETS	2,654,197.47	2,432,441.98	221,755

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12/06/23

Cash Basis

Holiday RV Park Balance Sheet Prev Year Comparison As of November 30, 2023

	Nov 30, 23	Nov 30, 22	\$ Change
Accounts Payable			
20000 · Accounts Payable	-0.01	-0.01	0.00
Total Accounts Payable	-0.01	-0.01	0.00
Credit Cards			
HRVP Credit Card - 4018	0.00	19,086.26	-19,086.26
Mechanics Bank CC	9,142.54	0.00	9,142.54
Total Credit Cards	9,142.54	19,086.26	-9,943.72
Other Current Liabilities			
5001 · Snowbird Deposits	4,884.16	4,884.16	0.00
5002 Mobile Home Security Deposit	-11.96	-11.96	0.00
5030 · Accrued Payroll	8,118.96	8,118.96	0.00
5032 · Accrued Compensated Abs	4,801.73	4,801.73	0.00
5037 · Loan - Westwood Capital	295,033.99	384,816.98	-89,782.99
5040 · Gift Certificate Payable	-157.50	-157.50	0.00
5170 · T.O.T. Payable	-7,241.29	-10,499.96	3,258.67
5240 · Corp Income Tax Payable	616.00	616.00	0.00
5250 · Garnishments	1,023.70	1,023.70	0.00
5300 · Deferred Tax Liabilty	23,200.00	23,200.00	0.00
5325 · Calsavers	-178.21	0.00	-178.21
Total Other Current Liabilities	330,089.58	416,792.11	-86,702.53
Total Current Liabilities	339,232.11	435,878.36	-96,646.25
Total Liabilities	339,232.11	435,878.36	-96,646.25
Equity			
6800 · Capital Contributions	32,300.00	32,300.00	0.00
6900 · Retained Earnings	1,957,543.15	1,674,499.02	283,044.13
Net Income	325,122.21	289,764.60	35,357.61
Total Equity	2,314,965.36	1,996,563.62	318,401.74
TOTAL LIABILITIES & EQUITY	2,654,197.47	2,432,441.98	221,755.49

Occupancy By Site Type

From 01 Nov 2023 To 30 Nov 2023

Description	Period	Site	Avail	Maint	Used	Unused	RevPAR	Occ %	Discount	Taxes	Gross Revenue	Nett Revenue	Gross Avg (RevPOR)	Nett Avg (RevPOR)	Avg LOS	Conf %	Occupants
Back-in 33-39ft Site (30 Amp)	Days	39	1156	1	867	289	28.22	75.00	721.20	0.00	32,622.00	32,622.00	37.63	37.63	8.94	0.00	185
Back-in 33-36ft Site (30/50 Amp)	Days	43	1290	0	1000	290	25.96	77.52	1,034.88	0.00	33,486.76	33,486.76	33.49	33.49	9.90	0.00	189
Back-in 36-39ft Site (30 Amp)	Days	8	240	0	197	43	15.48	82.08	167.66	0.00	3,716.06	3,716.06	18.86	18.86	9.85	0.00	49
Back-in 36-39ft Site (30/50 Amp)	Days	47	1410	0	1236	174	25.36	87.66	981.92	0.00	35,752.95	35,752.95	28.93	28.93	12.24	0.00	202
Narrow 30-34ft Back-in Site (No Slides 30 Amp)	⁻ Days	16	463	0	203	260	23.98	43.84	494.02	0.00	11,101.55	11,101.55	54.69	54.69	4.95	0.00	83
700s 41-50ft Back-in Site (30/50 Amp)	Days	4	120	0	81	39	27.28	67.50	48.40	0.00	3,274.14	3,274.14	40.42	40.42	7.36	0.00	22
Pull-Thru 70-73ft Site (30/50 Amp)	Days	15	450	0	129	321	15.97	28.67	436.83	0.00	7,185.16	7,185.16	55.70	55.70	8.06	0.00	34
Monthly	Days	39	1170	0	1166	4	20.43	99.66	0.00	0.00	23,898.00	23,898.00	20.50	20.50	29.90	0.00	78
	Grand Total:	211	6299	1	4879	1420	23.98	77.46	3,884.91	0.00	151,036.62	151,036.62	30.96	30.96	11.45	0.00	842

Occupancy By Site Type

From 01 Nov 2022 To 30 Nov 2022

Description	Period	Site	Avail	Maint	Used	Unused	RevPAR	Occ %	Discount	Taxes	Gross Revenue	Nett Revenue	Gross Avg (RevPOR)	Nett Avg (RevPOR)	Avg LOS	Conf %	Occupants
Back-in 33-39ft Site (30 Amp)	Days	39	1170	0	777	393	21.65	66.41	540.43	0.00	25,328.61	25,328.61	32.60	32.60	9.71	0.00	145
Back-in 33-36ft Site (30/50 Amp)	Days	43	1277	0	988	289	23.00	77.37	346.71	0.00	29,374.94	29,374.94	29.73	29.73	12.05	0.00	152
Back-in 36-39ft Site (30 Amp)	Days	8	240	0	174	66	11.79	72.50	83.25	0.00	2,828.56	2,828.56	16.26	16.26	8.70	0.00	40
Back-in 36-39ft Site (30/50 Amp)	Days	48	1423	0	1175	248	21.24	82.57	375.55	0.00	30,218.30	30,218.30	25.72	25.72	11.08	0.00	213
Narrow 30-34ft Back-in Site (No Slides 30 Amp)	- Days	15	450	0	178	272	21.60	39.56	41.00	0.00	9,718.17	9,718.17	54.60	54.60	5.24	0.00	67
700s 41-50ft Back-in Site (30/50 Amp)	Days	4	120	0	93	27	52.87	77.50	396.00	0.00	6,344.98	6,344.98	68.23	68.23	5.81	0.00	34
Pull-Thru 70-73ft Site (30/50 Amp)	Days	15	450	0	100	350	9.45	22.22	126.00	0.00	4,254.67	4,254.67	42.55	42.55	7.14	0.00	28
Monthly	Days	39	1170	0	1140	30	17.72	97.44	0.00	0.00	20,731.21	20,731.21	18.19	18.19	30.00	0.00	76
	Grand Total:	211	6300	0	4625	1675	20.44	73.41	1,908.94	0.00	128,799.44	128,799.44	27.85	27.85	11.86	0.00	755

Occupancy By Rate

From 01 Nov 2023 To 30 Nov 2023

Description		Total Res	Available Nights	Used Nights	% Total of Report Reservations	% Used Against	Gross Revenue	Nett Revenue	% of Total Reports
Member Daily (No Charge)		122	6299	1219	24.98	19.35	10.00	10.00	0.01
Member Rate (Non-Prime)		1	6299	3	0.06	0.05	144.27	144.27	0.10
Member Rate (Prime)		3	6299	13	0.27	0.21	2,076.07	2,076.07	1.37
Mid-Week Special		3	6299	8	0.16	0.13	487.76	487.76	0.32
Monthly		40	6299	1196	24.51	18.99	24,528.00	24,528.00	16.24
Non-Member		147	6299	581	11.91	9.22	71,563.23	71,563.23	47.38
Parking		44	6299	110	2.25	1.75	1,160.00	1,160.00	0.77
Snowbird (Member)		44	6299	1320	27.05	20.96	32,846.06	32,846.06	21.75
Snowbird (Non-Member)		13	6299	291	5.96	4.62	13,275.73	13,275.73	8.79
Snowbird P/T (Member)		3	6299	90	1.84	1.43	2,968.00	2,968.00	1.97
Snowbird P/T (Non-Member)		6	6299	48	0.98	0.76	1,977.50	1,977.50	1.31
	Grand Total:	426	6299	4879	100.00	77.46	151,036.62	151,036.62	100.00

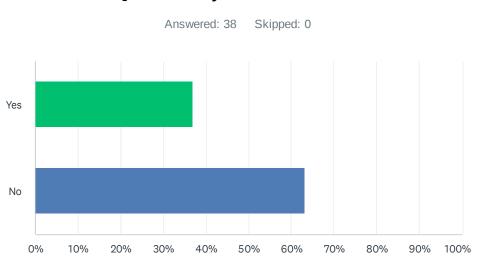
NOTE: Revenue figures represent Tariff Quoted For all reservations. Sundries, Periodic And Repeat Charges are Not included. Rooms marked as maintenance are not counted as available on this report unless you have chosen the option 'Include Maintenance in Avail for Occupancy' under Property Information. Day use reservations are Not counted As used unless you have chosen the Option 'Include Day Use in Used for Occupancy' under Property Information.

