

# Holiday RV Park Members

## April 2024 Meeting Packet



Contents are Approved  
for Members Only





# Agenda

Holiday RV Park  
Members Association Meeting  
Saturday, April 13, 2024  
9:00 am

Call to Order  
Flag Salute  
Roll Call  
President's Address  
Minutes to Previous Meeting

Charlie Weeks  
TBD  
Frank Polehonki  
Charlie Weeks  
Frank Polehonki

## Committee Reports

Financial Reports  
Collections  
Management  
Park Use  
Correspondence/Public Relations  
Park Maintenance  
Rules & Regulations  
Manager's Report  
Reportable Actions

Talley Snow  
Lorena Lemus  
Darin Batty  
Charles Nunes  
Mark Schieber  
Don Smith  
John Watkins  
Aaron Cartwright  
Frank Polehonki

## Old Business

1. Monthly 7-Day Occupancy Requirement – Revision
2. Pool Furniture Replacement

Aaron Cartwright  
Aaron Cartwright

## New Business

1. Pool Heaters & Pumps Replacement
2. Robotic Pool & Spa Vacuum
3. Automatic Flush Valves for Restrooms
4. Credit Card Processing Vendors – Proposal
5. Uninterrupted Power Supplies for Office Workstations & Equipment
6. Scope of the Board
7. Camera/Monitor for Pool & Clubhouse
8. Chairlift for Clubhouse

Aaron Cartwright  
Aaron Cartwright  
Aaron Cartwright  
Aaron Cartwright  
Aaron Cartwright  
Mark Schieber  
Talley Snow  
Talley Snow

## Members Comments

## Board Member Comments

## All Motions

## Executive Session

### Old Business

1. Office Call Recording

### New Business

1. Monthly Lot Count Revision (Rules & Regulations)
2. Employees Bonus
3. Golf Carts





**Board of Directors**

- Charlie Weeks (2021 – 2024) – President
- Mark Schieber (2023 – 2026) – Vice President & Public Relations
- Denise Gagliardi (2021 – 2024) – Secretary
- Talley Snow (2022 – 2025) – Treasurer
- Darin Batty (2022 – 2025) – Management (Zoom)
- Tom Barcellos (2021 – 2024) – Collections (Zoom)
- John Watkins (2023 – 2026) – Rules and Regulations (Zoom)
- Don Smith (2023 – 2026) – Maintenance (Zoom)
- Charles Nunes (2019 – 2025) – Park Usage (Zoom)

Members Present – 20

Meeting called to order at 9:09am by Charlie Weeks.

Flag salute led by Mark Schieber (Locker 155).

**President’s Address**

- Please silence or turn off all cell phones.
- This meeting is restricted to members only.
- Members are welcome to participate during the *Member’s Comments* section of the agenda.
- To maintain decorum, member comments are limited to two (2) comments per person.
- As stated in the rules, all complaints to Park Management must be in writing and signed by the person making the complaint. Anonymous statements will not be taken into consideration.
- Discussion can become emotional, but all members deserve to be treated with dignity and kindness.
- The Board aims to answer member questions at every meeting. However, responses to specific comments or questions may be deferred for review and placed on next month’s agenda.
- The Board represents the interests of 875 shareholders. While consideration is made for individual concerns, decisions are based on what is best for all members.
- This is a volunteer Board. No one is paid for their time. Directors are reimbursed for out-of-pocket expenses and receive two (2) free days use for their RV when attending a meeting.
- Holiday RV Park’s meetings and procedures are governed by its bylaws, CC&Rs and rules.

**Committee Reports**

**Financial Report – Talley Snow**

Park Accounts	Balance (1/31/24)	Monthly Comparison	January 2024	January 2023	Difference	% Change
Mechanics Bank–Operating	\$62,171.20	<b>Income</b>	\$175,092.16	\$173,183.10	\$1,909.06	2%
Mech. – Laundry	\$29,269.81	<b>Expense</b>	\$83,551.58	\$75,588.85	\$7,962.73	11%
Mech. – Dues	\$111,435.27	<b>Net Income</b>	\$91,540.58	\$97,594.25	-\$6,053.67	-6%
Mech. – Emergency Reserves	\$151,884.38					
Mech. – CIM Reserves	\$52,202.52					

There is not a whole lot to report since we are in the winter months but we are stable and it looks like we are up from last year.

## **Collections – Tom Barcellos**

As of January 1<sup>st</sup>, we have an outstanding balance of \$45,260 and \$2,011 of that is past due amounts we are currently addressing and trying to get settled with the party involved. We hope to have it settled in the coming weeks but we are just waiting on the courts and their attorney to respond. If we take the past due amount out of the balance then we only have \$43,249 left to collect for the current January 2024 dues which we typically will continue to receive through the month of February. So, to put that into perspective, the total dues billed on January 1<sup>st</sup> was \$136,062.50 and we have already collected \$92,813.50 and we have continued to still collect since February 1<sup>st</sup> which will be included in the next meetings financials. We are in a really good position and hopefully we can continue to get all those collected by our Annual Meeting.

## **Management – Darin Batty**

There is not much more to add other than all the staff have been working hard to get all their projects caught up while we are slow and have been doing a great job!

*Comment from Mark Schieber – One thing I did want to share from Nancy Houck because she wasn't able to be here this morning. As we all know, Rich Pfaff passed away but they were able to have a celebration of life here at the park and apparently the staff did a phenomenal job of organizing, setting up and making sure parking was not an issue the day of. So, she wanted me to mention that to all the members here and give them a job well done! She appreciated all of their help and said they made sure everything ran smoothly for everyone involved!*

## **Park Use – Charles Nunes**

The month of January 2023 our park use was 61.25% with a revenue of \$111,284.07 compared to January 2024 where our park use was 57.27% with a revenue of \$96,654.75. Our January 2024 revenue was down about 4% in occupancy and \$14,629.32 in revenue from last year. We believe this may be partially because we had more non-members staying in the park last year than this year and also we seem to be having more rain and bad weather later in the year this year than last year. All in all, it seems to be pretty normal this time of year for our occupancy to drop but we still seem to be doing pretty well and staying pretty consistent.

## **Correspondence / Public Relations – Mark Schieber**

I believe this is the shortest list of comments we have had while I have been here. We had a total of 7 comments and the worse comment we had was about raising the height of the toilet paper dispensers in the restrooms because they are too low. I leave those kind of concerns to the park manager and the staff to take care of what we can. Everyone that I talk to and even the comments coming through the office and the surveys seems to be positive. I have only heard a couple of comments about the new credit card fees and possibly some parking issues that we are still working on getting cleaned up. I believe these are issues we will get worked out prior to summer. At the end of the day, any fee that we are charging anybody we also have to pay ourselves as members in this park. It is not fun to have to make decisions to bill yourself more like on the dues and some various charges like parking and credit card fees but we have to make those decisions for the business. We will continue to reevaluate the parking fees, credit card fees and other rates as time goes on and if we need to make changes, we will do so accordingly.

One complaint and concern that I do want to bring to everyone's attention which will also be presented in executive session is that one of the regular members who come into the park often and stay in a long-term spot is regularly going to the back of the RV to relieve themselves and neighbors can hear it happening. I am not going to disclose who made the complaint and who the person is that is doing it but we are aware of the situation and we will be discussing how to move forward with this individual but we want everyone to know we do not encourage this type of behavior and we will be taking care of the incident.

**January 2024 Guest Survey Comments:** *Please refer to the attached comments at the end of this document.*

## **Park Maintenance – Don Smith (Absent for Reports) – Aaron Cartwright**

Over the past couple of weeks, the maintenance staff have installed Dri-Dek in all of the restroom showers. It seems to be working really well and it seems to have eliminated some of our standing water issues. Previously, we had installed rubber mats in the showers which did a really good job of keeping water out of the showers really well but they also held the water underneath which caused the dirt and mildew to build up. Now with the Dri-Dek mats, it evaporates the water underneath naturally and although it may run out into the hall it is not an excessive amount. It is easier to clean for maintenance and it is easier for guests to enjoy!

We purchased some airless paint guns for the maintenance staff to use when working on the numbers in the sites as well as painting the speed bumps. We have been waiting for the rain to let up so the paint has time to dry since we are using different paint the spray paint we used to use. This is going to be a better-quality paint being used and should hold up with the different elements.

Lastly just an update on Mike since I spoke with him the other day. He is doing really well on his recovery and is getting around with a cane per his doctor's instructions. He has an appointment coming up soon so I will have a better idea of his return date but originally he was told he would be able to return by May at the latest so we look forward to having him back in the park again in a different capacity.

## **Rules and Regulations – John Watkins**

I haven't been hearing about any issues in the park so staff has been doing a good job making sure rules are being followed and everything runs accordingly. Just as a reminder with all the rain we have been having and everything to keep up with the weeds in site and keeping their sites clean as well. We will be discussing a possible change in the quarterly requirements for monthlies later on in the meeting as well.

## **Manager's Report – Aaron Cartwright**

Since I forgot the comment cards last board meeting, I am going to go ahead and zip through them this meeting. (See comments section in red for comment cards.)

The board had a discussion after last meeting in regard to parking rates. The main point we got to during the discussion is if we were to give special rates to shareholders for parking it would be setting a precedence where other members may start wanting other rates to be discounted as well. It is a slippery slope and a ball that will continue to roll in a negative direction that we don't want to move forward with as a business. \$10 a day is pretty modest and is in sync with what other parks are charging if they even allow additional parking inside of their park. Some parks kindly ask their guests to park outside of the facility as they don't allow additional parking. We're trying to accommodate as best as we can and even changed the rules to allow parking during prime time, which is something we didn't use to allow in years past.

*Comment from Monika Harris (Locker 350) – How about if someone wants to park more long term, is there a way to give some sort of discount like getting a day free if you pay for a week or something like that?*

*Reply from Aaron Cartwright – That's something we could do but then we are saying that \$10 is not the price per day anymore. We are pretty happy with the \$10 price for parking.*

*Reply from Mark Schieber – Most state parks and RV parks have an additional vehicle parking fee which they charge for meaning if any vehicle is not connected to the trailer, 5<sup>th</sup> wheel or motorhome. We are not unique to this annoyance.*

## **Reportable Actions – Denise Gagliardi**

The only reportable action we had from January's board meeting was to pay the 2<sup>nd</sup> installment on the Park's property taxes.

## Old Business

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### 1. Annual Mailing – Aaron Carwright

After last month's meeting, we had the annual mailing go out and the response has been good. We have had a lot of people who have already received it and we are seeing a lot of votes being returned already. We are already halfway to reaching our quorum which I am grateful for because we do have to reach 438 votes in order to meet the quorum and if we start to come up short, the office staff will start making calls although I am not too concerned because we always seem to make the quorum.

### 2. Annual Meeting & Dinner Dance – Aaron Cartwright

I included another copy of the invitation to the dinner and dance with everyone's packet. We are going to be doing it at the Elks Lodge this year and we would really love it if everyone could come because we had a really good time last year. We will be having some good BBQ this year and I will be getting some nice door prizes since everyone seemed to go home with a prize last year. We have been getting some nice donations from a lot of the businesses around the area so we will be having some good silent auction items to bid on.

## New Business

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### 1. Park Property Tax Due – 2<sup>nd</sup> Installment – Aaron Cartwright

As Denise mentioned earlier, we were able to pay the 2<sup>nd</sup> installment of our property taxes so we are now good for the calendar year of 2024.

*Comment from Liz Cuccia – Yes, that is correct. We are completely paid for the calendar year of 2024. We will receive the 1<sup>st</sup> installment of the property taxes for 2025 in December and then we will be billed for the 2<sup>nd</sup> installment of the property taxes for 2025 in February of 2025.*

### 2. Monthly 7-Day Occupancy Requirement – Revision – Aaron Cartwright

As John eluded to, I wanted to discuss the requirements for the monthly sites. In order to keep your monthly spot, it is required the monthly tenant must occupy their trailer for at 7 days per calendar quarter in recognition of trailers not being abandoned like they used to be, unwanted guests who should not be staying in the trailer and in fairness to the 200 other people waiting on the list to give them an opportunity to be able to enjoy the monthly site for at least a couple of months. One of the things that have been reported since we began doing the 7-day requirement in 2017 is people are unable to make it for the 7<sup>th</sup> day for some reason. We have a lot of the monthlies who are able to complete 6 days but for some reason they don't seem to be able to make it the 7<sup>th</sup> day. We tend to see the monthlies who are still working and are not fully retired will come over for Friday and Saturday night but have to head home on Sunday in order to be back at work on Monday. We're also noticing due to travel restrictions of monthlies who live out of state and inevitably due to age or illness, we are always having to ask the board for an exemption of this or an exemption of that. So, my suggestion is in addition to just being 6 days per calendar quarter, we also require 3 quarters per year so by default every monthly who is enjoying the spot would have some grace where if you are sick or your spouse is ill, there is an excuse baked in by default. This would mean if you haven't made it for 2 quarters out of the year and you haven't been here for 6 days in 6 months, maybe it is time to reconsider being a monthly and maybe it is time for the board to decline renting the spot to you in the future. I have attached a revision attached that is front and back and highlighted to what it would change to:

1. "Tenant must personally occupy the premises for at least 6 days for a minimum of at least 3 calendar quarters."
2. "Tenant's failure to personally occupy the premises for at least 6 days for a minimum of at least 3 calendar quarters constitutes a default under this agreement, such that Owner, at its sole discretion, may terminate this Agreement. No exemptions to this requirement will be granted."



*Comment from Mark Schieber – I don't like it because I know there will be exceptions because we always make exceptions. I have the attitude that if we are going to accept exceptions than we don't have the rule at all. I don't want the board to be put in the positions to make exceptions to our policies and documents because we have been enforcing the policies of our documents and the rules. Either we enforce what we currently have in place instead of modifying the rule that has not been upheld or get rid of it altogether. I believe we will still make exceptions because that is what we have always done no matter what the rule is. I think we do not make exceptions at all and if you don't make your seven days then you lose the privilege of having the monthly site.*

*Comment from Talley Snow – People can generally come for two nights like Friday and Saturday because they are working during the week but then tend to miss that last night because of their work schedule because they can't stay like that Sunday into Monday or even coming in early on Thursday. I disagree with getting rid of the rule altogether. I agree we need to stop making exceptions for people not making their seven-day requirement and be stricter on what exceptions we are going to accept.*

*Comment from Jodi Garges (Locker 602) – How many people are on the monthly list still? Aren't there a lot of people that would like to have a monthly spot? So, if you are trying to accommodate the people that are just trying to meet that, why are they monthlies anymore? Why don't they just visit the park and use their free time?*

*Comment from Talley Snow – A lot of times the exceptions are people are sick or there is a death in the family and we aren't allowing an exception more than once a year.*

*Comment from Aaron Cartwright – So, if you would entertain the idea I am bringing to you guys I am saying we do away with the exceptions and we don't allow going forward anymore. But we will try to accommodate people's needs in order to find a middle ground.*

*Comment from Mark Schieber – Why don't we keep it as it is and not accept any exceptions? Why do we have to change it in order to not accept exceptions?*

*Comment from Aaron Cartwright – I will pay devil's advocate for a moment. If there was a life changing event that happened during the 90 days, we are not going to give an exception anymore?*

*Reply from Mark Schieber – Everyone has tragedy and I am sympathetic to tragedy happening. My point is since I have been here, I have seen people get out of Snowbird contracts because they have terminal cancer and then the beat it and want to come back into the park. I have seen people walk out of Snowbird contracts without the board even being aware of it. At some point, all of these monthlies are going to get sick and they are going to get to a point of where they are unable to come and use the park because they are so sick and so I feel like when it gets to a point where your health no longer allows you to be here then maybe it is time to seek other enjoyment and look at just using your 42 free days to come and stay in the park. Unless we are going to draw out specifics on the rules and what we are going to expect in order to approve an exception, then we just get rid of the rule or we enforce the rule we have now.*

*Comment from Ron Reimer (Locker 328) – We have rules for the parking and we have decided not to change that rule and keep it at a flat \$10 rate but we are going to change the monthlies in order to accommodate them. It just doesn't seem right.*

*Reply from Mark Schieber – I am okay with changing the rules and making changes in the park but I just feel like when we are changing the rules to accommodate people who are breaking them, then that's when I am not okay with it.*

*Reply from Charles Weeks – We change the rules when times change and when there are certain things that have adapted to where we can't do things anymore. If we are going to have a rule then we need to stand on it otherwise don't have it.*

*Comment from Don Smith – I think it is a really good discussion. I do like the 6-day rule because most of us come for Friday and Saturday night because we are working full time jobs but I do agree we need to make a rule and follow it or*

*don't have a rule at all. I think maybe we try to do 14 days for every 6 months instead. I know we didn't use to have one and with the rates going up we are having a harder time filling the monthly sites so I think there are a lot of things to kick around and discuss for us to make a rule to be followed.*

*Reply from Mark Schieber – The simple solution to making the spaces usable is by our fees. If we raise them too much then people don't want them but if we lower them too much then everyone wants them. We apparently have enough interest with the way the rates are now that we are continuously having a waiting list of over 200 people. So, if we are going to keep the rates low and I am not suggesting we raise them unreasonably, we have to get a rule in place where people are actually using them if we are going to keep the rates low. There has to be some accountability for paying the less expensive rate and being able to stay in the park on a monthly basis and that is saying people need to use the monthly space. I am open to other suggestions though.*

*Reply from Aaron Cartwright – I do believe this rule needs to be in place as it is a positive for the park. The park would be lesser without this rule. You weren't here back in those days necessarily. I remember what the monthlies used to look like. Because there was no requirement for them to show up and take care of their RVs or their sites.*

*Comment from Nancy Houck (Locker 497) – There should be maintenance done on the RVs especially when you are leaving them here for extended period of time. There are maintenance and safety issues that need to be addressed so we don't have problems with RVs catching on fire like we had a couple of years ago and rain leaks happening.*

*Reply from Mark Schieber – I am open to different alternatives but I don't like this alternative so I think coming up with different options is something we should look into.*

*Comment from Frank Polehonki (Locker 242) – Maybe there can be a premium established if you want consideration for an exception of not being at the park for your 7 days.*

*Reply from Mark Schieber – So it sounds like a penalty for not following the rule. In all fairness, the Board needs to make the rules and enforce them.*

*Reply from Charlie Weeks – Okay, so sounds like we need to do a little more discussing on the topic. We will go ahead and table this for April's meeting and add it to the agenda to be discussed at that time.*

### **3. Spa Heater Replacement – Aaron Cartwright**

Regarding the spa heater that has been out of commission way too long, the company who was commissioned to do the installing of the pool equipment during construction bid us a Raypak residential water heater for the spa specifically and not the commercial Raypak water heater that is in place for the pool. The problem we are running is there a lot of differences in parts within the heater which are causing it to work way overtime in order to keep up with the demand. The heater we currently have is meant to be in your personal residence where you turn it on when you are wanting to use your spa and turn it off when you are done instead of being ran continuously like we are using it. The unit is completely fried on the inside. When it wasn't working it will spit flames out of it in different directions causing a safety hazard. We did reach out to our pool guy who is recommended by Raypak and he currently has the type of tools needed to install a new heater as well as he does have the replacement in stock as well. His recommendation was to replace the unit at our earliest convenience with the correct unit and install a vent hood so the heat can escape out of the storage area instead of keeping the heat source inside. The unit is currently working now that we have based off of the band aid repairs he performed but he said we have a max amount of time of 6 months before we will need to replace it which is not to say the unit couldn't stop working before that.