Occupancy By Rate

From 01 Nov 2022 To 30 Nov 2022

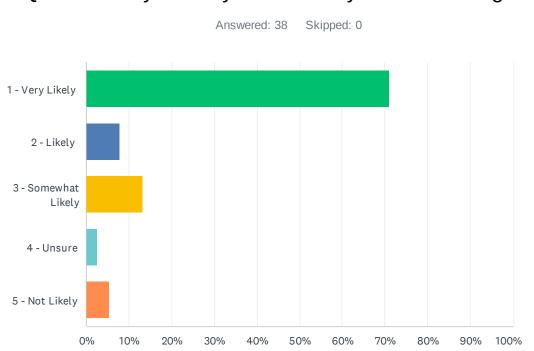
Description		Total Res	Available Nights	Used Nights	% Total of Report Reservations	% Used Against	Gross Revenue	Nett Revenue	% of Total Reports
Board Meeting		3	6300	15	0.32	0.24	0.00	0.00	0.00
Member Daily (No Charge)		126	6300	1097	23.72	17.41	50.00	50.00	0.04
Member Rate (Non-Prime)		9	6300	70	1.51	1.11	5,065.36	5,065.36	3.93
Member Rate (Prime)		2	6300	8	0.17	0.13	1,352.13	1,352.13	1.05
Monthly		39	6300	1170	25.30	18.57	20,731.21	20,731.21	16.10
Non-Member		107	6300	395	8.54	6.27	55,797.57	55,797.57	43.32
Parking		39	6300	113	2.44	1.79	1,120.00	1,120.00	0.87
Snowbird (Member)		49	6300	1450	31.35	23.02	32,580.00	32,580.00	25.30
Snowbird (Non-Member)		7	6300	172	3.72	2.73	7,716.26	7,716.26	5.99
Snowbird P/T (Member)		3	6300	90	1.95	1.43	2,700.00	2,700.00	2.10
Snowbird P/T (Non-Member)		6	6300	45	0.97	0.71	1,686.91	1,686.91	1.31
	Grand Total:	390	6300	4625	100.00	73.41	128,799.44	128,799.44	100.00

NOTE: Revenue figures represent Tariff Quoted For all reservations. Sundries, Periodic And Repeat Charges are Not included. Rooms marked as maintenance are not counted as available on this report unless you have chosen the option 'Include Maintenance in Avail for Occupancy' under Property Information. Day use reservations are Not counted As used unless you have chosen the Option 'Include Day Use in Used for Occupancy' under Property Information.



ANSWER CHOICES	RESPONSES	
Yes	36.84%	14
No	63.16%	24
TOTAL		38

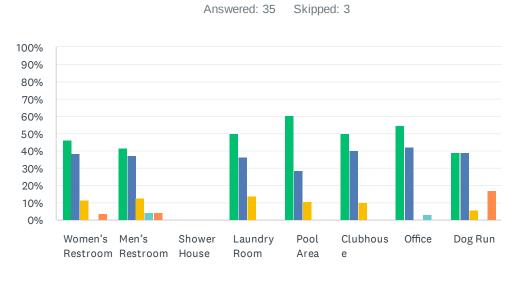
Q1 Is this your first visit?



ANSWER CHOICES	RESPONSES
1 - Very Likely	71.05% 27
2 - Likely	7.89%
3 - Somewhat Likely	13.16% 5
4 - Unsure	2.63% 1
5 - Not Likely	5.26% 2
TOTAL	38

Q2 How likely would you be to stay at this Park again?

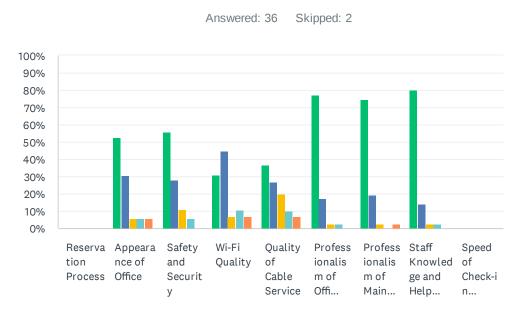
Q3 If you used the following facilities, please rate their cleanliness from 1 - 5 , with "5" exceeding your expectations:





	5 - EXCEEDS EXPECTATIONS	4 - VERY GOOD	3 - GOOD	2 - FAIR	1 - NEEDS IMPROVEMENT	TOTAL	WEIGHTED AVERAGE
Women's Restroom	46.15% 12	38.46% 10	11.54% 3	0.00% 0	3.85% 1	26	1.77
Men's Restroom	41.67% 10	37.50% 9	12.50% 3	4.17% 1	4.17% 1	24	1.92
Shower House	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0	0.00
Laundry Room	50.00% 11	36.36% 8	13.64% 3	0.00% 0	0.00% 0	22	1.64
Pool Area	60.71% 17	28.57% 8	10.71% 3	0.00% 0	0.00% 0	28	1.50
Clubhouse	50.00% 10	40.00% 8	10.00% 2	0.00% 0	0.00%	20	1.60
Office	54.84% 17	41.94% 13	0.00% 0	3.23% 1	0.00%	31	1.52
Dog Run	38.89% 7	38.89% 7	5.56% 1	0.00%	16.67% 3	18	2.17

Q4 Please rate your satisfaction with our Park's services:

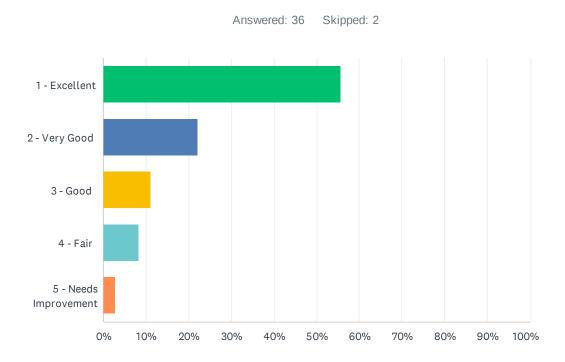


2- Fair

5 - Excellent 4 - Very Go... 3 - Good 1 - Needs I...

	5 - EXCELLENT	4 - VERY GOOD	3 - GOOD	2- FAIR	1 - NEEDS IMPROVEMENT	TOTAL	WEIGHTED AVERAGE
Reservation Process	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0	0.00
Appearance of Office	52.78% 19	30.56% 11	5.56% 2	5.56% 2	5.56% 2	36	1.81
Safety and Security	55.56% 20	27.78% 10	11.11% 4	5.56% 2	0.00% 0	36	1.67
Wi-Fi Quality	31.03% 9	44.83% 13	6.90% 2	10.34% 3	6.90% 2	29	2.17
Quality of Cable Service	36.67% 11	26.67% 8	20.00% 6	10.00% 3	6.67% 2	30	2.23
Professionalism of Office Staff	77.14% 27	17.14% 6	2.86% 1	2.86% 1	0.00% 0	35	1.31
Professionalism of Maintenance Staff	75.00% 27	19.44% 7	2.78% 1	0.00% 0	2.78% 1	36	1.36
Staff Knowledge and Helpfulness	80.00% 28	14.29% 5	2.86% 1	2.86% 1	0.00% 0	35	1.29
Speed of Check-in Process	0.00%	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0	0.00

Q5 Please rate your overall satisfaction with your most recent stay at Holiday RV Park:



ANSWER CHOICES	RESPONSES	
1 - Excellent	55.56%	20
2 - Very Good	22.22%	8
3 - Good	11.11%	4
4 - Fair	8.33%	3
5 - Needs Improvement	2.78%	1
TOTAL		36

Q6 Do you have any other comments, questions, or concerns? Please include your contact information if you wish to be contacted by Park Management.