*Comment from Charlie Weeks – I know you and I have talked about this directly and thank you for getting the estimate from the pool guy in regard to a replacement. Have we thought about checking to see if there is anyone else from Raypak that is a qualified vendor that we could get some more numbers from to verify the pricing?*

*Reply from Aaron Cartwright – Recommended from Raypak, I am not aware of anyone else. We are pretty limited on the amount of pool construction companies in our community. Care Craft is one of the largest companies and I would really hate to go back to working with them based off of the relationship we have with them and the misinformation we were given from them.*

*Reply from Liz Cuccia – The quote you received is actually a fair quote. I manage different HOA's in Orcutt and they all have pools and spas and we just had to replace a heater at one of the locations and it was almost exactly the same price with Professional Pool and Spa. So, without actually calling them to get a quote, that is almost exactly the same price they are charging up in Santa Maria.*

*Comment from Charlie Weeks – Part of the discussion we had was we couldn't believe it actually passed inspection using a residential instead of a commercial heater.*

*Reply from Aaron Cartwright – I believe it is based on the size of the unit but there was also a litany of other items our pool guy stated was not done right when it was installed.*

*Comment from Charlie Weeks – Unfortunately, we are at the point where we are at with only have a couple of months potentially with the repairs already put in place before this thing could unravel on us which generally happens when you are using a residential unit commercially 7 days a week the way we are using it. So, we do need to look at it and make a decision how we would like to move forward with it.*

*Comment from Talley Snow – You can see there is smoke that is actually coming from the storage when they are working on it so I believe this is a safety issue and needs to be replaced sooner rather than later.*

*Comment from Don Smith – Don't we also have a leak under the concrete with the pipe? Should we also fix the leak at the same time they are replacing the unit?*

*Reply from Aaron Cartwright – I think the safety concern is greater than the leak that is happening at the spa level. Those are two different items that we are looking at. One is installing and replacing a unit above ground whereas with the leak we would need to tear up the concrete to investigate it while at the same time replacing the problem as well, which would be more extensive work and take longer. The leak is also something we may be able to reach out to the attorneys and discuss what options we have about putting the liability on the contractor instead of us paying for the leak to be repaired. Unfortunately, we signed and bought the residential heater so this is something we need to replace as a business.*

#### **4. Pool Furniture Replacement – Aaron Cartwright**

Some of the pool furniture the last manager purchased is holding up pretty well like the lounge chairs which are sturdy and imported so they were a quality product and it shows. But the single seaters, tables and foot stools were not imported and are not holding up as well because of the elements and usage. There is a side table made by Polywood that has withstood the elements and usage and they actually have an entire line of pool furniture available. One of the other things we have been hearing a lot about is the look of the pool area and how it can look unorganized because people can just move things as they see fit throughout the day and night. I had a vision of an Adirondack style seating arrangement made by Polywood and between these two chairs is an adjoining table with a grommet for an umbrella with matching ottomans as well. I was thinking maybe 4 seating stations on opposite sides of the pool with a nice reclining chair that would be comfortable. The umbrellas would be a solar unit instead of using the powered umbrellas we have since we do not have anywhere to plug them in. It would all kind of be weighted down in place so not much moving around and it would look more organized especially since it is a big selling point. We need to start investing in making the pool area look nicer since it is such a draw for our park. I have also been discussing with some other Board members about purchasing a storage unit for pool toys and there is a really nice one that has drainage inside we could purchase later down the line. I was hoping to get a motion for \$1307.02 in order to get a set to try out and see how we like it. If these work, we could purchase 3 more sets in order to complete the area. We would still have the moveable items in the pool area in order to move around for the groups of people who want to be around each other but these would stay stationary.

## **Member's Comments**

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Jodi Garges (Locker 602) – I just wanted to let you know I had planned to have the drapes up in the Clubhouse for this weekend but I realized I had to get a heavier grade bracket and they didn't have it at the Home Depot locally so we are just waiting for that to come in and we should have them up in the next week or two. I am looking forward to how they look especially with the décor Aaron has recently added in here.

*Reply from Talley Snow – Thank you very much for doing that and we look forward to seeing how they look.*

Nancy Houck (Locker 497) – I just wanted to say thank you to Aaron, Jennifer and the team for the effort you put out last Sunday for Rich's memorial. It was pouring down rain here and we had to cancel the paddle out because it was unsafe and way too wet. We had no idea how many people were going to show up for the memorial and we appreciate having the use of the Clubhouse to be able to do it. Also, you guys coming out and putting the table clothes on the tables to help prepare for all of it and in addition to having so many cars lined up all the way to street to come in and celebrate his life and crew here made sure to help everyone get into a parking spot. Aaron was in here making sure the dishwasher stayed going and keeping up with the coffee. And I just want to thank you for your consideration and helping out with that and I know Summer really appreciated that as well!

## **Board Member's Comments**

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Don Smith – I do believe we should look into a Zoom account so members are able to join these meetings if they are unable to attend in person. I think we should open it up to the members because some are unable to make it and should be able to attend via Zoom like the Board members.

*Reply from Mark Schieber – One thing I will say about that is we already pay for a Microsoft Office package for the office and Microsoft Teams does not require people to have logins. We would literally just have to send someone a link and they are added into the conversation or meeting. It is already paid for as part of our office supplies systems here so I would encourage everyone to consider using that instead of Zoom so we don't add another expense.*

*Reply from Talley Snow – Aaron if you could look into that for us so we don't have to continue spending money on Zoom. If teams does the same thing for us and is part of what we are already paying for then we can alleviate the cost of using Zoom. Zoom cost us money because the free version cuts us off after 45 minutes and we have to send someone another free link in order for them to add back into the meeting. And the members are able to join from anywhere.*

*Reply from Aaron Cartwright – Yeah, I have no problem looking into that and if it does everything Zoom does then there is no reason to keep paying for Zoom.*

Meeting adjourned at 10:35am.

Respectfully Submitted,

Frank Polehonki

*Board of Directors – Secretary*

Cc

Jennifer Del Monte

*Senior Reservation Agent*

## Guest Survey Comments from January 2024

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- We are always pleased with the friendly and knowledgeable people that work here! I just want to comment that I am disappointed, once again, that the spa is out of order. And also, the cable hookup in site 403 needs to be replaced, as it won't thread on.
- My only criticism is that there was no bathroom code in the paperwork we picked up after hours for our site. We had to bother a neighbor to find out what it was. I feel the office could write it on the paperwork they leave pinned to the bulletin board for the after-hours arrivals. Or somehow I missed it on the paperwork.
- Thank you to the staff for all you do!
- We have stayed 4 times at Holiday RV and we've always have had excellent service. The office people have always been kind and accommodating and the service/maintenance personnel have always been more than willing to help us when we've needed it or had any RV issues.
- Need to raise up toilet paper dispensers in restrooms.
- Overall great quality and fun to stay at. Only thing that we see that could be improved is the dog area. It's great to have a fenced area. But for the amount of dogs not adequate for the size of campground. There's only so much you can do to keep the smells at bay. Good experience for our first time.
- Keep doing what you are doing! THANK YOU 😊
- Laundry room is a pig pen again! This need to be cleaned every day. It wouldn't take over 20mins. It used to be clean all the time. What happened? (Spoke with member and explained the issue was a staff member being out and facilities just being locked up.)
- Parking spaces for day or laundry use is very limited. The Park needs more dedicated parking for those who are here for a short amount of time. Please give us another parking location.
- Straighten pool furniture at night and throughout the day; looks messy.
- To the lady who suggested the pool furniture looks messy, tell her she looks messy.
- This place is amazing. Everyone does such an amazing job. We are happy to be back.
- Could you please make the big pool slightly warmer? It would be really nice if you could do that. Also, may you please leave a bit more activities and games in the drawers? Additionally, maybe a bit more floaties and swimming stuff? It could you get more people to come here for the heated pool and jacuzzi, the beautiful clubhouse with the movies, books, hot cocoa and more! Some places don't have this stuff so more people might come if you did!
- Clean oven (Food is spilt on the bottom). Use self-clean more.
- Clean the bathrooms daily! The soap dispensers have been empty for days. The mats have had the same pieces of garbage on them for weeks. They should be removed and disinfected and cleaned daily. Install more hooks for clothes in shower stalls and shelves for shampoo, conditioner, soap, shavers, etc. Put magnetic strips as well and add magnetic buttons further up and down the curtains.
- Add a slide in the pool area. Add air fresheners in the bathrooms. Also, a restaurant as well.
- None, perfect in every way. Too many times good work isn't recognized and wanted to express my gratitude. The park always looks amazing and staff is always eager to help. Thank you for all that you do!
- Spray weeds and flower beds with roundup.
- You should add the Hunger Games movies. It's good. Do it 😊
- Take pin off the TV so we can watch shows.
- I feel you should add a bookcase with better books. It can help because it just can. Do it or else.
- Add a couch in the Clubhouse and keep it open later. It would be a way to be able to relax.
- Offer a reduced rate for shareholders to park extra cars. \$10 a day is too much. We have empty spaces earning no money at all. Seems like a good source of revenue for the Park.
- Cigarette disposal by Clubhouse door so maybe there wouldn't be cigarettes on the ground. 😊 Thank you all for being so awesome!
- Your maintenance staff is wonderful! Very helpful! Thank you for having a great team! We stayed in the 700s and after a day we had to close our windows because there was such a bad urine odor. During our stay, we watched people walking their dogs in the 700s where the spaces were empty. We even watched them take their animals into other guests' sites to relieve themselves. This happened multiple times during our stay. I would suggest making these pet owners follow the rules or make them keep the animal in their site if they are going to go to the bathroom so other campers don't have to deal with the smells.

## **All Motions**

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**Talley Snow made a motion to approve the minutes of the January 2024 meeting, seconded by John Watkins.**

**Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Talley Snow, John Watkins, and Charlie Weeks. Don Smith was absent for this motion.**

**Talley Snow made a motion to approve paying the bills and payroll, seconded by Darin Batty.**

**Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Talley Snow, John Watkins, and Charlie Weeks. Don Smith was absent for this motion.**

**Talley Snow made a motion to purchase and install new spa heater with vent hood at a max of \$7000, seconded by Charles Nunes.**

**Roll Call: Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks. Tom Barcellos was absent for this motion.**

**Talley Snow made a motion to purchase a complete outdoor set of pool furniture at a max of \$1307.02, seconded by John Watkins.**

**Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.**

**Talley Snow made a motion to adjourn to executive session, seconded by Mark Schieber.**

**Roll Call: Tom Barcellos, Darin Batty, Denise Gagliardi, Charles Nunes, Mark Schieber, Don Smith, Talley Snow, John Watkins, and Charlie Weeks.**



**Board of Directors**

- Charlie Weeks (2021 - 2024) – President
- Mark Schieber (2023 - 2026) – Vice President & Public Relations
- Denise Gagliardi (2021 – 2024) – Secretary
- Talley Snow (2022 - 2025) – Treasurer
- Darin Batty (2022 – 2025) – Management
- Tom Barcellos (2021 – 2024) – Collections (Absent)
- Don Smith (2023 - 2026) – Maintenance
- John Watkins (2023 - 2026) – Rules and Regulations
- Charles Nunes (2022 - 2025) – Park Usage

Members Present – 32

Meeting called to order at 10:00 am.

Flag salute led by John Watkins (Locker 559).

Charlie Weeks reminded the member in attendance that any unreturned ballots must be submitted now. No ballots were submitted at the meeting.

**President’s Address – Charlie Weeks**

1. Please turn off all cell phones.
2. This meeting is restricted to members only.
3. This is a volunteer Board. No one is paid for their time. Board members are reimbursed for out-of-pocket expenses.
4. Discussion of issues can become heated and emotional, but everyone deserves to be treated with dignity and respect.
5. All meetings of the Board are open to any members of the Association. Members who are not on the Board may not participate in any deliberations or discussions unless expressly so authorized by a quorum of the Board of Directors.
6. Members may participate in the meeting during the Member’s Comments section of the agenda.
7. Questions, comments or suggestions will be referred to a Board member, as appropriate or taken into consideration by the Board for research, review and discussion, and placed on next month’s agenda.
8. Holiday RV Park’s meetings and procedures are governed by our bylaws, CC&Rs and rules adopted by the Board.

**Certification of Quorum – Don Smith**

I did certify we were able to meet the quorum. We had almost 500 votes returned to us and all were associated with current members. I will discuss the results at a later time in the meeting.

**Committee Reports**

**Financial Report – Talley Snow**

Park Accounts	Balance (12/31/23)	Annual Comparison	Jan - Dec 2023	Jan - Dec 2022	Difference	% Change
Mechanics Bank-Operating	\$56,399.33	Income	\$1,504,336.87	\$1,369,231.90	\$135,104.97	10%
Mech. - Laundry	\$26,239.72	Expense	\$1,108,717.44	\$1,063,074.01	\$45,643.43	4%
Mech. - Dues	\$34,313.27	Net Income	\$376,359.68	\$283,044.13	\$93,315.55	32%
Mech. - Emergency Reserves	\$151,870.65					
Mech. - CIM Reserves	\$51,984.67					

The Park netted about \$93,000 in 2023 over 2022. Our expenses were up in 2023 roughly about \$45,000 from last year 2022 which you can find on the profit and loss statement in the Annual mailing. There isn't much more to report on as far as that goes but we will be discussing some items next meeting on what our plans are for 2024 with the financials of the park.

### **Management – Darin Batty**

From Management for the entire year, there has been a lot of improvement that Aaron and the staff has done and they have done a great job. I know they will continue to do so through the next year as well. Aaron has been coming up with new ideas and making sure they are implemented like the way reservations are taken and making it easier for the owners to book their time. It has been a pretty good year and pretty busy. If you have any questions or concerns when you see me in the park, please just stop me and I will be more than happy to talk to you.

### **Collections – Aaron Cartwright**

Last year, we had foreclosures on two shares out of a possible of three and the one we put a pin in was because they were going through personal bankruptcy and we were advised by the attorney the numerous reasons why we should hold off on doing any kind of foreclosure on them. Now, enough time has passed and we have reached out enough times to address the issues and they have not responded so we will be foreclosing on it this year. We probably have two other owners we will also foreclose on this year that were close to being foreclosed on last year. They will have time to respond though unlike the one from last year. The way we are doing it now, especially after this last auction, they will not have much to collect due to all the legal fees and preparation fees whereas if they would have just paid their fees and sold it they would have been happy campers. It is in the interest of everyone to keep up with their dues and sell the share if they no longer want to use it. As far as the January dues, we are down to about 75 people still owing which is fairly low and we will get that wrapped up this month.