Answered: 20 Skipped: 18

	DECRONOEC	DATE
#	RESPONSES	DATE
1	Would like to see some green grass for your dog park please.	11/29/2023 1:48 PM
2	If guests have an additional vehicle that you expect them to park off the property, you should offer a shuttle to and from. Considering its about a mile away.	11/29/2023 2:33 AM
3	A professional service moved our trailer in crooked, but Luke straightened it out for us. He deserves cudos for that.	11/28/2023 6:00 PM
4	It's a parking lot, no trees or grass, but your bathrooms are clean.	11/28/2023 5:37 PM
5	The staff was very friendly and extremely helpful. Everything seemed to be in good working condition.	11/28/2023 3:42 PM
6	Sites so close together that once rig was parked there was no way we were going to be able to take it on day trips anywhere.	11/27/2023 9:29 AM
7	Staff is super friendly and helpful. This was our second stay and we enjoyed the experience. Even guest are super friendly. Enjoyed the fact the pool is heated and got to swim even in the winter. Love that the location is walking distance to shops and restaurants.	11/27/2023 8:10 AM
8	Had a great stay	11/26/2023 6:32 PM
9	Crowded but adequate.	11/26/2023 4:41 PM
10	Very small sites. If our truck was parked at our trailer we couldn't get around. Had to park off site	11/26/2023 9:30 AM
11	liitte small for a motorhome for any coach over 33 foot.	11/25/2023 5:48 PM
12	spaces to close together	11/22/2023 8:20 PM
13	Other than the Wi-Fi, it is was a great experience! Wi-Fi was very spotty.	11/21/2023 8:53 PM
14	A couple of concerns, SPEEDERS, kids and adults on ebikes/scooters also speeding around the park. Several campers/trailers need cleaning up, lots of STUFF laying around, including plants. The staff is AMAZING.	11/15/2023 9:57 AM
15	We love this park and especially the people who make our stays so very nice!	11/14/2023 8:31 PM
16	Very impressed! Absolutely loved this place and looking forward to our next stay. Everyone from the office to maintenance , to the members that live there were all so very friendly. Thank you so much for a wonderful stay!!	11/14/2023 2:39 PM
17	Wish you had more space between sites	11/9/2023 8:18 AM
18	Always appreciate the cleanliness and professionalism of the park. We have been guests there several times and have always come away refreshed. Thank you for a job well done!	11/6/2023 7:29 PM
19	All the staff is excellent & very helpful. They go above & beyond to help. as shareholders, we are very grateful. Especially for Mike, Luke, Abigail & Jenifer. We had an unfortunate weekend during our long stay. We had a large group of people next to us and behind us. All of these people were with the same group. They had Three loud Harley Davidson motorcycles. Smoked Pot outside constantly where we had to close our windows to keep the smell to a minimum. It still permeated through the slides and it was miserable. They were Loud after 10pm all three nights. We aren't a party park. We expect people to Quietly enjoy themselves. But these people were extremely over the top loud and unconcerned about the late night noise. I think the Board should consider making a rule that smoking dope should be confined to indoors of their	11/2/2023 9:07 AM

trailers only. It's a nuisance to many people. Personally, I don't care what others do as long as it doesn't effect others...

20	As always, our stay was enjoyable. The staff was helpful and the improvements to the	11/1/2023 4:45 PM
	cable/wifi were appreciated.	



Holiday RV Park 100 S. Dolliver Pismo Beach, California 93449 (805) 773-1121

202<mark>4</mark> Rules and Regulations for RVers

1. Introduction

Our Rules and Regulations have been developed as a basis for good relations within Holiday RV Park. Help us ensure that your stay is safe and comfortable by complying with the following rules and regulations while you stay at our Park.

The following Rules and Regulations are effective as of January 1, 2024 and are a part of your agreement with the Park for the RV Lot you have rented. As a guest of Holiday RV Park (HRVP), upon signing the registration packet, you and your guests automatically acknowledge receipt of and agree to abide by these Rules and Regulations. Thank you for your understanding and cooperation while enjoying our Park.

2. Use of Park and Facilities

- A. Cleanliness: Guests of the Park must keep site in clean, neat, and orderly fashion always.
- B. Please observe our 5 MPH speed limit throughout the Park.

C. RVers have the right to use the Premises and Park facilities in compliance with and subject to these Rules and Regulations, the other provisions of the Park's tenancy documents (including the rental agreement or registration agreement and the Park's CC&Rs), and the Recreational Vehicle park Occupancy Law. RVer agrees that the enforcement of the Rules and Regulations and conditions of tenancy are a private matter between Park Management and each person individually. RVer agrees that he or she is not a third-party beneficiary of any other agreement between Owner/Park Management and any other person in this Park.

D. Registration:

(1) Upon arrival each Member or Guest must first check in and register at the Park office. Guests must show identification (driver's license), and/or confirmation of a valid reservation (for members of the general public).

(2) Reservations that are not registered by 5:00 p.m. are automatically cancelled, unless previous arrangements for late arrival have been made in advance.

- (3) Check-in time is 2:00 p.m.
- (4) Checkout time is 12:00 noon.

(5) Members and Guests may request an earlier check-in time, with office approval, on a space available basis. A fee, as determined from time to time by Park Management (and posted in the Park's office), will be charged.

(6) Members and Guests may request a late checkout time, with office approval, on a space available basis. A fee, as determined from time to time by Park Management (and posted in the Park's office), will be charged.

E. Reservations:

(1) Members may make reservations for themselves or their Guests by calling the Park at (805) 773-1121 (between 8:00 a.m. and 5:00 p.m.) up to six (6) months in advance of their arrival.

a) Members calling for reservations at least thirty (30) days in advance will be given reservation priority over reservation requests from Guests of the public.

b) Members reserving less than thirty (30) days in advance of arrival will not have such priority.

(2) Guests of the public may make reservations up to three (3) months in advance the scheduled arrival. All reservations for the public are based on space availability, with reservation priority given to Members as stated.

(3) Requests for a specific RV Lot or area may be given to Park Management when reservations are made but are not guaranteed.

(4) Reservations may be canceled only upon providing notice at least seven (7) days in advance of the scheduled arrival. Any Member who cancels a reservation without providing the required notice may be charged two (2) days against that Member's annual allotment of free days. For every day that a Member does not call to cancel, an additional day will be charged against his/her/its allotment of free days. Guests of the public who cancel a reservation without providing the required notice may be charged notice may be charged one (1) day of their stay as a cancellation fee. Public reservations may not be honored if a guest does not notify the Park of a cancellation.

(5) Registered RVers wishing to extend their stay must notify the Park office at least seventy-two (72) hours in advance of the first day of the extension. Approval of such extension shall be subject to space availability.

(6) Prime days for the Park each year are as follows:

Date Range	Approx. # of Days
January 1	1 day
10-day period through Easter	10 days
Friday - Monday	4 days
TBD	3 days
July 1 - Labor Day	69 days
TBD	3 days
Tuesday - Sunday	6 days
December 23 - 31	9 days
	January 1 10-day period through Easter Friday - Monday TBD July 1 - Labor Day TBD Tuesday - Sunday

F. General Rules Applicable to Occupancy:

(1) State law allows only one (1) RV per Lot. This means no more than one sleeping vehicle or accommodation per Lot. There are to be no more than six (6) occupants per Lot.

(2) Park facilities are for registered RVers and Guests only.

(3) The Park does not have a camp permit. Therefore, tents, camping, campfires (no wood burning open pits) and sleeping on the ground are not allowed. Tent trailers are acceptable.

(4) Members shall not sell their time or sublet their RVs.

(5) RVers who wish to stay more than twenty-one (21) days may be relocated, allowing the front half of the Park to remain available for RVers staying twenty-one (21) days or less.

(6) RV Lots in the 700's row will have a limit of a twenty-one (21)-day stay. The 700's row of Lots cannot be re-occupied by the same individual for at least fourteen (14) days thereafter. Members must use prime days to stay in the 700's row of Lots.

3. Park Personnel

A. The Association shall will be represented by Park Management, including a manager, who can enforce the Rules and Regulations on behalf of the Association, as adopted by the Board of Directors.

B. No security officers, security guards, or security personnel are provided with respect to the Park or any RV, other vehicle, or other personal property within the Park. The Park and its facilities are used by RVers, Members, and Guests at their own risk.

C. The Association and Park Management are not responsible for any injury, loss or damage to property, or any criminal acts which occur in the Park, and, to the extent permitted by law, RVer waives all claims against Association and/or Park Management related thereto.

D. The Park Management and its employees work under the exclusive direction and control of the Holiday RV Park Owners Association's Board of Directors ("Board") and NOT that of the Park's individual Members. The Park Management is the full time representative of the Board and is charged with, among other things, the responsibility of enforcing the rules set by the Board for the benefit of the Association as a collective body. All Members and other RVers in the Park are required to follow the direction of the Park Management in the discharge of its duties.

4. Community Status

A. Holiday RV Park is an all-age community with no minimum age requirements for RVers and their Guests.

B. The provisions of the Recreational Vehicle Park Occupancy Law apply to RVers, and the Park as set forth therein.

5. Members' Regulations

A. As of January 1, of each year, each Member has the right to free use of the Park for twenty-one (21) prime and twenty-one (21) non-prime days during the calendar year.

B. Dues and assessments must be kept current to ensure the right to use the Park. Members who are not current on dues and assessments may lose their privilege to use the Park and its facilities. A delinquency in payment of thirty (30) days will result in loss of all privileges, including loss of the ability (i) to use free prime and/or non-prime days, (ii) to rent an RV Lot in the Park at Member rates, and (iii) to be approved for a monthly rental agreement or a snowbird agreement. A delinquency of sixty (60) days will incur a late fee, and Park Management will contact the Park's legal counsel. A delinquency of ninety (90) days or more will result in legal action.

C. Each Member who acquires an undivided ownership interest in the Park after January 1 will be entitled to the balance of unallotted prime and non-prime days for the calendar year.

D. There is no carryover of unused free prime or non-prime days into the next calendar year. Members must use it or lose it.

E. The Members of each undivided interest in the Park are those persons designated on each recorded deed. The first listed person on the grant deed and has the sole right and responsibility to vote, to pay dues, assessments, and other charges for use of the Park, and to receive statements, correspondence, and notices pertaining to the undivided ownership interest.

F. Additionally, the first listed person on the grant deed is financially responsible for not only dues and assessments, but for all other charges incurred by any of his or her guests, including charges for the use of prime and non-prime days in excess of the free allotment described in Section 5(A) above. All prime and non-prime day overages will be billed at the end of the year.

G. Rules Applicable to the Use of Prime Days:

(1) Members may not share or give away any portion of their allotment of free prime days. The use of free prime days allotted to a Member each year is limited to the Member and the members of his/her household.

(2) Requests to extend time on a reservation for additional days will be granted only on a space-available basis. Persons requesting time extensions may be asked to move to another Lot, no exceptions.

(3) Members may be permitted to reserve one (1) additional RV Lot for Guests during prime days, but only on a space-available basis and with the approval of Park Management. The Guest shall be responsible to pay the prevailing daily rental rate applicable to members of the public. All such Guests shall be advised that if they are depriving a Member of a space, they will be asked to leave. During prime days, a Member must stay in the Park with his/her/its Guest any time the Guest is registered.

(4) If a Member uses more than twenty-one (21) prime days in a calendar year, he/she/it must pay for the use of the extra prime days at the prevailing rental rate applicable to Members.

(5) Members who have used all their free allotted prime days for the year and are paying Members' rates will be asked to vacate the Park if necessary to ensure access to an RV Lot for a Member who is using his/her/its allotted free prime days. Members asked to leave will be picked on a first in, first out basis, as determined by receipt number and date.

H. Rules Applicable to the Use of Non-Prime Days:

(1) Members may not share or give away any portion of their allotment of free non-prime days. The use of free non-prime days allotted to a Member each year is limited to the Member and the members of his/her household.

(2) If a Member uses more than twenty-one (21) non-prime days in a calendar year, he/she/it must pay for the use of the extra non-prime days at the prevailing rental rate applicable to Members.

(3) Requests to extend a reservation for additional days may be granted only on a space-available basis. Persons requesting time extensions may be required to move to another Lot.

6. Monthly Rentals

A. RV Lots may be available for monthly rentals on a space-available basis. Monthly rates are for up to four (4) people. Monthly rentals are available to Association Members only.

B. The Park Management maintains a waiting list for Members who would like to apply for a monthly rental agreement. Only Members of the Association are eligible to get on the waiting list. Only one (1) Member per household (the first owner named in the deed) may be on the waiting list. Interested Members must contact the Park office and ask to be put on the waiting list. The Park's waiting list is the only way a Member may apply for a monthly rental agreement.

C. Monthly rental agreements are available by application only. Members must apply for a monthly rental agreement, submit all required information specified by the Park Management, be current on all dues and assessments, and be approved by the Park. There is no entitlement to a monthly rental agreement.

- D. One monthly rental agreement per deed only.
- E. The Park may not be used as a permanent residence.
- F. Monthly tenants will be responsible for the upkeep of their RVs and their RV Lot.

G. Monthly rent is due and payable as provided in the rental agreement and will be late if not received by the 6^{th} day after it is due.

H. Park Management has the discretion to assign up to forty (40) RV Lots as monthly rentals on a space-available basis.

I. The Park Management will decide the placement of monthly tenants in the Park.

J. In no event shall the term of occupancy exceed six (6) consecutive months. Park Management staff will notify each monthly tenant of their "deadline to move date."

K. Upon the "deadline to move date," the monthly tenants will be required to move out of their previously occupied RV Lot for a minimum of forty-eight (48) hours. Tenants must leave the Park for a period of at least forty-eight (48) hours and will be required to sign and return to the Park office a written 48-hour move out form to certify and acknowledge that they have complied with this requirement. Park Management will provide the appropriate form as part of the move out process.

L. Monthly rental rates are set by the Association's Board of Directors.

M. Members may not use their free prime or non-prime Days (as defined in Section 5) to offset the RVer's rental obligations under the monthly rental agreement.

7. Snowbirds

A. Snowbird rental RV Lots may be available on a space-available basis. Snowbird rates are for up to four (4) people. Snowbird rentals may be available to Association Members and to non-members. Priority will be given to Members.

B. One snowbird per deed only.

C. Snowbird rental agreements are available by application only. Interested persons must apply for a snowbird agreement, submit all required information specified by the Park Management, and be approved by the Park. Members must be current on all dues and assessments. There is no entitlement to a snowbird agreement.

D. The use of snowbird season may not be used to increase the allocated number of year-round monthly Lots.

E. The Park may not be used as a permanent residence.

F. All snowbird occupants shall be responsible for the upkeep of their RVs and their RV Lot.

G. Snowbird season begins September 15th and ends April 15th.

H. The start of the snowbird rental agreement begins when payment is received, and the agreement is signed.

- I. Park Management has the discretion to assign up to sixty (60) RV Lots as snowbird rentals on a space-available basis.
- J. The Park Management will decide the placement of snowbirds in the Park.

K. In no event shall the term of a snowbird's occupancy exceed seven (7) consecutive months. Park Management staff will notify each snowbird of their "deadline to move date."

L. Upon the "deadline to move date," snowbird occupants will be required to move out of their previously occupied RV Lot for a minimum of forty-eight (48) hours. All snowbird occupants must leave the Park for a period of at least forty-eight (48) hours and will be required to sign and return to the Park office a written 48-hour move out form to certify and acknowledge that they have complied with this requirement. Park Management will provide the appropriate form as part of the move out process.

M. Monthly snowbird rental rates are set by the Association's Board of Directors.

N. Members may not use free prime or non-prime Days (as defined in Section 5) to offset the RVer's rental obligations under the snowbird rental agreement.

8. Recreational Vehicle and Accessory Equipment Standards

A. Recreational Vehicles: Only RVs as defined by Health and Safety Code Section 18010 are permitted to be placed on the RV Lot.