### **Park Use – Charles Nunes**

The occupancy rate for January 2022 – December 2022 was 76.04% and the revenue was \$1,616,646.80 compared to January 2023 – December 2023 which our occupancy was down to 71.91% but our revenue was up coming in at \$1,808,879.44. We were up almost \$180,000 from 2023 compared to 2022. I believe some of that is due to more use of parking spaces, rate increases and a few other factors as well. We did really well dollar wise and we were just down about 5% as far as our occupancy goes.

### **Park Maintenance – Don Smith**

I was pleased to have the opportunity to do the park maintenance seat since I have a background in construction and it ended up being a great starting point with this being my first year on the board. As you know, we purchased pressure washers and cleaning tools in order to help with a lot of the issues in the facilities. We addressed a lot of issues pertaining to construction and made things more efficient from a park usage and employee standpoint. Aaron has done a great job staying in front of everything and working with the guys to do preventative maintenance to be more cost effective to maintain what we already have instead of doing emergency purchases. We are working now on a facility condition assessment list which is basically a checklist on the buildings we currently have to stay in front of the maintenance on the systems we have installed like the air-conditioning and venting. It will help in making sure all the assets we have invested money in will stay healthy in years to come.

The big things for 2024 we want to accomplish is with all the weather we have been having this past year, we are seeing it really effect the roads and they are starting to lift. If you look at the front of the park, it is starting to look really bad now and the guys have done what they can repair here and there but it is something we will need to address. We will need to look at what will work for everyone as far as doing it in phases or all at once and then present options to the membership. Another thing we are working on is the shade sails for the Magnolia Center. We were able to meet with a gentleman this morning so we could start to get some design ideas to present to the membership for what we want to do and will be presenting those to the membership. We are also looking into getting the guys some spray rig for the weeds so they are



able to keep up with the Spring weeds that pop up and are harder to manage with the weather. Other than that, everything is looking great this past year and that is due to the staff and the effort they put in so thank you to them!

### **Rules and Regulations – John Watkins**

If you guys checked your annual packets, you will see the rules and regulations pages are way down compared to previous years. We decided if a rule wasn't needed and we weren't going to enforce it then we were going to eliminate it and get rid of it. The board worked really hard to get it down to where it is now and going forward we hope to start eliminating some more rules and continue tweaking the ones we have. Overall, I believe the board did a great job and I also want to thank you guys out there for taking care of business. You all made it a lot easier for rules and regulations by following the rules and collaborating with us to ensure we had rules that applied. We aren't able to do this by ourselves only and I just want to express my gratitude for the hard work you all also put into making sure everything runs smoothly.

### **Public Relations – Mark Schieber**

Every month it gets quieter and quieter on correspondence which is nice. Usually, the correspondence has to do with space size and the dog park but lately we haven't seemed to have very many issues. I know there has been something that has been presented to the Board and I will lightly discuss it. It is a member-to-member dispute over nothing that the Board should be involved in because it is more of a personal in nature and not park related. So, I just want to remind everyone to be kind to your neighbors and just because you don't like each other do not involve staff or the Board unless it starts to violate Park rules. We all choose to spend a lot of time here in a small, confined space and we all have to adapt to that to some degree. I know there was a time when this place was a little bit like the wild west and the board decided we needed to get really strict and make a lot of rules and it just made it where the park wasn't as fun of a place to come to. I am noticing now the pendulum is swinging in the other direction in order to make it more fun and reasonable to come and enjoy yourself at the park. I just want to make sure we don't go back to where we were. The decisions we make may not agree with everyone but we are trying to make sure this doesn't become a power struggle and we can all be reasonable and keep things fair for everyone instead of just one person. I am very pleased to see it evolve the way it has and I look forward to seeing how we can evolve even more in the years to come.

### **Manager's Report – Aaron Cartwright**

I would be remiss if I didn't mention in the last year how hard it has been on all of us and on a personal level, the members we have lost unexpectedly in the park who have been apart of the park for a long time. These are really good folks like Ed Lehtinen, Rich Pfaff, Ace Miller, Eldon Garrett and Wayne Norton. I really do miss those people and wish they were still here with us but I am happy to know I think they are at peace now.

I wanted to congratulate our staff who is wonderful. Thank you Jennifer, Kim, Autumn, Debbie, Jose, Luke and Mike who is not back yet but will be coming back once he is fully healed and recovered. I could not do this without them and the things I have to ask them to do sometimes I would not wish upon my worst enemy. Having cleaned up a septic spill a couple times myself, I hate having to have them do it but they have to do it and are willing to do it for this park and to help all of you people out because they love you and care about you and I do too. So, I can't thank them enough and from the bottom of my heart I truly appreciate them.

As far as the year from management and as far as what I have been trying to achieve, I just want to talk about business and conveniences for members. A lot of the things I have approached the board about and been working with them to try and adopt is for the convenience of the members. One of the big things we adopted this last year was the reservation restrictions and the amount of time members have to book for their vacations. I believe we have gotten a pretty good response from the change and it also helps out from a business standpoint because we are able to book all members in advance but also allow for us to get more general public reservations in and it is nice to be able to tell people you don't have to wait to book so last minute. Or even little things too like the new picnic tables which are a little more convenient, a little more lightweight and convenient for staff to move around and we will slowly get those rolled out to more spaces throughout the park as well. And another thing was funding for the laundry equipment where you are able to pay with a card now. It is more convenient for you as guests in the park and sure enough more people have been using it instead of paying with coins. It is always in the back of my mind when I am presenting these ideas to the board to try and make sure it is convenient for you guys and keep your guest experience positive and enjoyable.

## 2024 Election Results: Don Smith

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- Lorena Lemus – 269 votes
- Frank Polehonki – 252 votes
- Charlie Weeks – 237 votes
- Domingos Silva – 207 votes
- Shane Snow – 184 votes
- Denise Gagliardi – 142 votes
- Jonathan Saldana – 25 votes
- Quorum Only – 42 votes

Talley would normally do this but there was a conflict of interest so I am stepping in for her. We did have a quorum of about 500 votes and the votes were confirmed and tallied up for the results we had. I want to say thank you to Kim Hutten, Liz Cuccia, Jennifer Del Monte, Aaron Cartwright, Autumn Fierro, Kim Reimer, Mark Schieber, Debra Kindell and Leslie Bodine who helped count the votes and verify all were properly sent in. The process took about 2 hours but having them there helped make the process go much quicker. It was educational for me since it was my first time doing it and it is definitely a process and a lot to do. The results for the top 3 people who are now going to be joining or rejoining this group up here is Lorena Lemus, Frank Polehonki and Charlie Weeks. Congratulations to those three for making it on the board.

*Reply from Aaron Cartwright – I do want to thank Tom Barcellos for all of his years of service on the board. He has been on this board a long time and pledged a lot of his personal time to the board while also juggling being a business owner himself. He is a pretty busy man and he still did a lot of work for this park and helped with a lot of the improvements we see today. I also want to thank Denise Gagliardi as well for your service. You traveled a long way to be here and help with this board and it really means a lot to everyone even if we don't let you know all the time. You pledged a lot of your personal time and were very dedicated to the job as well as holding a personal job yourself so I can't thank you enough for your service!*

*Comment from Charles Nunes – I would like to add to that as well. Denise came in a year and half ago to fill a vacant position on the board and she has done a tremendous job with it. She has been here for all the meetings and I think only missed one meeting and that was due to a personal family matter and she has done one heck of a job stepping in and getting the job done. Tom had a family obligation and he couldn't be here today because of a family obligation and I have to say family comes first. Tom has been dedicated for at least 9 years of his time to this board and he has put effort into everything he has done. He was one of the main people behind getting the construction done on the new facilities. Back when we were in the process of getting the construction going, I was the president at the time and I asked John and Tom to spearhead the project and they grabbed it and went to get the architects and designs and was running back and forth from Porterville to the park many times within every month during the process. And I just want to thank all of the members who have dedicated their time and continue to dedicate their time on this board; we appreciate everything everyone does and continues to do and we look forward to seeing what is to come with new board members coming on and current board members going off. Thank you to those who are currently parting ways with us and we appreciate all the hard work and dedication you put into being on the board and making the park better.*

## Old Business

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None

## New Business

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### 1. 2024 Operating & Capital Budget – Talley Snow

We adopted our operating and capital budget at the beginning of year but we do still need to get a motion from the floor to approve the 2024 operating and capital budget. (See motions below)

### Member's Comments

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Andrea Gregory (Locker 718) – I was looking at the rules and the pet rules have not changed very much. People seem to not abide by the rules and I have even seen a board member whose dog gets let loose and the dog wanders into other guests' spots and other spots. Is there no policing of the rules? You said you were going to take out rules and I mean obviously this is not a rule that is being observed so why don't we get rid of this one. You have people who have new puppies and are letting their puppies go into spots and stuff like that so what are we going to do with that?

*Reply from Charlie Weeks – We do see it happening in the park as well. We have had good conversations and will continue to talk about it. It is a very difficult item to write a rule on and try to enforce so everyone is happy. Generally speaking, when we develop a rule and try to enforce it, it makes people unhappy. It is an issue the board does not monitor because we are not always here. What actually needs to happen the owners need to report it to the office when they see it happening or send an email to them. I hate to say this but we all need to tell on each other every once in a while because even though we are all good people, we need to hold each other accountable when we are doing something wrong. The office does not see this happening and the maintenance guys may see it in between projects that need to be done but it is actually the members job to report these things to the office to be able to take care of it.*

*Comment from Mark Schieber – We have all been here a long time and since I have been here I have seen everybody's dog violate the rules. If you have a dog, I have seen it at some point go to the bathroom other than the dog run. The only way we will be able to fully enforce the rule is to not allow dogs in the park at all, which we know will not go over well with anyone. The dogs are not going to wait to get to the back of the park to go to the bathroom. The reality of it is that yes some people are looser with the rules than others but to try and run around and violate everyone who has a pet is not going to work. It doesn't mean we are saying to let your dog go crazy and not follow the rule but at least by having the rule there, it keeps the conversations going and alive and constantly being discussed.*

*Comment from Charlie Weeks – You brought up in the discussion you saw a board member that is doing it and they are a member as well. So, if there is a board member who is doing it then we need to address that as well and bring it up to the office so we can handle it as well.*

*Comment from Leroy Laird (Locker 252) – I feel like you can't have a non-dog owner direct the rules. We have a dog and she sometimes won't go in the dog run even if I take her back there multiple times and sometimes she goes on the way back in the middle of the road. But I make sure to clean it up and pour some water over it to dilute it. We can't be abusive with the rules.*

*Reply from Charlie Weeks – I agree with you which is why we need to report it so we can start a conversation with the person who is breaking the rule.*

*Reply from Don Smith – We have a dog and she is a service dog who doesn't have to be on a leash. I don't have to show you the paperwork but I can if I have to. The other thing is every time we come I notice we have dog poop on our nice grass and I don't always tell Aaron about it but 99% of the time I come we have to clean it up from in front of my rig, under my rig, or in some place in my site that is not from my dog. If she is in my site and not on leash then I am okay with that. I also took my dog to the vet this past week and I talked to him about our dog run and he suggested with all the things going on we shouldn't take our dog in a place like that. That is something we need to work with Aaron on to make that area safer for dogs. There are some diseases going around right now where a dog or cat can get it and it can literally kill them. They can easily catch it when they go in there just by sniffing around where other animals have been. So, I can*

*tell you this will be an ongoing dialogue because I was advised by my vet not to take my dog in there and so I am not going to take her in there. So, we need to safeguard it for the animals and make it a place where it doesn't stink in the back of the park as well. You can't control where your animal goes to the bathroom either. I am not going to stop my dog from going to the bathroom when we are on the way to the park just because she couldn't make it. I see people all the time where their dog poops or pees on the way to the dog park. I feel like as long as we are cleaning up after them and being responsible that is progress.*

*Reply from Aaron Cartwright – I am a pet owner myself and I always try to steer clear of the RV spaces. That is the one thing I have been hearing that I just can't sit with and I feel like if it is in your space then it is your space but if it is not your RV site or an empty RV site and your dog is going to the bathroom in it, I do not agree with that. There is enough of a roadway that anyone can walk their animal right down the middle and if they go to the bathroom then so be it and just make sure to clean it up.*

*Reply from Darin Batty – I think for the most part, personal responsibility and most people are taking care of it. But, you are always going to have someone who does it because it is the nature of people.*

*Comment from Mark Schieber – I have watched people who have let their dogs pee on people's personal items and then walk away without doing anything. The reality is we also have to be sensitive to the non-dog owners because you have to realize they have to stand by and just be okay with the situation when it happens because there is nothing they can do about it. I think the only thing we can do is be a good neighbor and we can continue to keep discussing options for making sure it is not happening in people's sites.*

*Comment from Jerry Bodine (Locker 005) – So, it was decided by the board that people with golf carts have to start paying a fee for charging their golf carts in the park because of the cost of electricity. The amount of time and money for the staff to take care of the dog area is a lot and I am sure no one has taken the time to add up the time it takes and the amount of chemicals it takes in order to clean it. Maybe we should consider a fee for people who have a pet.*

*Reply from Aaron Cartwright – We actually used to have it in the rules years ago but it only applied to non-members because members here are safe from being charged those fees because when they stay in the park they are supposed to stay for free. But there is a little bit of a grey area where there is something we could probably do along those lines. Because you are right it is an expense and if you are talking about chemicals in order to treat diseases or even the natural stuff in order to treat the smell that stuff is pretty pricey.*

*Comment from John Watkins – The one thing we definitely need to address is the health concern back there because my vet had me cancel the styling place I was going to because they had an outbreak. He also told me to keep my dog away from dog parks in order to keep him away from other dogs who may be carrying other diseases as well. I want my dog to live a long time and so I think we need to be a little mindful of the area for the dogs. I think we just need to use common sense and not allow our dogs to go on other people's sites or in the empty lots where people could be coming into those sites.*

*Reply from Charlie Weeks – I think we understand the issue and we are aware of it and we will continue to have some more conversations about solutions going forward to eliminate some of the issues and concerns we are hearing.*

*Mark Gregory (Locker 718) – I noticed they are doing some construction down at the mobile home park and I was seeing where they painted lines across our entrance. Are they planning to put any curb or gutter across our entrance? And can we do some pre-emergent on the sites that have a lot of weeds and are not being occupied as often?*

*Reply from Aaron Cartwright – I am aware of some work that is coming up in the next couple of days but I believe it is to smooth out some of the work they have already done. And yes I have been told if you salt soil enough over time it makes it infertile so we wouldn't be able to plant anything there which an RV site would be perfect for that. So, finding out how we can do that and how much the cost and time it would take would be a long-term strategy. We would generally be targeting the back of the RV spaces where is not very much traffic going through it rather than the whole RV space.*

## Board Member's Comments

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Talley Snow – I just ask that people watch their speed in the park especially since we are approaching our summer months and the park is going to start getting full of kids and people. Seriously, there are a lot of kids speeding through the park on scooters and bikes. So please just be mindful of the speed limit and everyone that is out and about to ensure everyone's safety.

*Comment from Charles Nunes – I am normally here at the end of June and part of the month in July and I am usually up near the front of the park and I have stepped in front of vehicles in order to slow them down. And I have seen other board members and members do that as well in order to slow some of these people down. I encourage the members to tell people to slow down if you see it happening. We have adults and children walking around and we need to make sure people are slowing down and being safe. And the staff is trying to do their best to catch all of the children and telling them to stop it.*

*Reply from Charlie Weeks – I have tried to take the opportunity to go and speak with the parents when I see it happening in a very polite way asking them to have the kids watch the speeds because I am concerned they are going to get hurt or get hit by car because someone isn't going to see them. Most of the parents seem to be receptive to the conversations even if they don't like having the conversation and they will have a conversation with their kids.*

*Reply from Brenda Critzer – I see them during the summer speeding through the park and without helmets as well. So, we definitely need to watch out for that and say something when we see it to the parents.*

Charlie Weeks – There is one more thing I wanted to say since it is board member comments. I want to thank all of the board members for the amount of time, phone calls and emails they have taken care of during the weeks and months and year. And some of these people have been on here for a long time and are terming out which is a great thing to see because we rely on those people who have been doing this for a long time to advise new board members coming on with some of the items that may have been discussed prior to actually getting on the board. On that note as well, I want to say thank you to Denise for all the help she has been for us. She has been a team player and a great board member that I am sad to see go. But I do want to welcome our new board members Frank and Lorena. We are going to buckle down and have some new things coming in the future that have come from all of you and some things we have noticed.

Meeting adjourned at 10:52am.

Respectfully Submitted,

Frank Polehonki

*Board of Directors – Secretary*

Cc

Jennifer DelMonte

*Senior Reservation Agent*

## **All Motions**

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**Mary Halberg (Locker 661) made a motion to approve the minutes of the March 11, 2023 meeting, seconded by Jean Bureau (Locker 828).**

**Brenda Critzer (Locker 166) made a motion to approve the annual financials, seconded by Andrea Gregory (Locker 718).**

**Brenda Critzer (Locker 166) made a motion to approve the 2024 Operating & Capital Budget, seconded by Andrea Gregory (Locker 718).**

**Mary Halberg (Locker 661) made a motion to adjourn to executive session, seconded by Jean Bureau (Locker 828).**

## Holiday RV Park Profit & Loss Prev Year Comparison March 2024

	Mar 24	Mar 23	\$ Change
<b>Ordinary Income/Expense</b>			
<b>Income</b>			
<b>Non TOT Taxable Revenue</b>			
7200 · Members Dues	10,102.00	9,415.00	687.00
7212 · Late Checkout	2,960.00	10.00	2,950.00
7214 · Weekly Rent-No Tax	8,099.20	4,873.00	3,226.20
7220 · Monthly - Members	28,349.54	24,953.00	3,396.54
7231 · Snowbird - Non-Members	10,647.41	4,690.00	5,957.41
7234 · Snowbirds - Members	22,087.21	30,255.00	-8,167.79
7242 · Member Daily - Non taxable	3,434.06	979.00	2,455.06
7245 · Mobile Home Rental Income	800.00	800.00	0.00
7295 · Washer & Dryer	3,641.19	3,165.00	476.19
7310 · Parking Fee	1,452.00	860.00	592.00
7320 · Water Commission	30.33	21.46	8.87
7360 · Annual Dinner Tickets	720.00	660.00	60.00
7994 · Late Fee on Dues	0.00	11.80	-11.80
<b>Total Non TOT Taxable Revenue</b>	92,322.94	80,693.26	11,629.68
<b>TOT Taxable Revenue</b>			
7210 · Non-Member Daily	22,716.32	11,681.00	11,035.32
7219 · Mid Week Special	0.00	213.00	-213.00
7237 · Monthly Rent - Taxable	397.26	630.00	-232.74
<b>Total TOT Taxable Revenue</b>	23,113.58	12,524.00	10,589.58
7620 · Escapee- 15% Discounts	-298.95	-60.05	-238.90
7640 · FMCA/Camp CA - 10% Discounts	-662.27	-384.15	-278.12
7650 · Military/LE Discount - 15%	-118.80	-590.35	471.55
7660 · Long Weekend Discount	0.00	-71.00	71.00
7995 · Silent Auction Income	852.00	1,262.00	-410.00
9920 · Credit card transaction fee	1,357.72	0.00	1,357.72
9921 · Golf Cart Fee	500.00	0.00	500.00
<b>Total Income</b>	117,066.22	93,373.71	23,692.51
<b>Gross Profit</b>	117,066.22	93,373.71	23,692.51
<b>Expense</b>			
<b>Business Promotional Costs</b>			
8050 · Advertising Expense	185.00	135.00	50.00
9381 · Funeral & Flowers	113.65	166.22	-52.57
<b>Total Business Promotional Costs</b>	298.65	301.22	-2.57
<b>Computer IT Dept</b>			
9056 · Software	340.96	389.08	-48.12
9062 · IT Service Labor	3,624.44	5,194.46	-1,570.02
<b>Total Computer IT Dept</b>	3,965.40	5,583.54	-1,618.14
<b>Meetings &amp; Events</b>			
9090 · Annual Meeting	6,017.75	3,990.09	2,027.66
9092 · Monthly Meeting Expenses	0.00	163.00	-163.00
9650 · Travel (Not Meals)	90.18	0.00	90.18
<b>Total Meetings &amp; Events</b>	6,107.93	4,153.09	1,954.84
<b>Professional Fees</b>			
9120 · Accounting & Auditing	2,500.00	2,500.00	0.00
9130 · Legal Fees	0.00	185.00	-185.00
9140 · Professional Fees - Other	358.09	0.00	358.09
9170 · Directors Expense	2,147.92	1,997.41	150.51
<b>Total Professional Fees</b>	5,006.01	4,682.41	323.60
<b>8201 · Bank Fees &amp; Charges</b>			
8240 · Credit Card Processing Costs	1,171.73	2,004.66	-832.93
8250 · Bank Charges	1.45	12.00	-10.55
8201 · Bank Fees & Charges - Other	0.00	117.11	-117.11

## Holiday RV Park Profit & Loss Prev Year Comparison March 2024

	Mar 24	Mar 23	\$ Change
<b>Total 8201 · Bank Fees &amp; Charges</b>	1,173.18	2,133.77	-960.59
<b>8425 · Employee Appreciation</b>	128.35	0.00	128.35
<b>8600 · Utilities</b>			
8260 · Cable Television (Park)	5,407.90	5,077.31	330.59
8650 · Garbage	2,745.26	2,690.87	54.39
8660 · Gas	0.00	5,748.45	-5,748.45
8670 · Water & Sewer	3,815.11	3,523.11	292.00
8680 · Electric	14,389.86	13,023.24	1,366.62
9600 · Telephone & Internet	234.96	307.27	-72.31
<b>Total 8600 · Utilities</b>	26,593.09	30,370.25	-3,777.16
<b>8700 · Insurance Expense</b>			
8702 · Insurance - General Liability	0.00	4,562.79	-4,562.79
8770 · Insurance - Employee Health	2,342.71	1,707.18	635.53
8772 · Insurance - Employee Vision	170.56	131.67	38.89
8790 · Insurance - Worker's Comp	0.00	2,773.00	-2,773.00
<b>Total 8700 · Insurance Expense</b>	2,513.27	9,174.64	-6,661.37
<b>9000 · Licenses &amp; Permits</b>	823.00	823.00	0.00
<b>9001 · Payroll</b>			
9060 · Payroll Tax	1,799.69	3,067.52	-1,267.83
9075 · Payroll Service Fees	797.51	785.46	12.05
9350 · Salary & Wages	21,017.06	35,097.33	-14,080.27
<b>Total 9001 · Payroll</b>	23,614.26	38,950.31	-15,336.05
<b>9002 · Repairs &amp; Maintenance</b>			
9003 · Pest Control Services	100.00	95.00	5.00
9020 · Pool/Spa Regular Maintenance	0.00	3,921.01	-3,921.01
9022 · Laundry	132.03	0.00	132.03
9030 · General	584.00	24.14	559.86
9081 · Water Salt Softner	55.81	0.00	55.81
<b>Total 9002 · Repairs &amp; Maintenance</b>	871.84	4,040.15	-3,168.31
<b>9050 · Office Expenses</b>			
9037 · Timeclock Machine & Software	30.00	24.00	6.00
9051 · Office Expense	189.00	1,029.53	-840.53
9052 · Office Supplies	613.73	188.63	425.10
9059 · Printing, Copy Expenses	318.15	281.31	36.84
9100 · Postage & Delivery	83.99	45.00	38.99
9050 · Office Expenses - Other	0.00	75.00	-75.00
<b>Total 9050 · Office Expenses</b>	1,234.87	1,643.47	-408.60
<b>9370 · Supplies</b>			
9023 · Janitorial Supplies	1,211.28	751.08	460.20
9024 · Small Tools	150.95	0.00	150.95
9026 · Park & Grounds Supplies	2,544.74	814.82	1,729.92
9371 · Clubhouse Supplies	193.21	194.59	-1.38
<b>Total 9370 · Supplies</b>	4,100.18	1,760.49	2,339.69
<b>9400 · Safety &amp; Security</b>			
9360 · Security	252.00	0.00	252.00
9401 · Fire Prevention	0.00	295.00	-295.00
<b>Total 9400 · Safety &amp; Security</b>	252.00	295.00	-43.00
<b>Total Expense</b>	76,682.03	103,911.34	-27,229.31
<b>Net Ordinary Income</b>	40,384.19	-10,537.63	50,921.82
<b>Other Income/Expense</b>			
<b>Other Income</b>			
9870 · Interest Income	13.74	2.94	10.80



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Cash Basis

**Holiday RV Park**  
**Profit & Loss Prev Year Comparison**  
**March 2024**

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	<u>Mar 24</u>	<u>Mar 23</u>	<u>\$ Change</u>
<b>Total Other Income</b>	13.74	2.94	10.80
<b>Other Expense</b>			
9820 · Foreclosure Expenses	946.23	0.00	946.23
9911 · Garnishment Payable	0.00	0.00	0.00
9922 · Interest Expense	2,609.75	3,353.85	-744.10
<b>Total Other Expense</b>	<u>3,555.98</u>	<u>3,353.85</u>	<u>202.13</u>
<b>Net Other Income</b>	<u>-3,542.24</u>	<u>-3,350.91</u>	<u>-191.33</u>
<b>Net Income</b>	<u><b>36,841.95</b></u>	<u><b>-13,888.54</b></u>	<u><b>50,730.49</b></u>

## Holiday RV Park Balance Sheet Prev Year Comparison As of March 31, 2024

	Mar 31, 24	Mar 31, 23	\$ Change
<b>ASSETS</b>			
<b>Current Assets</b>			
<b>Checking/Savings</b>			
<b>1001 · Cash Accounts</b>			
1010 · Petty Cash	200.00	200.00	0.00
1030 · Cash on Hand	800.00	800.00	0.00
1040 · Bill Changer	500.00	500.00	0.00
1050 · Mechanics-Operating Acct - 0802	73,614.94	52,023.34	21,591.60
1060 · Mechanics-Laundry Room - 7211	34,747.37	15,661.29	19,086.08
1063 · Mechanics- Dues Account - 6422	101,002.30	66,659.27	34,343.03
<b>Total 1001 · Cash Accounts</b>	<b>210,864.61</b>	<b>135,843.90</b>	<b>75,020.71</b>
<b>1065 · Reserves</b>			
1070 · Mechanics Emergency Reserves	151,908.52	81,796.45	70,112.07
1075 · Mechanics CIM Reserves	52,637.76	5,149.00	47,488.76
<b>Total 1065 · Reserves</b>	<b>204,546.28</b>	<b>86,945.45</b>	<b>117,600.83</b>
<b>Total Checking/Savings</b>	<b>415,410.89</b>	<b>222,789.35</b>	<b>192,621.54</b>
<b>Accounts Receivable</b>			
11000 · Accounts Receivable	-15,211.50	-12,393.82	-2,817.68
<b>Total Accounts Receivable</b>	<b>-15,211.50</b>	<b>-12,393.82</b>	<b>-2,817.68</b>
<b>Other Current Assets</b>			
2010 · A/R Member Dues	-1,965.50	-1,965.50	0.00
2301 · Deposit-Workers Comp	1,557.60	1,557.60	0.00
2400 · Prepaid Insurance	91,101.38	21,105.38	69,996.00
2410 · Prepaid Expenses	8,208.00	4,104.00	4,104.00
2460 · Prepaid Income Taxes	10,674.00	2,000.00	8,674.00
2461 · Prepaid Expenses Annual Meeting	1,050.00	1,050.00	0.00
2462 · Prepaid Holiday Dinner	500.00	500.00	0.00
3150 · Deposits - Other	41,370.00	41,370.00	0.00
<b>Total Other Current Assets</b>	<b>152,495.48</b>	<b>69,721.48</b>	<b>82,774.00</b>
<b>Total Current Assets</b>	<b>552,694.87</b>	<b>280,117.01</b>	<b>272,577.86</b>
<b>Fixed Assets</b>			
<b>Electrical Upgrades</b>			
4044 · Electrical Phase 1	141,996.13	141,996.13	0.00
4045 · Electrical Phase 2	37,527.00	37,527.00	0.00
4046 · Electrical Phase 3	49,008.16	49,008.16	0.00
4047 · Electrical Phase 4	28,357.00	28,357.00	0.00
4048 · Electrical Phase 5	25,183.57	25,183.57	0.00
4049 · Electrical Phase 6	42,375.50	42,375.50	0.00
Electrical Upgrades - Other	919.42	919.42	0.00
<b>Total Electrical Upgrades</b>	<b>325,366.78</b>	<b>325,366.78</b>	<b>0.00</b>
<b>4015 · Clubhouse Improvements</b>			
4019 · Other FF&E	2,600.00	2,600.00	0.00
<b>Total 4015 · Clubhouse Improvements</b>	<b>2,600.00</b>	<b>2,600.00</b>	<b>0.00</b>
<b>4038 · Office Remodel</b>			
4036 · New Office Furniture	4,141.19	4,141.19	0.00
<b>Total 4038 · Office Remodel</b>	<b>4,141.19</b>	<b>4,141.19</b>	<b>0.00</b>
<b>4039 · Improvements</b>			
4033 · Camera Security System	13,446.35	13,446.35	0.00
4034 · Magnolia Center Refurbish	16,309.65	16,309.65	0.00
4035 · Outside Lighting	5,458.00	5,458.00	0.00
4040 · Improvements Prior to 2015	288,961.17	288,961.17	0.00
4042-1 · Capital Improvements 2017	51,113.97	51,113.97	0.00
4042 · Capital Improvements (2014)	8,768.55	8,768.55	0.00

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Cash Basis

## Holiday RV Park Balance Sheet Prev Year Comparison As of March 31, 2024

	Mar 31, 24	Mar 31, 23	\$ Change
<b>Total 4039 · Improvements</b>	384,057.69	384,057.69	0.00
<b>4052 · Pool &amp; Spa Upgrades</b>			
4030 · Pool Chair Lifts	11,277.10	11,277.10	0.00
4050 · Spa	18,898.30	12,603.30	6,295.00
4053 · Pool Construction	84,636.00	84,636.00	0.00
4054 · Pool Furniture	6,358.29	5,064.20	1,294.09
4055 · Pool Re-Wiring	1,291.00	1,291.00	0.00
4056 · Pool Heaters	15,090.00	15,090.00	0.00
4057 · New Pool Cover (020117)	6,290.00	6,290.00	0.00
4052 · Pool & Spa Upgrades - Other	3,347.64	3,347.64	0.00
<b>Total 4052 · Pool &amp; Spa Upgrades</b>	147,188.33	139,599.24	7,589.09
<b>4058 · Submersible Pump (2)</b>	41,985.44	41,985.44	0.00
<b>4059 · Buildings</b>			
4021 · Pre Construction 2020 - 10/31	18,777.48	18,777.48	0.00
4022 · Portable Restrooms and Showers	17,440.00	17,440.00	0.00
4051 · CIP	1,710,869.91	1,710,752.79	117.12
4059 · Buildings - Other	122,802.00	122,802.00	0.00
<b>Total 4059 · Buildings</b>	1,869,889.39	1,869,772.27	117.12
<b>4070 · Laundry Facility</b>	98,880.26	98,880.26	0.00
<b>4080 · Equipment</b>			
4081 · Laptop	1,800.71	1,800.71	0.00
4082 · Office Equipment	8,124.21	4,060.21	4,064.00
4080 · Equipment - Other	44,850.91	43,335.43	1,515.48
<b>Total 4080 · Equipment</b>	54,775.83	49,196.35	5,579.48
<b>4090 · Vehicles</b>	28,717.89	28,717.89	0.00
<b>4999 · Accumulated Depreciation</b>			
4220 · Accum Depr. - Building	-114,451.04	-114,451.04	0.00
4230 · Accum Depr- Pool Chair Lifts	-7,387.00	-7,387.00	0.00
4233 · Accum Depr- Security Sysytem	-10,564.96	-10,564.96	0.00
4240 · Accum Depr - Improvements	-279,456.04	-279,456.04	0.00
4241 · Accum Depr- Land Improvements	-14,990.96	-14,990.96	0.00
4242 · Accum Depr- Capital Improve	-7,187.96	-7,187.96	0.00
4250 · Accum Depr-Spa	-10,778.00	-10,778.00	0.00
4253 · Accum Derp- Pool	-42,536.04	-42,536.04	0.00
4260 · Accum Depr - Furniture & Fixtur	-5,438.06	-5,438.06	0.00
4270 · Accum Depre-Washer/Dryer	-54,898.00	-54,898.00	0.00
4280 · Accum Depr - Equipment	-46,822.04	-46,822.04	0.00
4290 · Accum Depr - Vechicles	-30,218.00	-30,218.00	0.00
4300 · Accum Depr - Phase 1	-50,093.08	-50,093.08	0.00
4301 · Accum Depr - Phase 2	-12,509.04	-12,509.04	0.00
4302 · Accum Depr - Phase 3	-15,792.00	-15,792.00	0.00
4303 · Accum Depr - Phase 4	-26,938.96	-26,938.96	0.00
4304 · Accum Depr - Phase 5	-21,406.00	-21,406.00	0.00
4305 · Accum Depr - Submersible Pumps	-226.96	-226.96	0.00
4306 · Accum Dep - Phase 6	-157.00	-157.00	0.00
<b>Total 4999 · Accumulated Depreciation</b>	-751,851.14	-751,851.14	0.00
<b>5000 · Mobile Home-Furniture &amp; Fixture</b>	11,013.97	11,013.97	0.00
<b>Total Fixed Assets</b>	2,216,765.63	2,203,479.94	13,285.69
<b>Other Assets</b>			
4500 · Unrealized Gain/Loss Investment	-772.85	-772.85	0.00
4510 · Suspense	12,750.00	12,750.00	0.00
<b>Total Other Assets</b>	11,977.15	11,977.15	0.00
<b>TOTAL ASSETS</b>	<b>2,781,437.65</b>	<b>2,495,574.10</b>	<b>285,863.55</b>
<b>LIABILITIES &amp; EQUITY</b>			
<b>Liabilities</b>			
<b>Current Liabilities</b>			