(1) Only one (1) RV may be placed on each RV Lot.

(2) The Park's standard RV Lots will accommodate RVs with a maximum overall length of thirty-six (36) feet and a maximum width of one-hundred-two (102) inches, excluding slide-outs.

(3) The Park also has a limited number of pull-through and back-in Lots that will accommodate larger RVs (over thirty-six (36) feet in length). These may be available for an additional fee. RVers should contact the Park office for applicable charges and availability when making reservations.

(4) RV Lots numbered in the 100's and 400's sections will accommodate RVs up to thirty-six (36) feet in length. RV Lots in the 200's and 300's sections will accommodate RVs up to thirty-three (33) feet in length. RV Lots in the 700's

section and pull-through Lots are designated for RVs more than thirty-six (36) feet in length. Exceptions, at Park Management's discretion, may be made based upon length of Lot and RV size.

(5)Placement of RVs shall be determined by Park Management. In no event shall an RV be located closer than six (6) feet from any building or other RV situated on an adjacent Lot.

(6) RVers are responsible to confirm that their RVs are suitable for the Park and will fit within an available RV Lot prior to their arrival at the Park.

(7) Park staff and equipment are available to assist in moving an RV. Applicable fees and charges will be set by Park Management and are available in the Park office.

(8) Park Management may instruct that an RV be moved due to special circumstances business requirements, such as a conflict in reservations. In that event, no charge will be imposed.

(9) All RVs within the Park must be properly licensed. All owners of RVs shall furnish to Park Management a copy of the registration for the RV immediately upon it's siting at the Premises and annually thereafter, or if there is any change in the legal or registered ownership.

(10) No tents or tent-camping will be permitted.

(11) No cars, vans or trucks not specifically equipped for sleeping will be permitted as overnight accommodations. Class-B motorhomes and vans are acceptable overnight accommodations.

(12) Pick-up trucks with RV campers are permitted. However, campers may not be removed while inside the Park.

(13) Each RV entering the Park must either be in good condition and approved by Park Management. Park Management reserves the right to exclude from the Park any RV that is not in good working order.

(14) A certificate of insurance for the RV must be available to Park Management; the certificate of insurance should indicate coverage for the duration of RVer's stay in the Park.

B. Accessory Equipment and Structures: The installation by RVer of any accessory equipment and structures on the Premises is prohibited without prior Park Management approval.

(1) Exterior Items: Only patio items and plants are permitted outside of your RV. Only two (2) moveable sheds are permitted at the lot with a combined maximum size of $\frac{\text{fifty two (52)}}{\text{fifty two (52)}}$ one hundred fifty (150) cubic feet $\frac{\text{per shed}}{\text{per shed}}$. Indoor furniture is not permitted outside of your RV, no exceptions!

(2) Antennas and satellite dishes must be approved by Park Management prior to installation.

(3) Sunshades, Windscreens and Privacy Screens: Roll-up, aluminum wind screens or privacy enclosures are not to be used for storage of any items not otherwise permitted outside the RV.

(4) Clotheslines are not permitted on the Premises.

(5) Patio and Carport Awnings: RVers must have management approval and conform to city, county and state codes. All anchors must be removed upon vacating the Premises.

(6) Skirting is optional but must be neat and tidy in appearance if utilized.

(7) Fences along the perimeter RV Lot boundaries adjacent to each RV unit are not permitted. Fencing is permitted behind RV units within each RVers Lot boundary, in a manner that does not interfere with a neighboring RVers access to utility pedestal and ease of parking. All fences must be approved by Park Management prior to installation.

D. Applicability of Title 25: RVers are reminded that the standards and requirements of Title 25 of the California Code of Regulations applicable to Special Occupancy Parks will apply to all RV Lots, including RVs, accessory equipment, and structures in the Park.

9. General Maintenance of Premises

A. Premises: Each RVer is responsible for the maintenance and appearance of RVer's Premises and recreational vehicle. The Premises shall be kept free of weeds, litter, clutter, and debris always.

B. Landscaping: Any irrigation system must have prior written approval of Park Management.

(1) RVer is responsible for ensuring that water does not puddle or stand and drains away from the RVer's Recreational Vehicle into the street, but not onto other Lots or common areas. RVer may be required to correct improper drainage at RVer's expense, including, but not limited to, re-leveling, or otherwise adjusting the RV or repairing and/or replacing any improvements.

(2) When vacationing or absent for any other reason, it is the responsibility of the RVer to arrange for someone to water and to maintain the Premises.

(3) RVer must be careful when using water to maintain RVer's landscaping. To prevent the waste of water, nuisance to other RVers, or damage to the roadway, water must be conserved and not permitted to overflow into the Park's streets or onto the RV Lots of neighboring RVers.

C. Storage: Storage of anything beneath, behind or on the outside of the RV is prohibited. This includes, but is not limited to, storage of boxes, trunks, wood, pipe, bottles, tools, mops, ladders, paint cans or any item which is unsightly in appearance. However, items that are not prohibited in the Park may be neatly stored in up to 2 moveable sheds that are permitted in Section 8(B)(1) of these Rules.

D. Dangerous Materials: Anything which creates a threat to health and safety shall not be permitted on the Premises. No flammable, combustible, or explosive fluid, material, chemical or substances (except those customarily used for normal household purposes which shall be properly stored within the RV and/or storage building) may be stored on the Premises and then only in quantities reasonably necessary for normal household purposes.

E. Utility Pedestals: The utility pedestals at sites (water and utility hookups) must be accessible always. RVer's sewer and water connections must be water-tight and air-tight. If one of the Park's water shut-off valves is located on RVer's Premises, it must be kept uncovered and accessible always. RVer shall not connect, except through existing electrical or natural gas outlets or water pipes on the Premises, any apparatus or device for the purposes of using electric current, natural gas or water.

F. Sewer System: No objects that resist water (including, but not limited to, facial tissue, disposable diapers, paper towels, tampons, cotton balls) may be flushed or otherwise deposited into the sewer system. Grease, coffee grounds, facial tissue, disposable diapers, and sanitary napkins or other inappropriate items shall not be placed in the sewer system.

(1) The Association and/or Park Management shall not be responsible for damage done to any RV because of the stoppage or backing up of the sewer system due to the placement in the sewer system of any prohibited material. RVer acknowledges that the placement of such prohibited material into the sewer system is difficult, if not impossible, to police. RVer, therefore, waives all claims for personal injury or property damage caused by a stoppage in the sewer line due to the placement of prohibited materials into the sewer system, by any persons, known or unknown.

(2) All wastewater, including gray water, must be disposed of by using wastewater connections as directed by Park Management.

G. Garbage and Trash Disposal: Garbage must be wrapped and, with other refuse, must be placed in plastic trash bags and kept inside the RV until deposited in the designated disposal bins. Sanitary and health laws must be obeyed always. Combustible, noxious, or hazardous materials should be removed from the Park and not placed in bins. Lids on the disposal bins are to be kept closed. At no time must bins be so loaded with landscaping and pruning matter or other materials as to render the disposal of garbage impossible by other RVers. Materials must not be left outside of the bins. Bringing trash from outside the Park to dump in the Park's disposal bins is not permitted. Construction debris and large items such as mattresses and appliances are not to be disposed of in the bins. Trash will be picked up periodically by the local refuse hauler.

H. Outdoor Décor and Signage: The Park exists for the use and enjoyment of Members, Guests, and their families. The erection or display of outdoor murals, signs, or banners is prohibited without the express prior approval of Park Management, which may be withheld in its sole discretion.

I. Advertisements: "Patio sales," "moving sales," and "yard sales" are expressly prohibited.

10. Entry Upon Premises of RVer

A. Park Management shall have a right of entry upon the RV Lot or Premises for maintenance of utilities, for maintenance of the Premises where the RVer fails to maintain the Premises in accordance with the Rules and Regulations, and for the protection of the Park, at any reasonable time, but Park Management may not do so in a manner or at a time which would interfere with RVer's quiet enjoyment. Park Management may enter a recreational vehicle without the prior written consent of RVer in the case of an emergency or when RVer has abandoned the recreational vehicle.