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Cash Basis

**Holiday RV Park**  
**Balance Sheet Prev Year Comparison**  
**As of March 31, 2024**

	Mar 31, 24	Mar 31, 23	\$ Change
<b>Accounts Payable</b>			
20000 · Accounts Payable	-0.01	-0.01	0.00
<b>Total Accounts Payable</b>	-0.01	-0.01	0.00
<b>Credit Cards</b>			
Home Depot - 3600	1,892.09	0.00	1,892.09
Mechanics Bank CC	3,388.51	4,924.30	-1,535.79
<b>Total Credit Cards</b>	5,280.60	4,924.30	356.30
<b>Other Current Liabilities</b>			
5001 · Snowbird Deposits	4,884.16	4,884.16	0.00
5002 · Mobile Home Security Deposit	-11.96	-11.96	0.00
5030 · Accrued Payroll	8,118.96	8,118.96	0.00
5032 · Accrued Compensated Abs	4,801.73	4,801.73	0.00
5037 · Loan - Westwood Capital	266,725.27	359,444.36	-92,719.09
5040 · Gift Certificate Payable	-157.50	-157.50	0.00
5170 · T.O.T. Payable	-10,518.41	-13,273.97	2,755.56
5240 · Corp Income Tax Payable	616.00	616.00	0.00
5250 · Garnishments	1,023.70	1,023.70	0.00
5300 · Deferred Tax Liability	23,200.00	23,200.00	0.00
5325 · Calsavers	-296.73	26.13	-322.86
<b>Total Other Current Liabilities</b>	298,385.22	388,671.61	-90,286.39
<b>Total Current Liabilities</b>	303,665.81	393,595.90	-89,930.09
<b>Total Liabilities</b>	303,665.81	393,595.90	-89,930.09
<b>Equity</b>			
6800 · Capital Contributions	32,300.00	32,300.00	0.00
6900 · Retained Earnings	2,333,131.89	1,957,543.15	375,588.74
Net Income	112,339.95	112,135.05	204.90
<b>Total Equity</b>	2,477,771.84	2,101,978.20	375,793.64
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>2,781,437.65</b>	<b>2,495,574.10</b>	<b>285,863.55</b>

**Holiday RV Park**  
**Occupancy By Site Type**  
 From 01 Mar 2024 To 31 Mar 2024

Description	Period	Site	Avail	Maint	Used	Unused	RevPAR	Occ %	Discount	Taxes	Gross Revenue	Nett Revenue	Gross Avg (RevPOR)	Nett Avg (RevPOR)	Avg LOS	Conf %	Occupants
Back-in 33-39ft Site (30 Amp)	Days	39	1209	0	757	452	27.83	62.61	484.65	0.00	33,643.44	33,643.44	44.44	44.44	8.23	0.00	169.5
Back-in 33-36ft Site (30/50 Amp)	Days	43	1332	1	822	510	20.25	61.71	289.00	0.00	26,968.13	26,968.13	32.81	32.81	11.26	0.00	133.5
Back-in 36-39ft Site (30 Amp)	Days	8	248	0	120	128	8.15	48.39	8.80	0.00	2,020.80	2,020.80	16.84	16.84	7.06	0.00	34
Back-in 36-39ft Site (30/50 Amp)	Days	47	1457	0	1021	436	20.96	70.08	458.86	0.00	30,536.32	30,536.32	29.91	29.91	12.01	0.00	175
Narrow 30-34ft Back-in Site (No Slides - 30 Amp)	Days	15	465	0	171	294	12.78	36.77	89.85	0.00	5,944.07	5,944.07	34.76	34.76	7.43	0.00	44
700s 41-50ft Back-in Site (30/50 Amp)	Days	4	124	0	42	82	55.42	33.87	0.00	0.00	6,871.68	6,871.68	163.61	163.61	4.20	0.00	21
Pull-Thru 70-73ft Site (30/50 Amp)	Days	15	465	0	97	368	17.08	20.86	193.60	0.00	7,940.06	7,940.06	81.86	81.86	6.47	0.00	31
Monthly	Days	39	1209	0	1180	29	21.61	97.60	0.00	0.00	26,124.09	26,124.09	22.14	22.14	29.50	0.00	80
<b>Grand Total:</b>		<b>210</b>	<b>6509</b>	<b>1</b>	<b>4210</b>	<b>2299</b>	<b>21.52</b>	<b>64.68</b>	<b>1,524.76</b>	<b>0.00</b>	<b>140,048.59</b>	<b>140,048.59</b>	<b>33.27</b>	<b>33.27</b>	<b>11.86</b>	<b>0.00</b>	<b>688</b>

**Holiday RV Park**  
**Occupancy By Site Type**  
 From 01 Mar 2023 To 31 Mar 2023

Description	Period	Site	Avail	Maint	Used	Unused	RevPAR	Occ %	Discount	Taxes	Gross Revenue	Nett Revenue	Gross Avg (RevPOR)	Nett Avg (RevPOR)	Avg LOS	Conf %	Occupants
Back-in 33-39ft Site (30 Amp)	Days	39	1209	0	684	525	24.01	56.58	1,419.30	0.00	29,029.96	29,029.96	42.44	42.44	11.79	0.00	104
Back-in 33-36ft Site (30/50 Amp)	Days	43	1333	0	720	613	13.94	54.01	95.70	0.00	18,578.43	18,578.43	25.80	25.80	14.12	0.00	94
Back-in 36-39ft Site (30 Amp)	Days	8	248	0	178	70	10.17	71.77	88.60	0.00	2,522.97	2,522.97	14.17	14.17	11.87	0.00	30
Back-in 36-39ft Site (30/50 Amp)	Days	47	1457	0	909	548	16.38	62.39	462.11	0.00	23,861.80	23,861.80	26.25	26.25	13.17	0.00	136
Narrow 30-34ft Back-in Site (No Slides - 30 Amp)	Days	15	465	0	67	398	4.52	14.41	21.30	0.00	2,103.18	2,103.18	31.39	31.39	3.72	0.00	34
700s 41-50ft Back-in Site (30/50 Amp)	Days	4	124	0	87	37	30.65	70.16	61.60	0.00	3,800.70	3,800.70	43.69	43.69	8.70	0.00	21
Pull-Thru 70-73ft Site (30/50 Amp)	Days	15	465	0	67	398	11.25	14.41	98.80	0.00	5,229.42	5,229.42	78.05	78.05	6.09	0.00	22
Monthly	Days	39	1209	0	1201	8	20.29	99.34	0.00	0.00	24,535.35	24,535.35	20.43	20.43	30.79	0.00	78
<b>Grand Total:</b>		<b>210</b>	<b>6510</b>	<b>0</b>	<b>3913</b>	<b>2597</b>	<b>16.85</b>	<b>60.11</b>	<b>2,247.41</b>	<b>0.00</b>	<b>109,661.81</b>	<b>109,661.81</b>	<b>28.02</b>	<b>28.02</b>	<b>14.44</b>	<b>0.00</b>	<b>519</b>

## Holiday RV Park

# Occupancy By Rate

From 01 Mar 2024 To 31 Mar 2024

Description	Total Res	Available Nights	Used Nights	% Total of Report Reservations	% Used Against	Gross Revenue	Nett Revenue	% of Total Reports
Board Meeting	2	6509	4	0.10	0.06	0.00	0.00	0.00
Member Daily (No Charge)	109	6509	713	16.94	10.95	60.00	60.00	0.04
Member Rate (Non-Prime)	2	6509	21	0.50	0.32	1,323.89	1,323.89	0.95
Member Rate (Prime)	1	6509	10	0.24	0.15	1,148.33	1,148.33	0.82
Mid-Week Special	3	6509	9	0.21	0.14	548.73	548.73	0.39
Monthly	41	6509	1211	28.76	18.61	26,806.09	26,806.09	19.14
Non-Member	88	6509	420	9.98	6.45	53,358.41	53,358.41	38.10
Parking	53	6509	158	3.75	2.43	1,580.00	1,580.00	1.13
Snowbird (Member)	40	6509	1240	29.45	19.05	30,571.13	30,571.13	21.83
Snowbird (Non-Member)	10	6509	271	6.44	4.16	14,635.19	14,635.19	10.45
Snowbird P/T (Member)	3	6509	93	2.21	1.43	2,968.00	2,968.00	2.12
Snowbird P/T (Non-Member)	3	6509	60	1.43	0.92	7,048.82	7,048.82	5.03
<b>Grand Total:</b>	<b>355</b>	<b>6509</b>	<b>4210</b>	<b>100.00</b>	<b>64.68</b>	<b>140,048.59</b>	<b>140,048.59</b>	<b>100.00</b>

NOTE: Revenue figures represent Tariff Quoted For all reservations. Sundries, Periodic And Repeat Charges are Not included. Rooms marked as maintenance are not counted as available on this report unless you have chosen the option 'Include Maintenance in Avail for Occupancy' under Property Information. Day use reservations are Not counted As used unless you have chosen the Option 'Include Day Use in Used for Occupancy' under Property Information.

## Holiday RV Park

# Occupancy By Rate

From 01 Mar 2023 To 31 Mar 2023

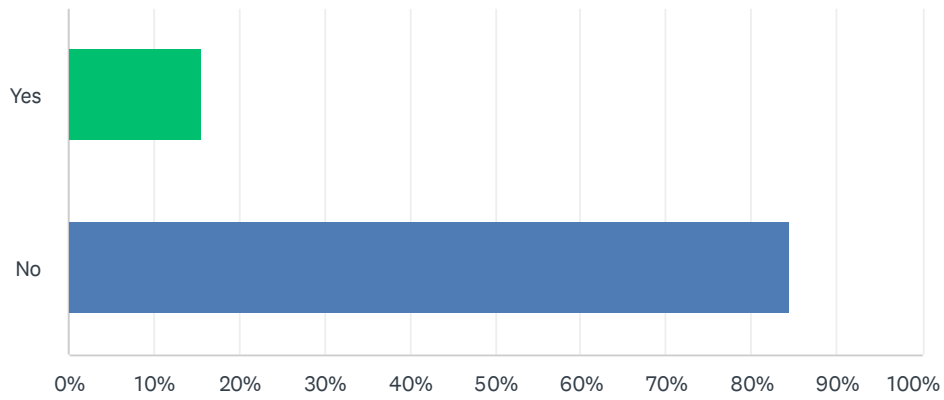
Description	Total Res	Available Nights	Used Nights	% Total of Report Reservations	% Used Against	Gross Revenue	Nett Revenue	% of Total Reports
Board Meeting	1	6510	3	0.08	0.05	50.00	50.00	0.05
Member Daily (No Charge)	86	6510	534	13.65	8.20	10.00	10.00	0.01
Member Rate (Non-Prime)	1	6510	2	0.05	0.03	96.18	96.18	0.09
Mid-Week Special	2	6510	8	0.20	0.12	731.64	731.64	0.67
Monthly	40	6510	1232	31.48	18.92	25,165.35	25,165.35	22.95
Non-Member	65	6510	285	7.28	4.38	40,648.64	40,648.64	37.07
Parking	19	6510	91	2.33	1.40	890.00	890.00	0.81
Snowbird (Member)	49	6510	1510	38.59	23.20	33,705.00	33,705.00	30.74
Snowbird (Non-Member)	5	6510	155	3.96	2.38	5,665.00	5,665.00	5.17
Snowbird P/T (Member)	3	6510	93	2.38	1.43	2,700.00	2,700.00	2.46
<b>Grand Total:</b>	<b>271</b>	<b>6510</b>	<b>3913</b>	<b>100.00</b>	<b>60.11</b>	<b>109,661.81</b>	<b>109,661.81</b>	<b>100.00</b>

NOTE: Revenue figures represent Tariff Quoted For all reservations. Sundries, Periodic And Repeat Charges are Not included. Rooms marked as maintenance are not counted as available on this report unless you have chosen the option 'Include Maintenance in Avail for Occupancy' under Property Information. Day use reservations are Not counted As used unless you have chosen the Option 'Include Day Use in Used for Occupancy' under Property Information.



### Q1 Is this your first visit?

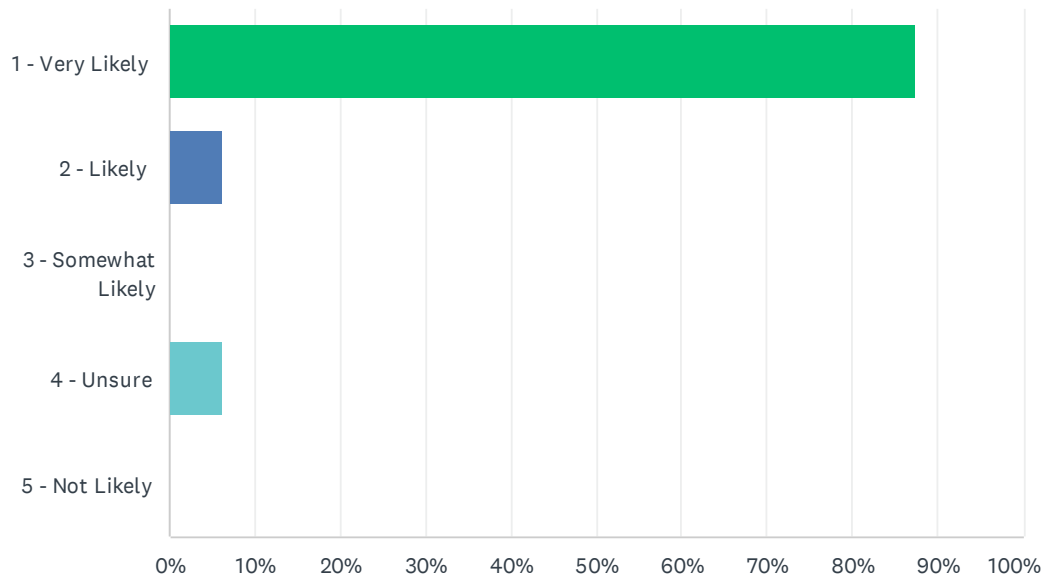
Answered: 32 Skipped: 0



ANSWER CHOICES	RESPONSES	
Yes	15.63%	5
No	84.38%	27
TOTAL		32

## Q2 How likely would you be to stay at this Park again?

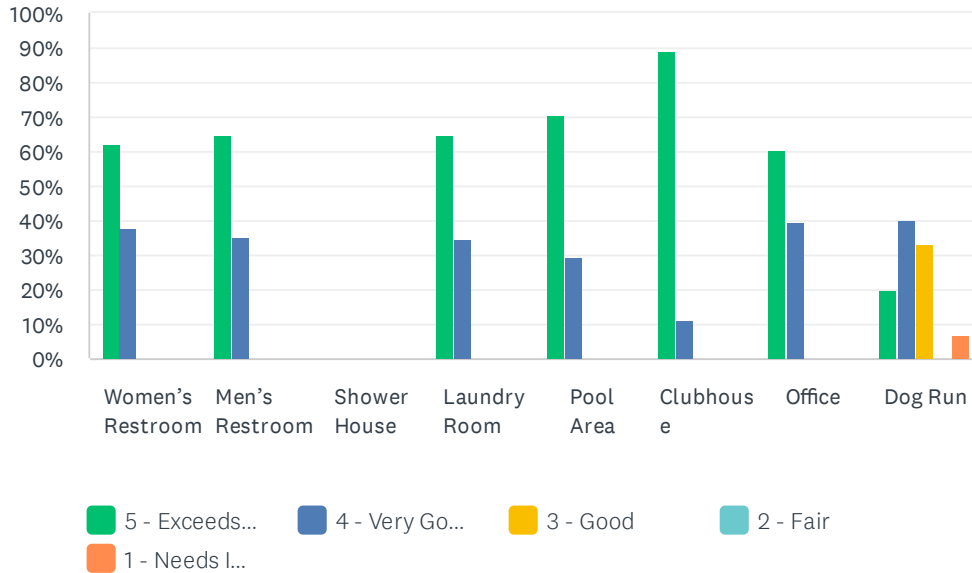
Answered: 32 Skipped: 0



ANSWER CHOICES	RESPONSES	
1 - Very Likely	87.50%	28
2 - Likely	6.25%	2
3 - Somewhat Likely	0.00%	0
4 - Unsure	6.25%	2
5 - Not Likely	0.00%	0
<b>TOTAL</b>		<b>32</b>

### Q3 If you used the following facilities, please rate their cleanliness from 1 - 5 , with "5" exceeding your expectations:

Answered: 31 Skipped: 1



	5 - EXCEEDS EXPECTATIONS	4 - VERY GOOD	3 - GOOD	2 - FAIR	1 - NEEDS IMPROVEMENT	TOTAL	WEIGHTED AVERAGE
Women's Restroom	61.90% 13	38.10% 8	0.00% 0	0.00% 0	0.00% 0	21	1.38
Men's Restroom	64.71% 11	35.29% 6	0.00% 0	0.00% 0	0.00% 0	17	1.35
Shower House	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0	0.00
Laundry Room	65.00% 13	35.00% 7	0.00% 0	0.00% 0	0.00% 0	20	1.35
Pool Area	70.37% 19	29.63% 8	0.00% 0	0.00% 0	0.00% 0	27	1.30
Clubhouse	88.89% 16	11.11% 2	0.00% 0	0.00% 0	0.00% 0	18	1.11
Office	60.71% 17	39.29% 11	0.00% 0	0.00% 0	0.00% 0	28	1.39
Dog Run	20.00% 3	40.00% 6	33.33% 5	0.00% 0	6.67% 1	15	2.33