11. Recreational Facilities

All individuals and/or groups using the Park and its adjunct facilities hereby assume all liability for injuries to persons or property during the use of the respective facilities and agree to hold Park Management and Owner free and harmless from all liability imposed by law for the injury of people or damage to property.

The Park is not responsible for any supplies or equipment left on resort property or any other adjunct facilities after use has concluded and all participants have vacated the premises.

The Park reserves the right of full access to all recreational facilities, pools, spas, etc., to see that rules, regulations, and applicable law is not violated. The Park reserves the right to cancel any reservations without notice if the facility is needed by Park Management for business purposes, if repairs are required, or for any other reason.

A. Recreational facilities are provided for the exclusive use of RVers and their accompanied Guests.

B. Hours for the recreational facilities and additional rules and regulations governing the use of the recreational facilities are posted in and about the facilities and are incorporated into these Rules and Regulations by reference.

C. No drinking of alcoholic beverages is allowed in or around the recreation area or building, except at special functions approved in advance by Park Management. If alcoholic beverages are to be consumed, a liability insurance binder may be required. No glassware or soft drink bottles may be taken into the recreation areas.

D. No gambling will be permitted at any time. However, bingo may be allowed with prior written approval given by Park Management and if bingo games are conducted in compliance with applicable law.

E. No RVer may have more than two (2) Guests at any time in the recreational facilities unless permission is granted by Park Management.

F. Smoking is not permitted in the clubhouse and other enclosed areas of the Park's common facilities.

G. Recreational facilities and swimming pool rules may be changed or revised upon sixty (60) thirty (30) days' notice to RVer.

H. Park Management shall not be responsible for loss, theft, or damage of personal property left unattended at the Pool or recreational facilities.

I. An RVer wishing to reserve the clubhouse or rooms in the clubhouse for private parties, meetings or other functions must apply by planning with Park Management two (2) weeks in advance, if possible. Should the date not conflict with any other applications, social events or planned use of the facilities, and upon approval by the Park Management, the request will be granted. During such a scheduled event or party, the clubhouse facilities will be open to other RVers and their guests.

J. There will be no charge for the use of the clubhouse. The facility shall be cleaned immediately after the event or party. All others using the facilities shall be responsible for normal cleanup and required to pay for damages that may occur. All such functions must be carried on in full compliance with these Rules and Regulations and the other residency documents of the Park. RVer will, therefore, be required to provide Park Management with information relating to the function so that Park Management may evaluate the function.

12. Swimming Pool and Spa Rules

A. Persons using the pool or spa must do so at their own risk. There is no lifeguard on duty.

B. All persons must shower before using the pool or spa pool.

C. It is recommended, for safety concerns, that persons under fourteen (14) years of age should not use the swimming pool or spa pool unless accompanied by an adult.

D. Guests are not permitted to use the swimming pool or spa unless accompanied by a Member or other registered RVer. No more than two (2) Guests per RV Lot are allowed in the pool or spa area at any one time without prior permission from Management.

E. All persons who are incontinent or who are not "potty trained" are not permitted in the pool or spa.

F. Smoking and alcoholic beverages are prohibited in the swimming pool, spa pool, or the areas surrounding them.

G. For protection of deck furniture, please place towels over chairs when using suntan oil, creams, or lotions. No person may enter the swimming pool or spa pool with suntan oil or suntan products on her/his body.

H. Shoes or sandals must be worn to and from the pool and spa area.

I. Park Management reserves the right to limit the use of the pool or spa at any time and to restrict use of the pool or spa by anyone. RVers are responsible for the conduct of their guests.

J. No glass containers of any kind are permitted in the pool and spa area.

K. Pools and spa hours and additional pool usage rules are posted in the pool and spa area and are incorporated herein by this reference.

13. Restroom and Shower Facilities

A. Restrooms and showers are provided for the exclusive use of registered RVers and their accompanied Guests. These facilities are available for showering before and/or after using the swimming pool or as a restroom for persons using the laundry room or swimming pool. At all other times, RVer is to use the bathroom(s) located in RVer's RV.

B. The Park restrooms and shower facilities are secured by a combination lock. RVers will be provided with an access code upon check-in. RVers must close the access door(s) to the restroom and shower facilities after use.

C. All RVs must be fully self-contained. The on-site bathrooms are closed every day from 1:00 - 3:00 p.m. for cleaning and no bathroom facilities will be available during that time.

14. Laundry Facilities

A. Laundry hours are posted. These facilities will be closed from time to time at Park Management's discretion for cleaning and repairs.

B. Washers, dryers, and all other laundry facilities are to be cleaned by RVer, inside and out, immediately after use. Clothes are to be removed from dryers as soon as they are dry. Dyeing may not be done in the washers. The laundry is to be left in a clean, neat, and orderly condition. Pet laundry may not be done in the washers.

15. Parking

A. Not No more than two (2) vehicles (other than the RV) may be parked on RVer's Premises, and all excess vehicles must be parked outside of the Park unless alternative arrangements are approved by Management.

(1) On a space-available basis, Management may assign additional parking spaces for ten dollars (\$10.00) per vehicle. Rates are subject to change without notice. Paid parking spaces are not allowed for RVs or commercial vehicles/trailers. Parking spaces may not be reserved prior to arrival at the Park. No Member free days may be used for any parking spaces.

(2) No paid parking of vehicles will be permitted in RV Lots during prime days unless alternative arrangements are approved by Management.

B. Parking is permitted only in designated areas.

C. Each vehicle belonging to RVer must be registered with Park Management.

D. No parking is permitted on the streets of the Park. Unless otherwise posted or permitted by these Rules and Regulations, no parking, including the parking of Recreational Vehicles, is permitted on the streets of the Park, except for the purpose of loading and unloading and only during the hours from 7:00 a.m. to 9:00 p.m. Vehicles belonging to repairman, delivery persons, health care personnel or Park employees may be parked for short periods of time on the street immediately adjoining the Premises where repairs are being performed or where services are being provided.

E. Vehicles parked on RVer's Premises may only be parked on the driveway and not on any other areas of the Premises. Parking is not permitted on vacant Premises or landscaped areas.

F. Guests may only park in designated guest parking spaces, on the host RVer's Premises, or on the street outside of the Park. RVers may not park in the guest parking area.

G. Any vehicle parked in violation of these Rules and Regulations or in violation of signs posted throughout the Park may be towed from the Park at the expense of the vehicle's owner without further notice.

H. Other than the RV located on the Premises, sleeping in vehicles is prohibited.

I. No automobile may be "stored" on the Premises. "Storage" shall include, but not be limited to, the parking of an inoperative vehicle for a period exceeding two (2) weeks, the parking of an operative vehicle that is not used for a period exceeding four (4) weeks or the parking of more than one vehicle to sell those vehicles as part of a commercial activity. However, RVers may leave their vehicle in their parking space when on vacation, so long as the RVer informs Park Management of the dates of the vacation.

J. A small boat and trailer or small utility trailer may be stored on the Premises with prior written approval from management. Management reserves the right to determine the size, appearance and placement of a boat or utility trailer.

K. All vehicles within the Park must have current vehicle license plates and current vehicle registration stickers affixed and clearly legible always.

L. Other than approved recreational vehicles, no buses, boats, trailers, or other similar vehicles that are not self-propelled may be parked on RVer's Premises at any time. All such prohibited vehicles and conveyances shall be parked outside of the Park always. No such prohibited vehicles belonging to a Guest may be parked on the host RVer's Lot or otherwise stationed within the Park at any time.

M. Any vehicle parked in any fire lane, blocking trash dumpsters, or driveways, or any exit or entranceway is subject to towing at vehicle owner's expense without further notice.

N. No vehicle may be kept on jacks, blocks, axel stands or otherwise elevated except for simple and expedient changing of flat tires to allow vehicle to be safely operated. Any violation will result in immediate towing of the offending vehicle from the Park at vehicle owner's expense.

O. Park and Park Management are not responsible for theft, vandalism, or damage to the vehicles of RVer or their guests.

P. RVer and guests are further responsible for obeying all posted regulations and restrictions, which are incorporated herein by reference.