## Q4 Please rate your satisfaction with our Park's services:

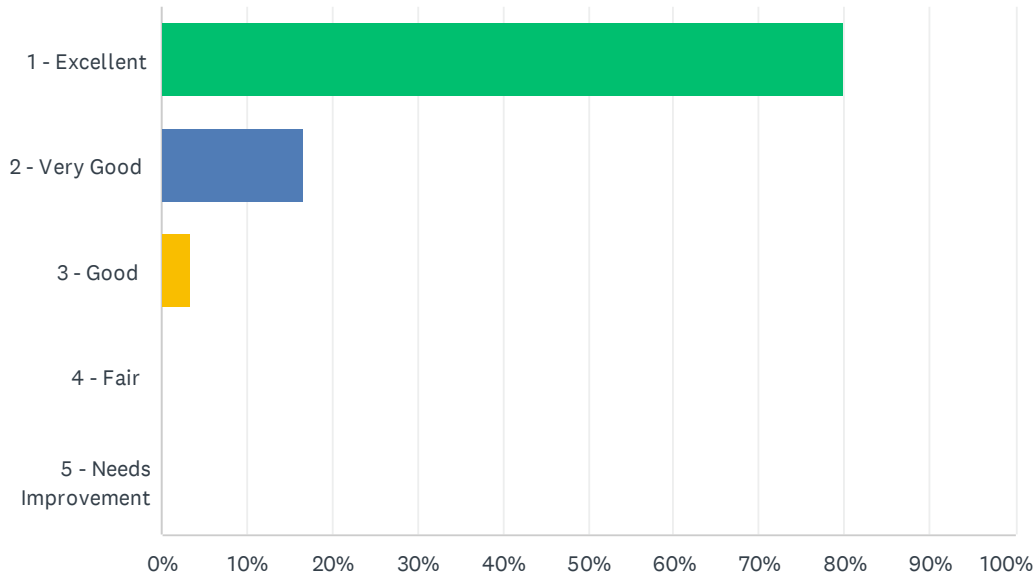
Answered: 31 Skipped: 1



	5 - EXCELLENT	4 - VERY GOOD	3 - GOOD	2- FAIR	1 - NEEDS IMPROVEMENT	TOTAL	WEIGHTED AVERAGE
Reservation Process	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0	0.00
Appearance of Office	63.33% 19	26.67% 8	6.67% 2	3.33% 1	0.00% 0	30	1.50
Safety and Security	60.00% 18	33.33% 10	6.67% 2	0.00% 0	0.00% 0	30	1.47
Wi-Fi Quality	26.67% 8	20.00% 6	36.67% 11	3.33% 1	13.33% 4	30	2.57
Quality of Cable Service	26.09% 6	34.78% 8	21.74% 5	4.35% 1	13.04% 3	23	2.43
Professionalism of Office Staff	77.42% 24	22.58% 7	0.00% 0	0.00% 0	0.00% 0	31	1.23
Professionalism of Maintenance Staff	79.31% 23	17.24% 5	3.45% 1	0.00% 0	0.00% 0	29	1.24
Staff Knowledge and Helpfulness	79.31% 23	13.79% 4	6.90% 2	0.00% 0	0.00% 0	29	1.28
Speed of Check-in Process	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0.00% 0	0	0.00

## Q5 Please rate your overall satisfaction with your most recent stay at Holiday RV Park:

Answered: 30 Skipped: 2



ANSWER CHOICES	RESPONSES	
1 - Excellent	80.00%	24
2 - Very Good	16.67%	5
3 - Good	3.33%	1
4 - Fair	0.00%	0
5 - Needs Improvement	0.00%	0
<b>TOTAL</b>		<b>30</b>

## Q6 Do you have any other comments, questions, or concerns? Please include your contact information if you wish to be contacted by Park Management.

Answered: 15 Skipped: 17

#	RESPONSES	DATE
1	Kim with Matience and Jennifer in the front off went above and beyond for us. My wife and I came over from the valley and I left our trailer keys at home. We tried to make access but couldn't. I found Kim and asked him if there was any way possible he could get into our trailer? He said no but let him call someone that might know if there were extra keys that my parents left in the office. Jennifer came down and found our keys after hours. They were both very polite and professional. I think them both for going above and beyond for us. James Ramsey	3/29/2024 10:13 PM
2	thank you for a great time and being kid friendly	3/27/2024 10:03 PM
3	Wish spaces were wider, it's always a tight fit.	3/27/2024 5:18 PM
4	Was a great stay. Very friendly staff.	3/25/2024 10:12 PM
5	None	3/18/2024 11:01 AM
6	If you could thank Jennifer, Luke, Kim and Aaron for making our stay paradise as always. Mike , Brandon and kolleen.	3/17/2024 9:11 AM
7	Always a pleasure visiting from Canada. You guys make us feel so welcome and we can't wait to get there again!	3/11/2024 3:24 PM
8	Always enjoy staying at Holiday Rv	3/9/2024 4:14 AM
9	My stay was good other than the fact the ground is not prepared for rain👤 Love my home away from home 👍	3/4/2024 3:08 PM
10	Park looks great, and office staff is awesome come paired to other rv parks	2/29/2024 4:03 PM
11	Better WiFi and hours of spa, stay open longer. Overall thank you very much. We come here often, see you in August	2/26/2024 11:12 AM
12	We love being members and staying here at Holiday RV Park, the office staff are always friendly, helpful and professional, the maintenance staff are also awesome and very helpful, friendly and professional.	2/25/2024 5:44 PM
13	It was great to spend some time at the Park, look forward to our next visit! Staff were great, as always!	2/19/2024 3:10 PM
14	Very clean and well kept park and staff is very friendly and helpful.	2/18/2024 6:02 PM
15	Love the park!!	2/3/2024 2:56 PM

3.9. "Rules and Regulations" means the rules and regulations of the Park, as amended from time to time.

3.10. "Tenant" means the owner or operator of a recreational vehicle who has been an occupant at the Premises, as defined at paragraph 3.6, for more than thirty (30) consecutive days, as defined in Civil Code § 799.32.

3.11. The definitions set forth in subparagraphs 3.1 through 3.10 shall apply unless the context indicates that a different meaning is intended.

#### **4. REQUIREMENTS FOR ELIGIBILITY.**

4.1. Monthly rental sites in the Park are limited in number and are available only to persons who are named owners in a deed evidencing an undivided ownership interest in the Park (a "Deed Owner"). At least one (1) Tenant named in this Agreement must be a Deed Owner who was the original Deed Owner named in the Park's waiting list for monthly rental sites. Persons who are not Deed Owners are not eligible for tenancy under this Agreement.

4.2. No Deed Owner may be a tenant in the Park under more than one (1) monthly rental agreement at any one time. In addition, only one (1) rental agreement per deed will be permitted.

4.3. Tenant must personally occupy the Premises for at least seven (7) days per calendar quarter. Tenant must notify Park Management of such occupancy so that the Park may document Tenant's compliance with this requirement. Tenant's failure to personally occupy the Premises for at least seven (7) days during a calendar quarter constitutes a default under this Agreement, such that Owner, at its sole discretion, may terminate this Agreement.

#### **5. TERM.**

5.1. The tenancy created under this Agreement shall be on a month-to-month basis and shall commence on \_\_\_\_\_ 20\_\_\_\_.

5.2. In no event shall this Agreement extend beyond six (6) months from the date of the signing of this Agreement.

5.3. After the expiration of this Agreement, Tenant shall vacate the Park for a time of not less than two (2) days. Thereafter, provided that Tenant shall have vacated the Lot and the Park for at least two (2) days and has not otherwise defaulted under the terms of this Agreement, Tenant may return to the Park and apply to reoccupy the Premises under a new rental agreement, subject to the eligibility requirements set forth in Section 4 of this Agreement.

3.9. "Rules and Regulations" means the rules and regulations of the Park, as amended from time to time.

3.10. "Tenant" means the owner or operator of a recreational vehicle who has been an occupant at the Premises, as defined at paragraph 3.6, for more than thirty (30) consecutive days, as defined in Civil Code § 799.32.

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4.2. No Deed Owner may be a tenant in the Park under more than one (1) monthly rental agreement at any one time. In addition, only one (1) rental agreement per deed will be permitted.

4.3. Tenant must personally occupy the Premises for at least fourteen (14) days per six (6) month tenancy period under this Agreement. Tenant must notify Park Management of such occupancy so that the Park may document Tenant's compliance with this requirement. Tenant's failure to personally occupy the Premises for at least fourteen (14) days per six (6) month tenancy period constitutes a default under this Agreement, such that Owner, at its sole discretion, may terminate this Agreement. No exemptions to this requirement will be granted.

#### **5. TERM.**

5.1. The tenancy created under this Agreement shall be on a month-to-month basis and shall commence on \_\_\_\_\_ 20\_\_.




5.2. In no event shall this Agreement extend beyond six (6) months from the date of the signing of this Agreement.

5.3. After the expiration of this Agreement, Tenant shall vacate the Park for a time of not less than two (2) days. Thereafter, provided that Tenant shall have vacated the Lot and the Park for at least two (2) days and has not otherwise defaulted under the terms of this Agreement, Tenant may return to the Park and apply to reoccupy the Premises under a new rental agreement, subject to the eligibility requirements set forth in Section 4 of this Agreement.



# Shopping Cart

Your order will ship via a freight carrier and will be delivered curbside due to oversized items in your cart.

ITEM	PRICE	QTY	SUBTOTAL
 <p><b>CLASSIC ADIRONDACK</b> Classic Folding Adirondacks With Connecting Table SKU#: PWS562-1-NV Navy</p>	\$695.00	1	\$695.00
 <p><b>CLASSIC ADIRONDACK</b> Classic Adirondack Folding Ottoman SKU#: OT53NV Navy</p>	\$109.00	2	\$218.00
 <p><b>CLASSIC ADIRONDACK</b> Classic Folding</p>	\$695.00	2	\$1,390.00

## SUMMARY

Subtotal \$4,438.00  
 Shipping **FREE**  
 Sales Tax \$343.97

**Your Current Total \$4,781.97**

Estimated Ship Date: **4/1 - 4/3\***

\*When you order by 3pm ET 3/20

Checkout



OTHER PAYMENT METHODS





Search



Account

Orders & Returns



Shop Grocery Same-Day Deals Business Delivery Optical Pharmacy Services Photo Travel Membership Locations

My Warehouse

San Luis Obispo

Closed: Open 10:00 AM Thursday

Delivery Location

93449

Lists / Buy Again

### Cart (3 Items)



Sunvilla 10' Round Solar LED Market Umbrella

Item 1713505

Color: Blue

\$164.99

\$25 OFF



Remove

Total  
\$164.99

Standard : Shipping & Handling Included

Estimated Delivery

Monday, April 8, 2024

Express 1 to 2 Business Days : \$26.23

Estimated Delivery

Friday, April 5, 2024

Delivery Details

Add to List | Save for Later



Sunvilla 10' Round Solar LED Market Umbrella

Item 1713474

Color: Tan

\$164.99

\$25 OFF



Remove

Total  
\$329.98

Standard : Shipping & Handling Included

Estimated Delivery

Monday, April 8, 2024

Express 1 to 2 Business Days : \$52.46

Estimated Delivery

Friday, April 5, 2024

Delivery Details

Add to List | Save for Later



EARN 2% CASH BACK REWARDS at Costco warehouses or at Costco.com with the Costco Anywhere Visa® Card by Citi

4% on eligible gas and EV charging for the first \$7,000 per year, then 1% thereafter

3% on restaurants and eligible travel

1% on everything else

Apply Today

Subtotal \$494.97

Discount on Order -\$75.00

Shipping & Handling for 93449-2902 \$0.00

Estimated Total \$419.97

Applicable taxes will be calculated at checkout.

Checkout

Feedback

EXPRESS CHECKOUT



## 1. Shipping & Delivery

### Contact Details

#### Email

You are logged in as aaron@holidayrvpark.org.

#### Phone

#### Extension (Optional)

Our team may need to contact you regarding shipping or order questions.

### Delivery Address

#### First Name

#### Last Name

#### Street Address

#### Apartment / Unit / Suite (Optional)

#### ZIP

#### City

#### State

#### Country

### Delivery Method

We will deliver to the front door of your home or building.

#### Upgrade Delivery Service (Optional):

Inside Room (\$119)

Our team will bring your order to whatever room you specify. This is a great option for apartments, multi-level houses, or when no one's home or keen to help lift a heavy box.

Inside + Assembly (\$199)

## Order Summary

Delivery ETA: Mar 16 – Apr 1



Subtotal	\$297
Shipping	\$49
Tax (Sales)	\$26.82
<b>Total</b>	<b>\$372.82</b>



as low as \$32/month. [Affirm financing](#)



Limited stock available. Order now to ensure the fastest delivery.



30 day [satisfaction guarantee](#).



Mike's Quality Pool & Spa Repair

P.O. Box 163  
Nipomo Ca 93444

# Estimate

Date	Estimate No.
4/2/2024	164

Name/Address

HOLIDAY RV PARK  
100 S. DOLLIVER  
PISMO BEACH CA 93449

		Project	
Description	Qty	Rate	Total
ESTIMATE FOR (2) NEW RAYPAK ASME COMMERCIAL 407,000 BTU HEATER FOR SWIMMING POOL , INCLUDES PARTS, TAX & LABOR	2	6,295.00	12,590.00
ESTIMATE TO REPLACE (2) VSF3 PENTAIR POOL PUMPS, INCLUDES PARTS, TAX & LABOR	2	3,295.00	6,590.00
		<b>Total</b>	<b>\$19,180.00</b>

Phone #
805 458-1344

# RAYPAK POOL HEATER LIMITED WARRANTY

## SCOPE OF WARRANTY

Raypak, Inc. (“Raypak”) warrants to the original owner that the below model pool and spa heater (the “Heater”) when installed in the contiguous 48 states of the United States of America with a pool or spa by a properly licensed installer will be free from defects in materials and workmanship under normal use and service for the Applicable Warranty Period. The foregoing warranty will extend to subsequent owners solely as required by applicable state law. Under this Limited Warranty, Raypak will, at its option, repair or furnish a replacement for any defective part of the HEATER. The repair or replacement will be warranted for only the unexpired portion of the original Applicable Warranty Period (as defined below).

Pursuant to this Limited Warranty and subject to the Conditions and Exclusions indicated below, Raypak will, at its option, repair or replace (cost of freight, installation, cost of fuel, and service labor at owner’s expense) any part of the Heater (or at Raypak’s option, the entire Heater) that malfunctions that under normal use and service within the Applicable Warranty Period. **YOUR SOLE AND EXCLUSIVE REMEDY UNDER THIS LIMITED WARRANTY SHALL BE PRODUCT REPAIR OR REPLACEMENT AS PROVIDED HEREIN.** In the event of a repair or replacement pursuant to this Limited Warranty, the repaired or replacement part/parts/ Heater will be warranted for only the unexpired portion of the original Warranty Period; however, your warranty will be extended for any time your Heater is being repaired or retained for work being performed under the warranty. All Heaters or component parts that are replaced will become the property of Raypak.

## EFFECTIVE DATE

The Effective Date of Warranty coverage is the date of original installation if properly documented with proof of installation by a licensed contractor; otherwise, it is the date of manufacture plus 30-days. All Applicable Warranty Periods specified in this Limited Warranty are measured from the Effective Date.

## APPLICABLE WARRANTY PERIOD

If the HEATER is installed with a pool or spa, the Applicable Warranty Period is as set forth below with respect to each specific model.

MODELS	WARRANTY PERIOD
<b>AVIA Standard Models with copper heat exchanger: 264*, 404*</b>	Two (2) years following the Effective Date for parts and labor.
<b>AVIA HD Models with NiTek heat exchanger: 264*, 404*</b>	Two (2) years following the Effective Date for parts and labor. Notwithstanding the foregoing, the NiTek heat exchanger is warranted for three (3) years following the Effective Date for parts and labor.
<b>Pool and Spa Heater Models: 106A, 156A*, 206A*, 266A*, 336A*, 406A*, 207A*, 267A*, 337A*, 407A*</b>	Two (2) years following the Effective Date for parts and labor.
<b>ASME Pool and Spa Heater Models: 206A, 266A, 336A, 406A, 207A, 267A, 337A, 407A</b>	One (1) year following the Effective Date for parts and labor.