16. Motor Vehicles and Bicycles

A. No vehicle leaking oil, or any other substances or fluids shall be allowed in the Park. Any car dripping oil or gasoline must be repaired immediately.

B. No maintenance, repair, or other work of any kind on any vehicle, boat or recreational vehicle may be done on the Premises without Park Management's consent. This includes, but is not limited to, the changing of oil.

C. Washing of vehicles, other than light sponge and pail cleaning, is prohibited within the Park. RVers and their Guests are encouraged to use off-site vehicle-washing facilities to both conserve Park water and to avoid annoyance and potential damage or inconvenience to neighboring RVers and Guests from spraying and/or flowing water.

D. For the safety of all persons within the Park, no vehicle may be driven in an unsafe manner. All traffic signs must be obeyed. The speed limit in the Park is five (5) miles per hour (5 mph). Continued failure to cooperate with Rules and Regulations related to motor vehicles, their safe operation and parking within the Park may result in the loss of their parking space and/or be considered cause for eviction.

E. Pedestrians and bicycles shall be given the right-of-way.

F. No vehicle may be operated in the Park by any person who is not properly licensed. All vehicles operated within the Park must be registered and licensed for street usage.

G. Dune buggies, mopeds, dirt bikes, off-road vehicles and all-terrain vehicles may not be operated inside the Park.

H. Bicycles may only be driven on the roadways and not on sidewalks, grass, vacant Premises, or any other paved area. Bicycles must obey the same traffic regulations as cars. Helmets must be worn in compliance with the California Child Safety Law.

I. If driven at night or at dusk, bicycles must be equipped with a light on the front and a reflector in the rear.

J. Vehicles operated in the Park must be properly licensed with current vehicle license plates and registration stickers affixed and legible.

K. Failure to observe these Rules will result in the offending vehicle being removed from the premises at vehicle owner's expense.

L. Electric vehicles may not be charged within the Park through any means of utilizing the Park's electrical facilities. Electric Low-speed Vehicles (LSVs) and Neighborhood Electric Vehicles (NEVs) may be charged through use of the Park's electrical facilities for a fee, as determined from time to time by Park Management (and posted in the Park's office).

17. Conduct

A. Actions by any person of any nature which may be dangerous or may create a health and safety problem or disturb others are not permitted. This includes, but is not limited to, any unusual, disturbing, or excessive noise, intoxication, quarreling, threatening, fighting, immoral or illegal conduct, profanity, or rude, boisterous, objectionable, or abusive language or conduct. The use or display of any weapon, including, but not limited to, a bow and arrow, BB guns, knives, swords, batons, fireworks, explosives, mace, pepper spray, electric "tasers" and guns is expressly forbidden. Persons under the influence of alcohol or any other substance shall not be permitted in any common area or other area of the Park which is generally open to RVers and their guests.

B. Quiet hours are from 10:00 p.m. to 8:00 a.m.

C. RVers and their Guests shall not encroach or trespass on any must respectfully allow easement on other person's the Premises or upon any area which is not open for general use by RVers and their Guests intended for access to the electric, water and sewer connections provided by the Park. All Park property which is not for the use of RVers and their Guests, including, but not limited to, electric, water and sewer connections and other equipment connected with utility services and tools and equipment of Park Management, shall not be used, tampered with, or interfered with in any way by RVer.

D. RVers must avoid littering and leaving unconsumed food out in the open.

E. Except for commercially manufactured charcoal or propane barbecues or propane fire pits, or other appliances installed in RVer's RV, no fires are permitted on the Premises. No wood-burning fires are allowed under any circumstances.

F. Registered RVers are responsible for the actions and conduct of RVer and all other occupants of RVer's RV and for the actions and conduct of RVer's Guests and invitees. Such responsibility shall include, but not be limited to, financial responsibility for any breakage, destruction, or vandalism of the Park's recreational facilities and common areas.

G. The Premises and RVer's recreational vehicle shall be used only for private recreational purposes, and no business or commercial activity of any nature shall be conducted thereon. This prohibition applies to any commercial or business activity, including, but not limited to, the following:

- (1) Any activity requiring the issuance of a business license or permit by any governmental agency.
- (2) The leasing, subleasing, sale, or exchange of recreational vehicles.

H. Park-owned chairs and other equipment are not to be removed from their original location.

I. RVers are responsible for the actions and conduct of all other occupants of RVer's recreational vehicle and for the actions and conduct of RVer's Guests and invitees. Children are also subject to the Park's Guest policies. Children's behavior must be reasonable and non-destructive. Children are not allowed to enter upon or play on any other RVer's Premises without the express permission of that other RVer. Children may not enter or play upon vacant Lots at any time. Children in the Park must be supervised by a responsible adult always.

J. Violations of these rules of conduct may be noted and entered into Management's files for the involved RVer(s).

K. Management reserves the right to ask Members and other RVers to vacate the Park immediately for disruptive or disturbing behavior in violation of these Rules.

18. Insurance

A. Park does not carry public liability or property damage insurance to compensate RVer, RVer's Guest or any other person from any loss, damage, or injury except those resulting from actions where Park would be legally liable for such loss, damage, or injury. RVer is responsible for obtaining, at RVer's own cost, extended coverage for RV, fire and other casualty insurance on the recreational vehicle, other improvements and contents to the full insurable value and such other insurance as is necessary to protect RVer, RVer's Guest or others from loss or liability, and RVer hereby agrees to indemnify and hold harmless Owner and Park from any liability thereof. Insurance to also cover debris removal.

B. Snowbird and Monthly Tenancies: Evidence of insurance is required upon application for tenancy at the Park.

19. Pets

A. All pets outside of RVs must be kept on leashes (maximum of six (6) feet in length) always. All pets are to be kept inside at night and are never to be left unattended. Two (2) well-mannered pets are allowed per site. Pet licenses and/or rabies certificates must be current. All guests are responsible for cleaning up after their pets, or they risk eviction and forfeiture of time or monies, no refund. Bags are available throughout the Park for use to clean up after your pet.

- (1) The types of pets permitted are a domesticated bird, cat, dog, or aquatic animal kept within an aquarium.
- (2) Non-house pets (including farm animals) are prohibited under any circumstances.
- (3) Your neighbors' Lots are NOT FOR PETS to walk through and/or relieve themselves.
- (4) We reserve the right to ask you to leave the Park immediately if your pet is a nuisance or is disturbing other

guests.

(5) Pets are not allowed in the showers, rest rooms, pool area, laundry room, or clubhouse.

(6) Other than guide dogs, signal dogs and other service dogs as defined by Civil Code § 54.1, pets will not be allowed in the clubhouse or any recreational area at any time.

(8) Fines imposed for failure to comply with the Rules and Regulations of the Association must be paid immediately. Park privileges will be suspended until the fines are paid in full.

(8) No exterior pet housing is permitted in the Park. This includes, but is not limited to, any type of confining barricade or structure.

(7) The tying up of pets outside the RV and leaving them unattended is prohibited.

20. Renting, Subletting or Assignment

RVer shall not sublease, rent, or assign RVer's recreational vehicle, the Premises, or any rights or interest that RVer may have under RVer's registration agreement or rental agreement.

21. Solicitation

Throw-away newspapers, distribution of handbills, notices, or advertisements, and door-to-door selling, or solicitation are not permitted without Park Management's consent. All salespeople must make individual appointments with the RVer concerned or interested.

22. Park Office and Complaints

A. Except in an emergency, please do not telephone or contact Park Management after normal business hours. The Park's office phone is for business and emergency use only. The after-hours emergency phone number is (805) 423-9494.

- (1) Except for emergencies, all complaints must be in writing and signed by the person making the complaint.
- (2) All community business is conducted during posted office hours.

(3) RVer shall not request maintenance personnel to perform jobs for RVer, nor shall RVer give instructions to maintenance personnel. All repair or maintenance requests shall be submitted in writing to Park Management.

23. Revision of Rules

The Association's Board of Directors reserves the right to add to, delete, amend, and revise these Rules and Regulations from time to time, as well as additional rules and regulations and hours posted in and about the Park Facilities.



Charlie Weeks

Colton, CA

Work History and Qualifications:

I have been an owner for 5 years and on the Board for the past 3 years. I am currently serving as the Board President. I have also served as the Vice President and the Secretary.

I have owned my insurance agency and brokerage for 12 years. Prior to that for almost 30 years I was in construction management for some of the largest developers and home builders in the nation where I oversaw many projects in the central and southern California.

I have been on many boards through the years and am still on the Inland Empire Ronald McDonald House as a trustee where I serve as chairman of construction committee. We have recently completed a 12- million-dollar expansion project on one of our houses and it came in under budget and under schedule.

Vision for the Park:

As a Board member for the park, I would bring Active Participation, Direct, Open and Honest Communication to the Board and to the owners. I am looking forward to working with the current Board and with the owners.

It's time we return the park to a family fun place to live and vacation.



Denise Gagliardi

Acton, CA

Work History and Qualifications:

Hi! My name is Denise Gagliardi. I live in Acton, California. I am running for a position on the Holiday RV Park Board of Directors. I want to represent you, the shareholders, and would appreciate your vote!

I am originally from a suburb of Chicago and moved to Southern California in the late 80's. I was a business owner in Santa Clarita for 4 years before moving to the Antelope Valley. For the past 29 years, I have been working in the education field. I held the secretary position for 4 years on the CSEA (California State Employee Association) Executive Board representing classified employees and served 2 years on the School Site Council for Sundown Elementary. I am currently the secretary on the HRVP Board of Directors completing a year's term.

Vision for the Park:

I would like Holiday RV Park to continue to be a great vacation destination for all shareholders and future shareholders to enjoy! While serving this year on the Board of Directors, I have gained a better understanding of the park's business operations and management. I like the direction of the current board working for the owners with an open dialogue resolving problems and entertaining new ideas. If elected, I will continue to work for the shareholders' best interest protecting our investment and securing the park's financial stability for the future.

Please vote for me to represent you, the shareholders of Holiday RV Park.

Thank you,

Denise Gagliardi



Frank Polehonki

Pismo Beach, CA

Work History and Qualifications:

CENTURY 21 FAIRWAY REALTY 2004 - 2018

Sales Agent/ Realtor and Property Manager- I managed an average of 70 single family residences and multifamily units per month and assisted clients with selling and purchasing various forms of Real Estate including Homes, Land and Commercial property.

CALIFORNIA INDUSTRIAL PRODUCTS 1983 - 2004

Manufacturing Supervisor- I was responsible for the Production facilities and the Tool & Die division which included approximately 65 employees. We produced automotive parts for Ford, General Motors and Chrysler vehicles.

Vision for the Park:

My wife Terri and I have lived here at Holiday RV Park as Snowbirds since 2018 and have been impressed with the Park and the people that we have had the pleasure of meeting and now call our friends.

The things that I am most proud of are that I am a Husband, Father, Grandparent, Son, Brother and a Friend. I value and respect people's opinions and feelings whether I agree with them or not as long as they are not harmful or destructive. I realize that some of the best ideas and solutions come from those who don't have a title or oversized ego but just simply care. I have an open mind and have problem solving skills and would like to use both of these attributes to make what I call home a better place. Thank each and every one of you for considering me as a new Board Member.

Respectfully,

Frank Polehonki



Jonathan Saldana

Fresno, CA

Work History and Qualifications:

• Owner and operator of a successful business with over 4 years of demonstrated experience, leading business to achieve record breaking growth

• Create business plans, arrange financing, hire staff, review sales, develop marketing strategies, oversee daily activities, and identify business opportunities

• Strong decision maker and excellent client relationship builder

• Positive attitude and able to build successful team environments

Vision for the Park:

My vision is to become part of the Holiday RV Park team, to further the Parks growth. The Park has evolved so much in the last couple years and I would like to partake in the gradual development and fully commit to bringing innovative ideas to make the Park a place that feels close to home. I hope that you can trust me with your Vote. Thank you and God Bless.



Lorena Lemus

Clovis, CA

Work History and Qualifications:

- Previously served as your Board of Director.
 - Secretary (2019-2020)
 - Vice President (2020-2021)
 - President (2021-2022)
- Experienced with Microsoft Outlook, Word, Excel, PowerPoint, Teams, GoToMeeting, SharePoint and Zoom.
- Over +20 plus years in Customer Service, Logistics, Order Management, International Business and Order Process Improvements.

Vision for the Park:

This park has a special place in my heart as it does for so many members. This place brings people, families, and new friendships together. I enjoy being a part of that! I also hope to be able to carry the baton that our fellow Board of Directors have dedicated so much time to making this park a better and safer place. There's still a lot that must be done, but nothing that cannot be accomplished without our HRVP Staff, Board of Directors and of course most importantly our members. If elected, I promise to do my best to serve you to the best of my ability.



Domingos "Manuel" Silva

Tulare, CA

Work History and Qualifications:

I currently oversee 20 employees and maintain a total of 5 school campuses. I work with a 6-digit budget for the expenses of maintaining the 5 school sites. I have 25 years of experience in running a safe school site.

I was hired at Tulare Joint Union High School District in April of 1998. I have worked in many different positions throughout my career with the TJUHSD. During this time I have taken on several Special Assignments, including but not limited to overseeing the District's Warehouse, and the High School swimming pool.

In July of 2020 I was hired as the Maintenance Department "Supervisor". Currently, I'm responsible for maintaining all the school buildings and grounds. I'm involved in the set-up for all of the activities as well as the School Events that occur on campus.

For the past 14 years, I've been on the committee for the Tipton Hall (SPDES). In 2020 and 2021 I was Vice President of the Holy Ghost Celebration at SPDES, in 2022 I was the president of the Holy Ghost Celebration. I'm still on the Board as an active member.

For the past 6 years, I have volunteered on the committee for the Pismo St. Anthony Celebration.

I currently serve as a Board Member for the Tulare Sister City Foundation, where I have been a member for 7 years.

Vision for the Park:

I have been an owner for close to 20 years, and it would be an honor to serve as a Board Member for the Holiday RV Park to help the park continue to thrive and bring in more income.

My vision for the park is to have open two-way communication from the Board of Directors to the Owners of the park, so we are all on the same page.

I would also like to continue to improve the Park's infrastructure, and promote the park to other communities.

Fees Incurred by HRVP Source	Locker #117 Description	Dated 12/4/23 Amount	
Holiday RV Park	Assessment Dues	\$	519.00
Holiday RV Park	Late Fees for Dues	\$	51.90
Holiday RV Park	Administrative Time (Park Manager)	\$	135.00
Holiday RV Park	Administrative Time (Board of Directors)	\$	120.00
San Luis Obispo Clerk Recorder	Recording Fees and Official Copies	\$	358.50
UPS Store	Notary Fees	\$	45.00
ParkMobile	Parking Fees	\$	5.03
San Luis Obispo Tribune	Publishing Fees (Legal Placements)	\$	3,086.25
Hart Kienle Pentecost	Legal Fees	\$	3,670.00
Total Fees Incurred by HRVP	As of 12/4/23*	\$	7,990.68

*Additional Legal Fees for November

and December 2023 are Anticipated

Fees Incurred by HRVP Source	Locker #443 Description	Dated 12/4/23 Amount	
Holiday RV Park	Assessment Dues	\$	519.00
Holiday RV Park	Late Fees for Dues	\$	51.90
Holiday RV Park	Administrative Time (Park Manager)	\$	135.00
Holiday RV Park	Administrative Time (Board of Directors)	\$	120.00
San Luis Obispo Clerk Recorder	Recording Fees and Official Copies	\$	358.50
UPS Store	Notary Fees	\$	45.00
ParkMobile	Parking Fees	\$	5.03
San Luis Obispo Tribune	Publishing Fees (Legal Placements)	\$	3,031.50
Hart Kienle Pentecost	Legal Fees	\$	3,697.50
Total Fees Incurred by HRVP	As of 12/4/23*	\$	7,963.43

*Additional Legal Fees for November

and December 2023 are Anticipated