Effective: 08-10-2023

Replaces: 07-14-2023

P/N: 100-10000378 Rev. 05



MODELS	WARRANTY PERIOD
<b>Professional Pool and Spa Heater</b> <b>Models: Professional digital heaters</b> <b>268A, 408A, SR-410</b>	Three (3) years following the Effective Date for parts and labor.
<b>Heat Pump Pool Heater Models: 2450, 3450, 4450, 5450, 6450, 8450, TWPH 4550, 5550, 6550, 6550EHC, 8550, &amp; 8550EHC and Professional Series PS-9350ti, PS9353ti, PS10353ti, PS10354ti, PS10355ti</b>	Two (2) years following the Effective Date for labor and seven (7) years following the Effective Date for parts. Notwithstanding the foregoing, the titanium tube component of the titanium heat exchanger is warranted for ten (10) years following the Effective Date for parts and two (2) years following the Effective Date for labor.
<b>Crosswind Heat Pump Pool Heater</b> <b>Models: 30-I*, 40-I*, 50-I*, 65-I*</b>	One (1) year following the Effective Date for labor and two (2) years following the Effective Date for parts only. Notwithstanding the foregoing, the titanium tube component of the titanium heat exchanger is warranted for seven (7) years following the Effective Date for parts only, and one (1) year following the Effective Date for labor.
<b>E3T Single-Phase Pool and Spa Heater</b> <b>Models: 0005*, 0011*, 0018*, 0027*</b>  <b>E3T 3-Phase Commercial Pool Heater</b> <b>Models: 0018, 0024, 0030, 0045 and 0054</b>	One (1) year following the Effective Date labor and parts. Notwithstanding the foregoing, the electrical heating element of the Heater is warranted for only ninety days (90) following the Effective Date.

\* THIS WARRANTY PERIOD IS NOT AVAILABLE FOR HEATERS INSTALLED ANYWHERE OTHER THAN A SINGLE-FAMILY RESIDENTIAL DWELLING, AS THIS HEATER IS NOT INTENDED FOR COMMERCIAL INSTALLATION.

## LABOR AND SHIPPING COSTS

This Limited Warranty covers the reasonable cost of labor, where noted, for repairs or replacements covered by this Limited Warranty, provided that said repairs or replacements are performed by a Raypak designated service provider during the Warranty Period and Raypak has pre-authorized said repair or replacement. This Limited Warranty does NOT cover any travel time or other labor costs. There shall be no coverage of labor or parts costs or reimbursement for labor or parts costs if the repairs are performed by a service provider that is not designated by Raypak or are performed before Raypak has authorized the repair or replacement. Furthermore, unless applicable laws and regulations provide otherwise, this Limited Warranty does NOT cover any shipping costs to and from the service provider or to or from the installation site, freight costs, installation fees and costs, cost of fuel, and/or service labor. All of the foregoing costs and expenses are your responsibility, unless applicable laws and regulations provide otherwise.

## CONDITIONS AND EXCLUSIONS

The Limited Warranty applies only to the original owner of the Heater. This Limited Warranty also only applies to a Heater that is: (i) originally installed with a pool or spa in any of the contiguous 48 states of the United States of America or Hawaii or within any of the provinces and territories of Canada, (ii) installed by an installer that is licensed in accordance with applicable state, provincial, territorial, and local laws and regulations; (iii) installed in accordance with applicable local codes and ordinances, good trade practices, and the manufacturer's installation instructions; and (iv) still installed at its original place of installation with the original pool or spa of installation.

This Limited Warranty does NOT apply

1. If the Heater has been moved from its original place of installation, or if the original owner no longer owns the property where the original installation was made;
2. If the Heater is not properly installed by an installer that is licensed in accordance with applicable laws and regulations;
3. If the Heater is not properly installed in accordance with applicable local codes and ordinances, good trade practices, and the manufacturer's installation instructions;
4. If the rating plate(s) or serial number(s) are altered or removed;
5. If the Heater is modified in any way, or non-factory authorized accessories or other components are used in conjunction with the Heater;
6. To damage, malfunctions or failures resulting from failure to properly install, operate or maintain the Heater in accordance with the manufacturer's instructions;
7. To damage, malfunctions or failures resulting from abuse, act of nature, accident, fire, flood, freeze, lightning or the like;
8. To damage, malfunctions or failures resulting from the intrusion of animals, reptiles, insects, debris or the like;
9. To damage, malfunctions or failures resulting from [or due to] connected system control devices or third-party accessories;
10. To damage, malfunctions or failures resulting from refrigerant or other expendable materials or replacement of the same.
11. To performance problems caused by improper sizing of the electric service voltage, wiring or fusing;
12. To performance problems caused by using the heater in undersized or oversized applications (using the right input rate heater for a given volume of water) and water temperatures below 50 degrees Fahrenheit (10 degrees Celsius);
13. To use of any attachment, including without limitation, any energy saving device not authorized by the manufacturer;
14. To damage, malfunctions or failures resulting from misuse or neglect, including but not limited to, freeze-ups, operating the Heater with the cabinet door off, having flow restrictions or obstructions between the Heater outlet and the pool/spa, electrolysis due to an improperly installed salt chlorine generator, or not maintaining a proper chemical balance (PH level must be between 7.3 and 7.8 and total alkalinity between 80 and 150 PPM. Total dissolved solids (TDS) must be no greater than 3000 PPM. In saltwater chlorinated pools TDS must be no greater than 6000 PPM. Refer to your product owner's manual for chemical balance relative to type of pool.



15. To damage caused due to the presence of any corrosive or combustible chemicals in the vicinity of the heater;
16. To Raypak-supplied ProTek Shield™, which is not covered under any warranty (The ProTek Shield is a sacrificial protection device and will need to be replaced as part of routine service. Damage caused to the heater due to a depleted ProTek Shield that has not been replaced may affect the warranty of the heat exchanger); and
17. To the following Heater models if the Heater is installed anywhere other than a single-family residential dwelling, as these Heaters are not intended for commercial installation: (a) AVIA Models 264 and 404; (b) Pool and Spa Heater Models 106A, 156A, 206A, 266A, 336A, 406A, 207A, 267A, 337A, and 407A; (c) Crosswind Heat Pump Pool Heater Models 30-I, 40-I, 50-I, and 65-I; and (d) E3T Pool and Spa Heater Models 0005, 0011, 0018, and 0027.

## HOW TO MAKE A WARRANTY CLAIM

The original owner, upon discovery of the defect, must provide proof of purchase, model number, serial number, and date of installation to the dealer from whom he or she purchased the Heater. The dealer will contact Raypak for instructions regarding the claim and to determine the location of the nearest authorized service center. If the dealer is not available, the original owner must provide proof of purchase, model number, serial number, and date of installation to Raypak. Raypak may be contacted as follows:

	For Products Installed in the United States and Puerto Rico:	For Products Installed in Canada:
<b>E-mail:</b>	<b>warranty@raypak.com</b>	<b>Canada.warranty@rheem.com</b>
<b>Phone Number:</b>	(805)-278-5300	(800)-268-6966
<b>Address:</b>	2151 Eastman Avenue Oxnard, CA 93030	125 Edgeware Road, Unit 1 Brampton, Ontario L6Y 0P5

When making a claim please be ready to supply the model number, serial number, date of original installation and a description of the problem. Proper authorization MUST be obtained PRIOR to any repairs or replacements for this Limited Warranty to apply. This Limited Warranty is VOID if the Heater is repaired or altered in any way by ANY persons, entities, or agents other than those authorized by Raypak or if the Heater is repaired or altered in any way BEFORE Raypak authorizes the repair or replacement. Upon receipt of a claim, Raypak shall decide whether to repair or replace the Heater or any of its component parts. Raypak reserves at all times the right to inspect the Heater in order to verify any claimed defect. Raypak also reserves the right to have its representatives inspect the Heater, at the place of installation or at Raypak's factory or service center, to verify the claimed defect before determining whether the Heater is covered under this Limited Warranty and/or whether to repair or replace the Heater or any of its component parts.

## DISCLAIMER OF IMPLIED WARRANTIES AND REPRESENTATIONS

**THIS LIMITED WARRANTY IS THE ONLY WARRANTY GIVEN BY RAYPAK IN CONNECTION WITH THE HEATER. EXCEPT AS EXPRESSLY SET FORTH HEREIN, RAYPAK MAKES NO REPRESENTATIONS OR WARRANTIES OF ANY KIND, EXPRESS OR IMPLIED, WITH RESPECT TO THE HEATER. ALL IMPLIED WARRANTIES, INCLUDING ANY IMPLIED WARRANTY OF MERCHANTABILITY AND IMPLIED WARRANTY OF FITNESS FOR A PARTICULAR PURPOSE, ARE LIMITED TO THE SHORTEST PERIOD ALLOWED BY LAW.**

**Some jurisdictions do not allow limitations on the duration of implied warranties of merchantability or fitness, so this limitation may not apply to you.**

## DISCLAIMER OF REPRESENTATIONS OUTSIDE WARRANTY

Raypak makes no representations about the quality, durability, or need for service or repair of this heater other than the representations contained in this limited warranty. No one is authorized to make any other warranties or representations on Raypak's behalf.





**LIMITATION OF LIABILITY**

**RAYPAK'S SOLE LIABILITY WITH RESPECT TO ANY DEFECT SHALL BE AS SET FORTH IN THIS LIMITED WARRANTY. RAYPAK SHALL HAVE NO LIABILITY, INCLUDING ANY LIABILITY FOR WATER LEAKAGE, WHETHER UNDER THIS LIMITED WARRANTY OR IN CONTRACT, TORT, NEGLIGENCE OR OTHERWISE, FOR CLAIMS FOR SPECIAL, INCIDENTAL OR CONSEQUENTIAL DAMAGES, ALL OF WHICH ARE EXPRESSLY EXCLUDED. Some jurisdictions do not allow for the exclusion of incidental or consequential damages, so the above limitation or exclusion may not apply to you.**

**This limited warranty gives you specific legal rights, and you may also have other rights which may vary from state to state in the United States or in each province and territory of Canada.**

**DO NOT RETURN THIS DOCUMENT TO RAYPAK. KEEP IT WITH YOUR POOL HEATER OR BUSINESS RECORDS.**

Registration your product online at [www.raypak.com/warranty](http://www.raypak.com/warranty)





Pumps		
Single and Dual Speed Pumps	1 Year	✓
Single-Phase, TEFC Super Duty Pumps	2 Years	✓
SVRS Pumps	2 Years	✓
SuperFlo® VS, SuperFlo® VST and SuperMax® VS Variable Speed Pumps	2 Years	✓
WhisperFlo VST(#011533)	2 Years	✓
IntelliFlo (#011018, #011028, #011059, #011060 and IntelliPro (#P6E6VS4H-209, #013028)	2 Years	✓
IntelliFlo 2 VST (#011055) and IntelliPro 2 VST (#013001)	3 Years	✓
IntelliFlo VSF (#011056) and IntelliFloXF VSF (#022056)	3 Years	✓
IntelliPro VSF (#013004) and IntelliProXF VSF (#023056)	3 Years	✓
IntelliFlo3™ VSF and IntelliPro3™ VSF	3 Years	✓





**Polaris**

# VRX<sup>iQ+</sup>

## THE SMARTER WAY TO CLEAN



TRADE SERIES  
**EXCLUSIVE**



**SMART**



**POWERFUL**



**EASY TO USE**

**ROBOTIC**  
PREMIUM ROBOTIC POOL CLEANERS

# BECAUSE BRIGHTER POOLS BEGIN WITH A BRIGHTER POOL CLEANER

Ushering in the next evolution of intelligent robotic pool cleaners, the Polaris® VRX™ iQ+ provides strategic cleaning for a brilliantly clean pool you can clearly see. Offering the ultimate customized cleaning solution with SMART Cycle functionality that learns your

pool, calculating the most efficient amount of time to eliminate debris, the VRX iQ+ also provides full-featured iAquaLink® app control with more options than ever before.

## Even More Control Anytime, Anywhere



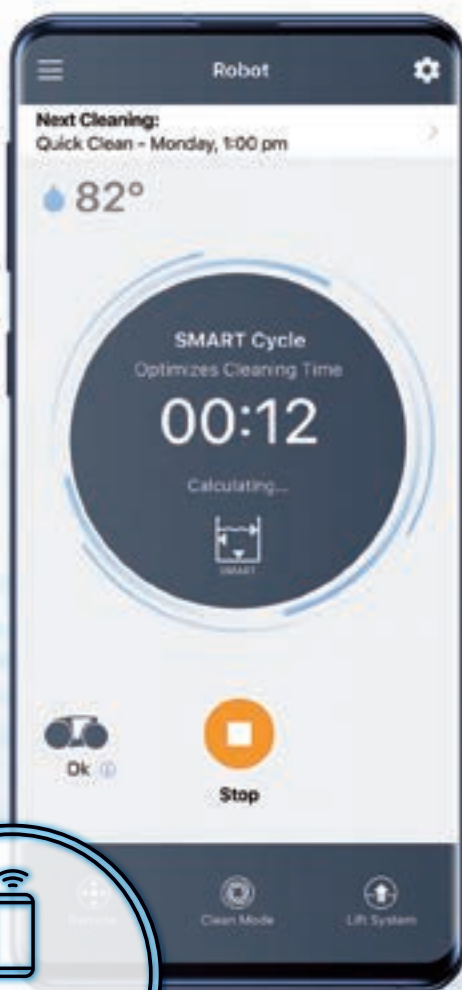
CONNECTS TO HOME Wi-Fi FOR REMOTE ACCESS



RECEIVES OVER-THE-AIR PERFORMANCE UPDATES



REMOTE CONTROL WITH TARGETED SPOT CLEANING



SCHEDULE RECURRING CLEANING CYCLES



VIEW WATER TEMPERATURE



CONVENIENCE AT YOUR FINGERTIPS

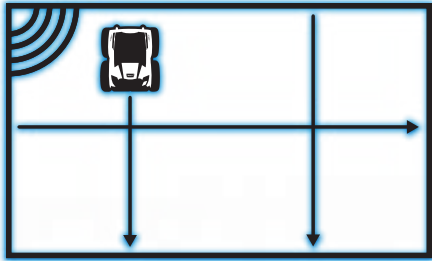
COUNTDOWN TIMER  
EASY LIFT REMOVAL SYSTEM  
7 CLEANING MODES  
TROUBLESHOOTING TIPS



App design is representative and subject to change.

# Intelligent Cleaning Optimized for your Pool

The Polaris® VRX™ iQ+ delivers an enhanced pool cleaning experience with new modes, additional sensors and more efficient patterning for a smarter way to clean.

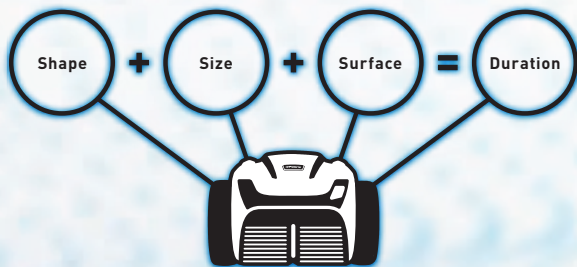
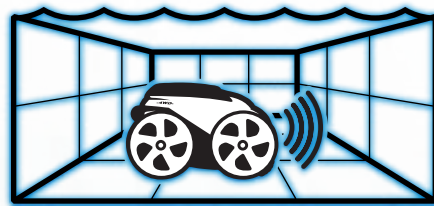


## DELIBERATE NAVIGATION

Thoroughly scans and measures your pool collecting pertinent information.

## SENSOR NAV SYSTEM™

Adjusts and adapts to fluctuating factors — such as water depth and acceleration — for comprehensive cleaning while providing status updates, like water temperature, to your iAquaLink® app.



## SMART CYCLE

Complete cleaning in less time. SMART Cycle Cleaning Mode assesses your pool's shape, size and surface material to calculate the optimal cleaning time needed to effectively and efficiently clean your entire pool.

## EVOLVING INTELLIGENCE

The VRX iQ+ is designed to enhance the experience over time with automatic performance updates via your home's Wi-Fi connection — ensuring you have the latest and greatest features, now and in the future.



## Premium Cleaning Features



### EASY TO REMOVE

Retrieve at Waterline —  
Water Evacuates for  
Light Removal



### EASY TO CLEAN

Remove – Shake – Spray  
Never Touch Debris Again



### EASY TO STORE

Premium Caddy Included  
Easy Assembly, No Tools



### TANGLE-REDUCING SWIVEL

Low-Torque, Waterproof  
Swivel Keeps Cable from  
Tangling During Operation

## POLARIS VRX iQ+ SPECIFICATIONS

Wi-Fi App Connectivity	Full-Featured iAquaLink® Control
Connection	70 ft. Double-Insulated Floating Cable with Tangle-Reducing Swivel
Filtration Method	Illuminated Extra-Large All-Purpose Filter Canister
Remote Control	In-App with Targeted Spot Cleaning Action
Cleaning Modes	SMART Cycle, Quick Clean, Deep Clean, Waterline Only, and Custom Modes
Cleaning Schedules	Schedule Recurring Programming In-App
Dirty Canister Indicator	In-App and On Control Box
Drive	4WD Navigates Obstacles
Vacuum Technology	Vortex
Easy Lift	In-App and On Control Box
Active Scrubbing	Dynamic Bladed Brushes
Transport and Storage	Powder-Coated Alloy Caddy (Included)



TRADE SERIES  
**EXCLUSIVE**

PolarisPool.com | 1.800.822.7933

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PART NUMBER:  
**FVRXIQP**

**ROBOTIC**  
PREMIUM ROBOTIC POOL CLEANERS

## Cart

\$1,649.00 (subtotal) - 1 item

**Delivery**  
1 item to 93449



**Polaris - VRX iQ+ Robotic Pool Cleaner with iAqualink Control**  
Item: 630436

Quantity: - 1 +

**Delivery to 93449**  
Delivered by Tuesday, Apr 02

*Store pickup unavailable for this item.*

**\$1,649.00**  
[Remove](#)

### Order Summary

**Promo Code**

 [Apply Code](#)

Applied Pool Perks - Free Shipping

Subtotal (1 item)	\$1,649.00
Shipping	Free
Tax <small>(Delivery and tax for 93449)</small>	\$127.80
<b>Total</b>	<b>\$1,776.80</b>


**Secure Checkout**

Estimated rewards this order: **\$82**  
FREE shipping applied.


Starting at \$87/mo or 0% APR with [affirm](#). [Learn more](#)

### Best Sellers


←
Feedback
→



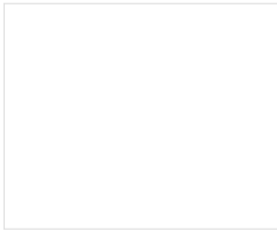
**Leslie's - 3 in Jumbo Chlorine Pool Tabs - 35 lb...**  
★★★★★ 492 Reviews  
**\$199.99**  
[Shop Now](#)



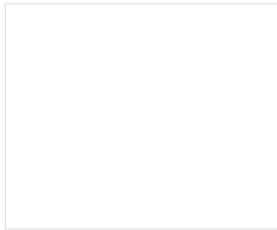
**Leslie's - Perfect Weekly Triple Action Phosphate...**  
★★★★★ 233 Reviews  
**\$59.99**  
[Shop Now](#)



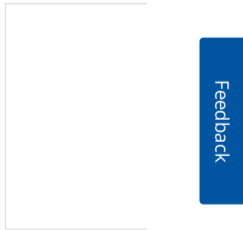
**Leslie's - 3 in. Jumbo Chlorine Pool Tabs - 20 lb...**  
★★★★★ 492 Reviews  
**\$139.99**  
[Shop Now](#)



**Leslie's - Power Powder Plus 73% Calcium...**  
★★★★★ 186 Reviews  
**\$109.99** ~~\$119.88~~  
[Shop Now](#)



**Leslie's - Power Powder Plus Calcium Hypochlorit...**  
★★★★★ 78 Reviews  
**\$224.99**  
[Shop Now](#)



**Leslie's - Powe Granular 70%**  
★★★★★  
**\$399.99**  
[Shop](#)

All ▾



HRVP, get a **\$200 Amazon Gift Card** upon approval for the **Amazon Business Prime American Express Card** with an eligible Prime membership. Terms apply.

Current Total: \$1,160.32  
Savings: - \$200.00  
Cost after savings: \$960.32

[Learn More](#)

## Shopping Cart

Price



American Standard SMGODIA.002 Manual Flush VALVES Side-Mount Operator-Sloan/ZURN RETROFIT, Chrome

**\$165.76**

Business Savings: **\$8.44** (4%)  
Quantity Price ▾

In Stock

**prime** Two-Day

FREE delivery **Fri, Apr 12**

FREE Returns ▾

This is a gift [Learn more](#)

Qty:

[Share](#)

Subtotal (7 items): **\$1,160.32**

Subtotal (7 items): **\$1,160.32**

This order contains a gift

[Proceed to checkout](#)

### Buy it again in Business, Industrial & Scientific Supplies



Bounce Dryer Sheets ...

★★★★☆ 518

\$88.00

Only 14 left in stock - orde...  
Purchased Mar 2024

[Add to Cart](#)



Zurn ZERK-CPM

AquaSense E-Z Flush...

★★★★☆ 503

\$147.65

**prime**

[Add to Cart](#)



Tork Paper Hand Tow...

★★★★☆ 694

\$42.99

**prime**

Purchased Oct 2023

[Add to Cart](#)

HOSPECO Discreet...

★★★★☆ 376

\$55.59

## Your Items

No items saved for later


[Buy it again](#)



You sent us your  
pricing request  
We Delivered

### Prepared by:

Alex Nestorowich

 1-866-710-7382 ext: 281

 alexn@sekuremerchants.com

### Proposal prepared for:

Holiday RV Park Owners Assn Inc

 100 S Dolliver St

Pismo Beach, CA, 93449-2902



Personalized  
processing  
expertise  
at your  
fingertips



**Sekure is not a credit card payments processor. Our Payment Experts analyze 3000+ merchant statements each month.**

This gives us the freedom and flexibility to work with you to make sure you're getting the best possible deal, and to ensure that you have the right point-of-sale hardware and software. Your Payment Expert passionately supports and proactively seeks out the best merchant services available. Through our Rate Sekurity Guarantee® your account is evaluated regularly to ensure that you're always paying the lowest possible credit card processing rates.

- No cost, no downtime. All new equipment is pre-programmed and ready to plug in.
- No change to your business bank account. Deposits and transactions stay the same.
- We cancel with your current processor and reimburse standard cancellation fees.
- Sekure provides free terminals, suited to your needs.
- A dedicated Payment Expert is assigned to answer all your questions directly. Never wait on hold again!

Switching has never been easier. Simply approve your lower rates and we'll do the rest!

Best regards,

**Alex Nestorowich**



*'Even though we are small potatoes, we are treated like we are a top producer in sales. I made the right decision when I decided to go with Sekure.'*

- Broadway Medical Treatment Center

## Save up to 100% on your payment processing costs

How much did you spend on processing last year? Take control and put thousands back in your pocket with the Edge. It's a more efficient way to process credit card transactions, giving you the power you need to protect your business from rising merchant processing rates.

- No hidden fees
- No PCI compliance fee



## Rethink credit card processing

- Easy to read customer receipts
- Free equipment and next day funding

## Here's how it works:



We provide signage to inform customers they have a choice of how to pay: one price for cash, one price for credit.



Your customers choose to pay by cash, or tap, swipe and dip as usual to complete their purchase by credit card.



The POS device automatically calculates the charged amount based on the method of payment, simplifying receipts for you and your customers.

## Give your business the Edge it needs.

# Your custom savings plan

New rates for:

**Holiday RV Park Owners Assn Inc**

Categories	Current Processor			Sekure Payment Experts		
	Volume	Rate	Cost	Rate	Cost	Savings
Visa Credit Card Volume	\$33,087.57	2.30%	\$761.01	0.32%	\$105.88	\$655.13
MasterCard Credit Card Volume	\$7,001.92	2.30%	\$161.04	0.32%	\$22.41	\$138.64
Discover Credit Card Volume	\$3,419.52	2.30%	\$78.65	0.32%	\$10.94	\$67.71
Visa Check Card Volume	\$0.00	2.30%	\$0.00	0.32%	\$0.00	\$0.00
MasterCard Check Card Volume	\$0.00	2.30%	\$0.00	0.32%	\$0.00	\$0.00
Discover Check Card Volume	\$0.00	2.30%	\$0.00	0.32%	\$0.00	\$0.00
Amex Credit Card Volume	\$2,119.46	3.40%	\$72.06	0.32%	\$6.78	\$65.28
Pin Debit Volume	\$0.00		\$0.00		\$0.00	\$0.00
Visa Rewards	\$0.00	0.00%	\$0.00	0.00%	\$0.00	\$0.00
MasterCard Rewards	\$0.00	0.00%	\$0.00	0.00%	\$0.00	\$0.00
Discover Rewards	\$0.00	0.00%	\$0.00	0.00%	\$0.00	\$0.00
Visa Mid-Qualified	\$0.00	0.00%	\$0.00	0.00%	\$0.00	\$0.00
MasterCard Mid-Qualified	\$0.00	0.00%	\$0.00	0.00%	\$0.00	\$0.00
Discover Mid-Qualified	\$0.00	0.00%	\$0.00	0.00%	\$0.00	\$0.00
Visa Non-Qualified	\$0.00	0.00%	\$0.00	0.00%	\$0.00	\$0.00
MasterCard Non-Qualified	\$0.00	0.00%	\$0.00	0.00%	\$0.00	\$0.00
Discover Non-Qualified	\$0.00	0.00%	\$0.00	0.00%	\$0.00	\$0.00
Visa / MC Transaction Count	123	\$0.17	\$20.85	\$0.08	\$9.84	\$11.01
Discover Transaction Count	8	\$0.17	\$1.36	\$0.08	\$0.64	\$0.72
Amex Transaction Count	7	\$0.17	\$1.19	\$0.08	\$0.56	\$0.63
Check Card Transaction Count	0	\$0.17	\$0.00	\$0.08	\$0.00	\$0.00
Downgraded Transaction Count	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Pin Debit Transaction Count	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Visa Network Access Fees	99	\$0.0218	\$2.16	\$0.0000	\$0.00	\$2.16
MasterCard Network Access Fees	24	\$0.0208	\$0.50	\$0.0000	\$0.00	\$0.50
Discover Network Access Fees	8	\$0.0185	\$0.15	\$0.0000	\$0.00	\$0.15
Monthly Fee	1	\$5.00	\$5.00	\$0.00	\$0.00	\$5.00
Monthly Pin Debit Access Fee	0	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00
Batch Fees	27	\$0.10	\$2.70	\$0.00	\$0.00	\$2.70
Interchange	1	\$16.25	\$16.25	\$866.17	\$866.17	(\$849.92)
Monthly PCI Fee	1	\$3.95	\$3.95	\$0.00	\$0.00*	\$3.95*
<b>TOTALS:</b>	<b>\$45,628.47</b>		<b>\$1,126.87</b>		<b>\$1,023.22</b>	<b>\$103.64</b>

Special note	Savings
The above is a representation for a retail comparison, actual rates are: Interchange Plus: 0.32% Transaction Fee: \$0.08	Monthly: <b>\$103.64</b>
	Annually: <b>\$1,243.68</b>
	3 Years: <b>\$3,731.04</b>
	5 Years: <b>\$6,218.40</b>

\*Rate is based on merchant completing PCI SAQ within the first 90 days. Your Relationship Manager can assist you in ensuring completion.

**PLEASE NOTE:** This proposal is valid until March 22, 2024

This analysis is based on the statement of monthly processing provided by the merchant to Sekure for review and to identify monthly savings. In order to ensure an accurate monthly comparison, annual and other one-time fees have been excluded. Further review of additional rates is available upon receipt of additional documentation if applicable.

**CONFIDENTIALITY NOTICE:** This proposal and any attachments are only for the use of the intended recipient and contains information that is privileged, confidential or exempt from disclosure under applicable law. Distribution or other use of this information or attachments is prohibited.

Thank you.

# Equipment solutions that fit your budget

Increase your mobile, contactless, and virtual payment acceptance without leasing, rental, or shipping fees.



Any way your customer wants to pay

## Payanywhere Smart POS+

Modernize with the most advanced smart solution.



- 12.5" HD touchscreen
- 4.3" customer-facing touchscreen
- 4G and wifi connectivity
- Receipt printer and barcode scanner

## Payanywhere Smart Flex

A hybrid terminal and point of sale.



- 4G and wifi connectivity
- 8" HD touchscreen
- 4.3" customer-facing touchscreen
- Receipt printer and barcode scanner

## Payanywhere Smart Terminal

Sleek, versatile and portable.



- 5" HD touchscreen with Android software
- 4G and wifi connectivity
- Front / back cameras to scan barcodes
- Built-in receipt printer

## Payanywhere Smart Mini

Minimal size meets maximum versatility.



- 5" HD touchscreen
- 4G and wifi connectivity
- Barcode scanner

## 3-in-1 Card Reader

Pair with your smartphone or tablet.



- Accept NFC contactless, EMV chip and magstripe cards
- Compatible with iOS, Android and desktop computers

## 2-in-1 Card Reader

Pair with your smartphone or tablet.



- Accept EMV chip cards and magstripe cards
- Compatible with iOS, Android and desktop computers

In-store,  
on-the-go  
and online



## Your business, powered by Payanywhere

Payanywhere adapts to  
your business

### Contactless Solutions

- Perfect for curbside pickup or delivery
- Easy to clean glass and acrylic surfaces
- Tap to pay with NFC contactless payments
- Same level of security as EMV chip cards

### Online Solutions

- Ideal for card-not-present transactions
- Process anywhere with internet connection
- Create one-off or recurring payments
- Key-in card info and store it for future use



#### Virtual Terminals

Take orders online or over the phone and process payments on the spot.



#### Email Invoicing

Invoice your customers directly by email and get paid without a shopping cart or website.



#### Staff Management

Hire, schedule and pay staff with easy employee management tools. Break down sales by employee.



#### Inventory and Reporting

Manage, sell, track and restock products with inventory tools. Get real time insights with reporting and analytics.

Let's create a flexible payment solution just for you.



**A better  
payment  
processing  
experience**

## We're ready to work with you

- 1 Sign off on your pricing**

Our solutions are catered specifically to the needs of our clients. We offer the lowest costs available, with a rate guarantee and free equipment upgrades. Sign off on your pricing, and we'll get started on lowering your rates!
- 2 Account setup**

Within 48 hours, you'll be assigned a dedicated Sekure Merchant Onboarder who will email your approval and welcome letter containing your Merchant ID Number.
- 3 Equipment setup**

After sending the welcome letter, your Sekure Merchant Onboarder will send your shipping confirmation. Then it's on to setting up your terminal or POS and running a successful test transaction.
- 4 Account customization**

Next we'll handle the cancellation for your previous processor. Once we customize your account settings to your personal preferences, you're ready to start accepting payments!
- 5 Lifetime support**

Welcome aboard! Your dedicated Sekure Relationship Manager is now your ally for ongoing support and technical assistance, at no cost to you. They'll be your point of communication and contact the processor on your behalf. This means no more waiting on hold!

[Contact us to get started](#)



## Helping Your Business Climb With Technology!

### **Server UPS and workstations UPS**

Quote # 000482  
Version 1





## Prepared for:

### **Holiday RV Park**

Aaron Cartwright  
[aaron@holidayrvpark.org](mailto:aaron@holidayrvpark.org)



Hardware

Description	Price	Qty	Ext. Price
<b>Eaton 5PX G2 1500VA 1500W 208V Line-Interactive UPS - 8 C13 Outlets, Cybersecure Network Card Option, Extended Run, 2U Rack/Tower - 2U Rack-mountable - 6 Minute Stand-by - 120 V AC Input - 8 x IEC 60320 C13</b> 	\$1,156.74	1	\$1,156.74
<b>Eaton 48V Extended Battery Module (EBM) for 1000 and 1500 VA 5PX G2 UPS Systems, 2U Rack/Tower - Lead Acid - Sealed Battery Pack</b> 	\$646.05	1	\$646.05
<b>Eaton Cybersecure Gigabit Card for UPS and PDU, UL 2900-1 and IEC 62443-4-2 Certified - Multicolor</b> 	\$369.09	1	\$369.09
<b>APC by Schneider Electric Back-UPS Pro 1.0KVA Tower UPS - Tower - 16 Hour Recharge - 3.70 Minute Stand-by - 120 V Input - 120 V AC Output - Sine Wave - 4 x NEMA 5-15R Surge, 6 x NEMA 5-15R - 10 x Battery/Surge Outlet</b> 	\$192.29	4	\$769.16

**Subtotal: \$2,941.04**

Services

Description	Price	Qty	Ext. Price
<b>Service - Fixed Fee</b> Fixed fee labor for service or project work.	\$140.00	2	\$280.00

**Subtotal: \$280.00**

## Server UPS and workstations UPS



**Prepared by:**

**Yreka Office**

Xochitl Tlatilpa  
530-572-1955  
Fax 530-572-1960  
Xochitl.Tlatilpa@mountaineerit.com

**Prepared for:**

**Holiday RV Park**

100 South Dolliver St.  
Pismo Beach, CA 93449  
Aaron Cartwright  
(805) 773-1121  
aaron@holidayrvpark.org

**Quote Information:**

**Quote #: 000482**

Version: 1  
Delivery Date: 02/22/2024  
Expiration Date: 03/07/2024

## Quote Summary

Description	Amount
Hardware	\$2,941.04
Services	\$280.00

**Subtotal: \$3,221.04**

**Shipping: \$240.62**

**Estimated Tax: \$257.34**

**Total: \$3,719.00**

Taxes, shipping, handling and other fees may apply. We reserve the right to cancel orders arising from pricing or other errors. \*\*Prices are subject to change due to market and vendor price changes. Price adjustments below 500\$ will be adjusted and automatically updated to project invoice. Price changes over \$500, Proposals will be updated and resent for approval.\*\*

### Yreka Office

Signature:   
 Name: Xochitl Tlatilpa  
 Title: Client Success / Office Manager  
 Date: 02/22/2024

### Holiday RV Park

Signature: \_\_\_\_\_  
 Name: Aaron Cartwright  
 Date: \_\_\_\_\_